



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Award of Contract for Security Services at Hutchins Street Square

DATE: October 7, 1998

PREPARED BY: Community Center Director Charlene J. Lange

RECOMMENDED ACTION: That the City Council award the security service contract to Ace's and Eight's Security Company of Lodi for the period of one year.

BACKGROUND INFORMATION: A request for security service proposals was approved at the September 2, 1998 City Council meeting.

Subsequently, an advertisement was placed in the paper in accordance with the City of Lodi's purchasing rules and notices of inquiries were sent to companies that had previously provided services at Hutchins Street Square over the years.

One proposal was received from Ace's and Eight's Security Company at \$14.75 per hour as needed; scheduling for security services will be handled through the rental clerk at Hutchins Street Square. The contract will be from the date approved through October 1, 1999.

While there is no comparison with additional bids for the job, the Ace's and Eight's Security Company has done work at the Square and performed well. It is my recommendation to accept this bid and contract with Ace's and Eight's Security Company for special event security services at Hutchins Street Square.

FUNDING: The cost of this project will be a pass through to the private renters, plus 5% to cover the City's scheduling and billing costs.

Respectfully submitted,


Charlene J. Lange
Community Center Director

CJL:br
Attachment

word/tjn/chan/commard.doc

APPROVED: 

H. Dixon Flynn -- City Manager

TO:

CITY OF LODI

"Proposal-Security Services-
Hutchins Street Square;

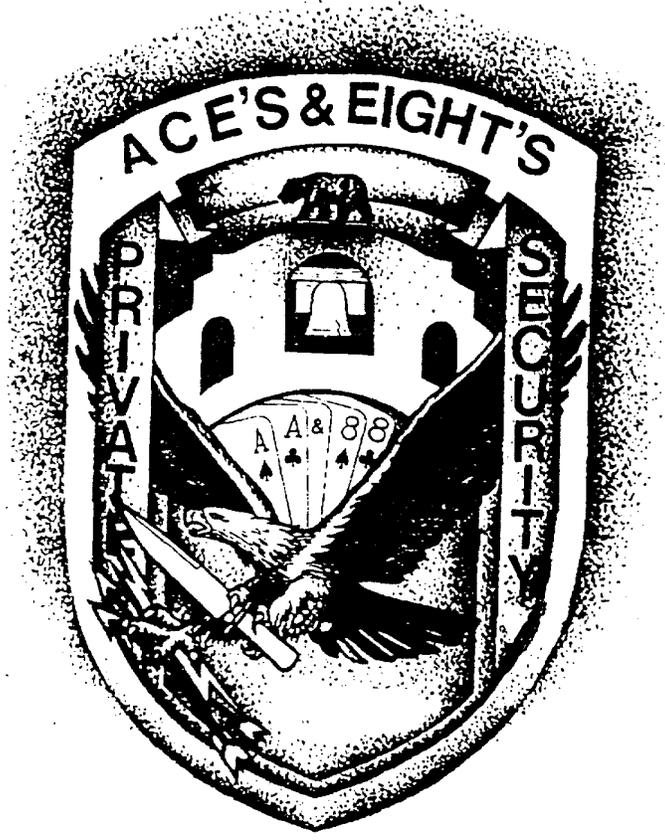
Due Sept. 15, 1998"

From:

Ace's & Eight's Security Co.

P O Box 2141

Lodi, CA 95241



5 1-100
1-57 after card

MDP



ACE'S & EIGHT'S SECURITY CO.

**LONNIE G. WILSON PPO #12299
P O BOX 2141 (209) 367-1912
LODI, CA 95241**

Ace's & Eight's Security Co. was founded in 1996 by Lonnie G. Wilson. Mr. Wilson is a Navy Veteran of four years. Afterwards Mr. Wilson has worked in the security field for the last fifteen years gaining experience and expertise in the field. Mr. Wilson worked as an independent contractor for various clients and decided to open his own company in his home town. Mr. Wilson was raised in Lodi and wanted to serve his community. He believes in non-lethal force & this is why he decided to use the most non-lethal detaining of suspects available. Mr. Wilson is the sole owner and primary contact person.

The office location is 2418 Corbin Lane in Lodi, CA 95242 with the mailing address as P O Box 2141, Lodi CA 95241. The office phone and FAX number is (209) 367-1912 and cellular phone number is (209) 993-2346.

