

CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Award Bid and Approve Financing for One (1) Quint Aerial Fire Apparatus

MEETING DATE: December 20, 2000

PREPARED BY: Scott W. Kenley, Fire Chief

RECOMMENDED ACTION: That the City Council award a bid to American LaFrance of Ephrata, PA for one (1) Quint Aerial Fire Apparatus to be used by the fire department suppression division for a purchase price of \$692,242.03. That the City Council approve a seven year lease purchase proposal from First Municipal Leasing Corporation of Golden, Colorado as the financing component for the Fire Apparatus.

BACKGROUND INFORMATION: This is the acquisition phase of a capital budget request for the replacement of one fire department front line apparatus. As a result of the department's self-assessment and standards of cover document, it was determined that a re-distribution of equipment and personnel would improve the overall delivery of emergency services to the citizens of Lodi. At the present, station one is equipped with two pieces of apparatus, an engine company and a truck company. Once station four is built and occupied, the distribution of equipment will change to the engine at station one being re-located to station four and the truck remaining at station one. When the truck is housed as the only first-line piece of equipment at station one, its functions will have a dual purpose. Not only will it have truck operational requirements at the scene of a fire, it will perform the typical functions of an engine with response to all service calls in station one's area. The present truck was not designed for the increase in call volume or the additional equipment needed to function as an engine. Delivery date is expected to be within twelve months of the bid award.

Two bids were received, one from American LaFrance and the other from KME Fire Apparatus of Nesquehoning, PA. American LaFrance's bid was \$10,090.78 less than KME's and met all of our prepared bid specifications.

Historically, the fire department acquires fire apparatus through a lease-purchase program due to the life expectancy of the apparatus exceeding the leasing term. The bids for the financing proposal were received as follows:

<u>Company</u>	<u>Term</u>	<u>Annual Rate</u>	<u>Total Payments</u>	<u>Annual Payment</u>
First Municipal	3	3.18	\$730,567.59	\$243,522.53
"	5	3.91	\$767,582.40	\$153,516.48
"	7	4.29	\$807,124.57	\$115,303.51

APPROVED: _____


H. Dixon Flynn -- City Manager

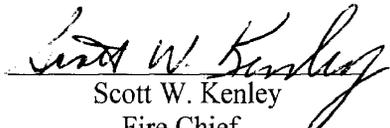
CITY OF LODI, COUNCIL COMMUNICATION

<u>Company</u>	<u>Term</u>	<u>Annual Rate</u>	<u>Total Payments</u>	<u>Annual Payment</u>
Mercedes-Benz*	3	5.66	\$729,864.51	\$243,288.17
“	5	6.76	\$778,412.50	\$155,682.50
“	7	6.86	\$803,394.81	\$118,627.83
Cal-Lease	3	5.89	\$765,319.80	\$255,106.60
“	5	5.91	\$809,656.30	\$161,931.26
“	7	5.92	\$855,605.52	\$122,229.36
“	10	6.170	\$937,919.40	\$ 93,791.94

* Amount does not include sales tax

DISPOSITION: Approval of this request will result in the existing truck being placed in reserve status with a continued service life of approximately 10 years. The department has operated without a reserve truck company since 1998 when the elevating platform was removed from service.

FUNDING: Current Operating Budget


Scott W. Kenley
Fire Chief

SR/lh

RESOLUTION NO. 2000-229

A RESOLUTION OF THE LODI CITY COUNCIL APPROVING
PURCHASE AND FINANCING FOR ONE (1)
QUINT AERIAL FIRE APPARATUS

WHEREAS, Lodi Municipal Code, Section 3.20.070, authorizes dispensing with bids for purchases of supplies, services or equipment when it is in the best interest of the City to do so; and

WHEREAS, the Fire Department is in need of replacing one Fire Department front-line apparatus; and

WHEREAS, as a result of the Department's self-assessment and standards of cover document, it was determined that a re-distribution of equipment and personnel would improve the overall delivery of emergency services to the citizens of Lodi; and

WHEREAS, at present, station one is equipped with two pieces of apparatus, an engine company and a truck company. Once station four is built and occupied, the distribution of equipment will change to the engine at station one being re-located to station four and the truck remaining at station one. When the truck is housed as the only first-line piece of equipment at station one, its functions will have a dual purpose. Not only will it have truck operational requirements at the scene of a fire, it will perform the typical functions of an engine with response to all service calls in station one's area. The present truck was not designed for the increase in call volume or the additional equipment needed to function as an engine; and

WHEREAS, two informal bids were received from American LaFrance of Ephrata, PA and KME Fire Apparatus of Nesquehoning, PA. Staff recommends that the purchase for one (1) Quint Aerial Fire Apparatus be awarded to the low bidder, American LaFrance in the amount of \$692,242.03. American LaFrance's bid was \$10,090.78 less than KME's and met all of our prepared bid specifications; and

WHEREAS, the delivery date is expected to be within twelve months of the bid award.

WHEREAS, historically, the Fire Department acquires fire apparatus through a lease-purchase program due to the life expectancy of the apparatus exceeding the leasing term. The bids for the financing proposal were received as follows:

<u>Company</u>	<u>Term</u>	<u>Annual Rate</u>	<u>Total Payments</u>	<u>Annual Payment</u>
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WHEREAS, the City Manager recommends award of the bid for one (1) Quint Aerial Fire Apparatus, be made to the low bidder, American LaFrance, of Ephrata, PA, and further recommends approval of the seven-year lease purchase proposal from First Municipal Leasing Corporation, of Golden, Colorado.

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that the award of the bid for one (1) Quint Aerial Fire Apparatus, be and the same is hereby awarded to American LaFrance, of Ephrata, PA; and

BE IT FURTHER RESOLVED, that the Lodi City Council hereby approves the lease-purchase proposal from First Municipal Leasing Corporation, of Golden, Colorado, for the seven-year term, with an annual payment in the amount of \$115,303.51.

Dated: December 20, 2000

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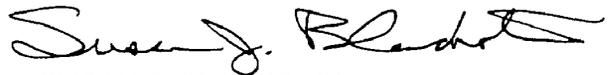
I hereby certify that Resolution No. 2000-229 was passed and adopted by the City Council of the City of Lodi in a regular meeting held December 20, 2000 by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Howard, Land, Pennino and
Mayor Nakanishi

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


SUSAN J. BLACKSTON
City Clerk