The company has nine full-time employees and three part-time employees with growth potential as needed. All employees have a clear command of the English language.

Different equipment available as needed. Patrol cars, tasers, Nextel radio/phone communications, baton and restraining equipment as needed.

Each guard is trained as required by the State of California. We have ongoing in-house training in Laws & Enforcement, Penal Code, local statues, report writing, observing techniques and procedure on performance of assignment. Within six months each guard is also C. P. R. and First Aid I & II certified. Personnel are trained in the theory of escalation of force, proper use of force; and penalties thereof.

Ace's & Eight's Security Co has performed many security services at Hutchins Street Square in the past and has more in the future. We have also supplied security services at St. Ann's Church for similar events. Our guards are highly trained and aware of the expertise and professionalism required for such events.

We hereby propose to furnish all of the personnel and equipment necessary for the provision of; Security services, to include but not limited to; the prevention of violations of Federal Codes, State Penal Codes, San Joaquin County Statues, Lodi Municipal Codes, and Facility Rules and Regulations as they may apply to this facility.

Specifically: Crowd supervision, control, injury prevention and prevention of damage to and within the building proper; and foot patrol of all parking and perimeter areas of the property to prevent theft, vandalism, trespass, or any other overt violations of the above listed codes and statues.

All personnel and equipment are guaranteed to be qualified and certified as required by California State Law; and as requested by Client. All of the contracted services shall be performed in accordance with the rules and regulations set forth by the State of California, and as requested by the Client; and shall be performed in a professional manner.

The cost of such requested services shall be at \$14.75 per officer per hour. Charged from the 1/2 hour pre-event arrival time to 1/2 hour post event departure time. Due to the variable requirements for personnel at each function, a precise cost can not be given. All functions will require number of officers requested for inside of building, plus two officers minimum for parking areas.

993-2346
cell

Ace's & Eight's Security Co. is happy to provide the following references:

**Wood Fiber Products
Att: Mike Burkart
Ph# 916-485-0412
12686 E. Locke Rd.
Lockeford, CA**

**Hutchins Street Square
Ph# 333-6782
125 S. Hutchins St.
Lodi, CA**

**St. Ann's Church
Ph# 369-1907
215 W. Walnut St.
Lodi, CA**

**Arkay Plastics
Ph# 365-6030
1250 E. Thurman Rd.
Lodi, CA**

**The Fishery
Att: Gary Gunderson
Ph# 916-687-7475
11583 Valensin Rd.
Galt, CA 95632**

We have also enclosed copies of letters of recommendation.

(4)

LODI POLICE DEPARTMENT

Larry D. Hansen
Chief of Police

Thomas A. Peterson
City Manager



230 WEST ELM STREET
LODI, CALIFORNIA 95240
(209) 333-6727

LETTER OF RECOMMENDATION

To Whom It May Concern:

I have known Lonnie Wilson for many years having first had contact with him as a young officer just starting work with Lodi PD some 20 yrs. ago. Over the years as I continued to work for Lodi PD, I had periodic contacts with Lonnie and observed him grow into a fine citizen and family man. On numerous occasions he would step forward as a concerned citizen or witness to a crime and was never afraid to become involved in resolving problems in his neighborhood.

This has been especially true in recent years. Working as security for a local business, Lonnie on numerous occasions has been a witness to a crime or discovered a crime in progress often having nothing to do with his place of business. Instead of simply looking the other way and not getting involved, Lonnie has always opted to become involved not only calling LPD but taking an active role in helping to apprehend the offenders. On numerous occasions he has already had suspects in custody by the time LPD was able to respond. Lonnie's conduct in regards to these incidents has always been very professional and because of the thoroughness of his investigations has often left little for our officers to do.

Lonnie, also, on several occasions has provided info. to this dept. that has directly led to the apprehension and conviction of major criminal offenders. In one particular case of note, a local suspect responsible for some 20 residential burglaries had avoided apprehension despite extensive efforts by the dept. to locate him. This particular suspect became so bold as to actually threaten officers by phone who were trying to apprehend him. At one point in the investigation, I sought Lonnie's help in this case knowing his ability to come up with info. sometimes unavailable to officers. Lonnie did then provide addresses, etc. that directly led to the suspect's apprehension. The extent of his network of contacts in the community never ceases to amaze me and has become a real source of assistance to this dept. Even as I write this letter, I am aware

that Lonnie provided info. on some criminal activity just the night before. Lonnie has never sought compensation or reward of any kind for his efforts and simply does what he does from a sense of what's right and just.

Lonnie certainly has earned the respect of officers on this dept. and to me epitomizes what citizen involvement in fighting crime should be.

Lt. Ron Tobeck

Lt. Ron Tobeck

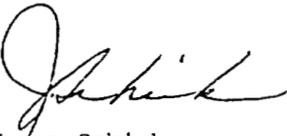
July 26, 1997

To Whom It May Concern:

I have known Mr. Lonnie Wilson for approximately ten years. As a lieutenant with the Lodi Police Department Lonnie has provided assistance to me and my staff on many occasions. As a result of his personal contacts and information gathered while employed as a security officer he has reported information on the location of numerous wanted persons and illegal narcotics users/dealers in our city and the county. Lonnie has also reported numerous suspicious persons/circumstances that he observed in the course of his private security duties. The Lodi Police Department has made many arrests as a result of the information provided by Mr. Wilson. Lonnie has always attempted to maintain a close working relationship with all law enforcement agencies.

I was very pleased when Lonnie formed his own business, "Aces and Eights Security". I have always found Lonnie to be a hard worker and very dedicated to providing the optimum service to his clients. I am certain that dedication will continue now that he has his own enterprise. If I required the services of a private security company I would hire Lonnie.

Sincerely,

A handwritten signature in cursive script, appearing to read "James Schick".

James Schick

CITY OF LODI

FIRE DEPARTMENT

Hank A. Howard
Fire Chief

Div. Chief Steven Raddigan
Operations

217 WEST ELM STREET
LODI, CALIFORNIA 95240

ADMINISTRATION: (209) 333-6735
FIRE PREVENTION: (209) 333-6739
FAX: (209) 333-6844

Div. Chief Robert Gorbet
Fire Marshal

Batt. Chief Frank Ortiz
Special Services

Batt. Chief Gary Duck
Suppression

September 21, 1995

To whom it may concern:

RE: Lonnie Wilson

In my position as Fire Marshal of the City of Lodi I have had the opportunity to be involved in the investigations of arson fires throughout the city. Lonnie Wilson has been a very helpful resource in identifying suspects, testifying in court, relaying information relevant to arson and burglary cases that I have been involved with.

Lonnie is aggressive in his position of security officer and is very capable of providing excellent security at any establishment. He has always appeared to be in excellent physical condition. He is knowledgeable and proficient in the use of technological tools in the trade. He has demonstrated restraint when necessary and is knowledgeable in the laws governing the activities of an officer.

I would not hesitate to recommend Lonnie Wilson to any position in the security industry.

Respectfully,


Robert L. Gorbet
Fire Marshal



September 12, 1991

To Whom it May Concern:

Re: Lonnie Wilson: Security Services Provided to The Fishery, Inc.

Lonnie Wilson provided security services for The Fishery periodically during 1990 and 1991. He was responsible for patrolling our two farms of approximately 600 acres to deter poaching of fish, general vandalism and theft, and monitoring systems. He worked independently through the night.

We were happy with Lonnie's performance in all sectors. He often worked under adverse conditions without complaint and greatly reduced our security problems. I would recommend him in this capacity to any other firm.

Ken Beer
President, The Fishery, Inc.

ARROYO, CAFE-MOLINO ROJO INC.
324 S. CENTER ST.
STOCKTON, CA. 95206
(209) 462-1661

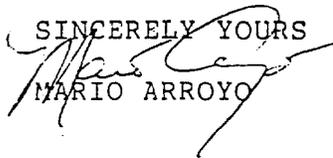
To whom it may concern,

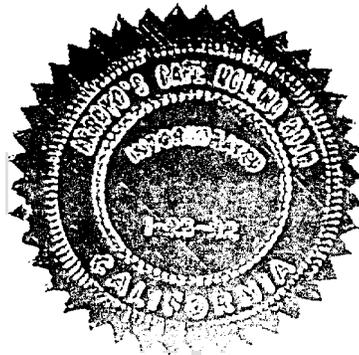
I have used Lonnie Wilson as in house security on numerous occasions for the pass 18 months. My place of business is a resturant-bar, with dancing. Mr. Wilson has always performed his duties with complete professionalism. Customers have remarked to personally on how pleased they were to be treated with the courtesy that Mr. Wilson conveys. In the area of crowd control Mr. Wilson has the ability to quell the situation before it escalates.

As an employee Mr. Wilson has always shown respect and trust. In return Mr. Wilson has earned my respect and trust. I have no problem leaving Mr. Wilson a post alone, knowing Mr. Wilson discretion will be the right choice. His knowledge and attitude combined with his experience makes Lonnie Wilson, in my view one of the best security officers in the field. I highly recommend Mr. Wilson for any position in security.

If you should have any questions please feel free to contact me.

SINCERELY YOURS


MARIO ARROYO



ACORD CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YY)
09/11/1998

PRODUCER (209)473-1777 FAX (209)473-1898
Travaille Insurance Agency, Inc.
1520 W Hammer Lane
Stockton, CA 95209

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

COMPANIES AFFORDING COVERAGE

Attn: Sayo Rojas

Ext: 18

COMPANY A Reliance Insurance Company

INSURED

Aces And Eights Security Co.
Lonnie Wilson
P. O. Box 2141
Lodi, CA 95241-0000

COMPANY B

COMPANY C

COMPANY D

COVERAGES

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

CD LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	GENERAL LIABILITY COMMERCIAL GENERAL LIABILITY CLAIMS MADE <input checked="" type="checkbox"/> OCCUR OWNER'S & CONTRACTOR'S PROT	IGL0118012	12/24/1997	12/24/1998	GENERAL AGGREGATE \$ 1,000,000
	PRODUCTS - COMP/OP AGG \$ Included				
	PERSONAL & ADV INJURY \$ Included				
	EACH OCCURRENCE \$ 1,000,000				
	FIRE DAMAGE (Any one fire) \$ 50,000				
	MED EXP (Any one person) \$ 5,000				
	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NOW OWNED AUTOS				COMBINED SINGLE LIMIT \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE \$
	GARAGE LIABILITY ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: LIMIT \$ AGGREGATE \$
					EACH OCCURRENCE \$ AGGREGATE \$
	EXCESS LIABILITY UMBRELLA FORM OTHER THAN UMBRELLA FORM				EACH OCCURRENCE \$ AGGREGATE \$
WORKERS COMPENSATION AND EMPLOYERS' LIABILITY THE PROPRIETOR/ PARTNER/EXECUTIVE OFFICERS ARE INCL EXCL					WC STAND. OTL. TORRY LIMITS EL EACH ACCIDENT \$ EL DISEASE - POLICY LIMIT \$ EL DISEASE - EA EMPLOYEE \$
	OTHER				

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE COMPANY, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

William Travaille/SAYO

William Travaille

**STATE
COMPENSATION
INSURANCE
FUND**

HOME OFFICE SAN FRANCISCO

WORKERS' COMPENSATION ENDORSEMENT CERTIFICATE

IN CONSIDERATION OF THE PAYMENT OF THE TOTAL DEPOSIT PREMIUM AND FULL PREMIUM TO BE COMPUTED AS PROVIDED IN THE CONTINUOUS WORKERS' COMPENSATION POLICY INDICATED HEREON, IT IS AGREED THAT SUBJECT TO THE PROVISIONS OF SUCH POLICY AND ENDORSEMENTS THERETO, THE EMPLOYER INDICATED HEREON IS HEREBY NAMED AS ADDITIONAL GROUP INSURED EMPLOYER.

HIS INSURANCE IS EFFECTIVE FROM
2:01 A.M., PACIFIC STANDARD TIME
9-23-97 TO 1-01-98 AND SHALL
AUTOMATICALLY RENEW EACH 1-01
UNTIL CANCELLED

DECLARATIONS
CONTINUOUS POLICY 380-97 ISSUED TO
CALIFORNIA ASSOCIATION OF LICENSED
INVESTIGATORS, INC.

ACES & EIGHTS SECURITY CO.	UNIT DEPOSIT PREMIUM	533 \$880.00
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P O BOX 2141 LODI, CALIF 95242	MINIMUM PREMIUM PREMIUM ADJUSTMENT PERIOD	\$340.00 QUARTERLY N NK
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NAME OF EMPLOYER- WILSON, LONNIE AND
WILSON, MELINDA
(HUSBAND AND WIFE)

TRADE NAMES- ACES & EIGHTS SECURITY CO.

LOCATIONS- P O BOX 2141 LODI CA 95242

1. WORKERS' COMPENSATION INSURANCE - PART ONE OF THIS POLICY APPLIES TO THE WORKERS' COMPENSATION LAWS OF THE STATE OF CALIFORNIA.
2. EMPLOYER'S LIABILITY INSURANCE - PART TWO OF THIS POLICY APPLIES TO LIABILITY UNDER THE LAWS OF THE STATE OF CALIFORNIA. THE LIMIT OF OUR LIABILITY INCLUDING DEFENSE COSTS UNDER PART TWO IS,

\$1,000,000

CODE NO. PRINCIPAL WORK AND RATES EFFECTIVE TO 1-01-98

		BASE RATE	INTERIM BILLING RATE*
7721	DETECTIVE OR PATROL AGENCIES.	10.54	7.84

TOTAL ESTIMATED ANNUAL PREMIUM \$2,934

(6a)

COUNTERSIGNED AND ISSUED AT SAN FRANCISCO OCTOBER 1, 1997 POLICY FORM L 1

STATE
COMPENSATION
INSURANCE
FUND

HOME OFFICE
SAN FRANCISCO

MANDATORY RATE CHANGE ENDORSEMENT

380-97 000533

NEW
NK

ENDORSEMENT AGREEMENT

EFFECTIVE SEPTEMBER 23, 1997 AT 12.01 A.M.

PAGE 1L

ALL EFFECTIVE DATES ARE
AT 12:01 AM PACIFIC
STANDARD TIME OR THE
TIME INDICATED AT
PACIFIC STANDARD TIME

ACES & EIGHTS SECURITY CO.
P O BOX 2141
LODI, CALIFORNIA 95242

IT IS AGREED THAT THE PREMIUM AND RATES ARE SUBJECT TO
CHANGE IF ORDERED BY THE INSURANCE COMMISSIONER OF THE
STATE OF CALIFORNIA PURSUANT TO SECTION 11737 OF THE
CALIFORNIA INSURANCE CODE.

NOTHING IN THIS ENDORSEMENT CONTAINED SHALL BE HELD TO VARY, ALTER, WAIVE
OR EXTEND ANY OF THE TERMS, CONDITIONS, AGREEMENTS, OR LIMITATIONS OF THIS
POLICY OTHER THAN AS STATED. NOTHING ELSEWHERE IN THIS POLICY SHALL BE
HELD TO VARY, ALTER, WAIVE OR LIMIT THE TERMS, CONDITIONS, AGREEMENTS OR
LIMITATIONS OF THIS ENDORSEMENT.

COUNTERSIGNED AND ISSUED AT SAN FRANCISCO:

OCTOBER 1, 1997

Thomas Hansen (60)

AUTHORIZED REPRESENTATIVE

Kenneth C. Bollier

PRESIDENT

2022

This proposal is respectfully submitted to the City of Lodi.

A handwritten signature in cursive script, reading "Lonnie G. Wilson", with a horizontal line underneath it.

**Lonnie G. Wilson
Owner/Operator/Participant
ACE'S & EIGHT'S SECURITY CO
State of California PPO 12299**

RESOLUTION NO. 98-147

A RESOLUTION OF THE LODI CITY COUNCIL
AWARDING THE CONTRACT FOR SECURITY SERVICES
AT HUTCHINS STREET SQUARE

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on September 15, 1998, at 2:00 p.m. Security Services at Hutchins Street Square, described in the specifications, therefore approved by the City Council on September 2, 1998; and

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

<u>Bidder</u>	<u>Location</u>	<u>Bid</u>
Ace's & Eight's Security Company	Lodi	\$14.75 per hour

WHEREAS, the City Manager recommends award of the contract for Security Services at Hutchins Street Square to the sole bidder, Ace's and Eight's Security Company of Lodi, California.

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that the award of the bid for Security Services at Hutchins Street Square be and the same is hereby awarded to the sole bidder, Ace's and Eight's Security Company of Lodi, California.

Dated: October 7, 1998

I hereby certify that Resolution No. 98-147 was passed and adopted by the City Council of the City of Lodi in a regular meeting held October 7, 1998, by the following vote:

- AYES: COUNCIL MEMBERS – Johnson, Land, Mann, Pennino and Sieglock (Mayor)
- NOES: COUNCIL MEMBERS – None
- ABSENT: COUNCIL MEMBERS – None
- ABSTAIN: COUNCIL MEMBERS – None

Alice M. Reimche
ALICE M. REIMCHE
City Clerk