



# CITY OF LODI

## COUNCIL COMMUNICATION

**AGENDA TITLE:** Adopt resolution awarding the bid for the purchase of telephone system upgrade from SBC-Pacific Bell, of Stockton, under the terms of the State of California CALNET contract (estimated \$48,000) (IS)

**MEETING DATE:** September 19, 2001

**SUBMITTED BY:** Information Systems Manager

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**RECOMMENDED ACTION:** That the City Council approve the upgrade of the City's main telephone system switch (PBX) and the Community Center's telephone system, and adopt resolution awarding the bid for the purchase from SBC-Pacific Bell, of Stockton, under the terms of the competitively bid State of California CALNET contract.

**BACKGROUND INFORMATION:** During the past three years the City Council has approved staff to make purchase for various communications project from SBC-Pacific Bell under the terms of the State of California competitively bid CALNET contract; most particularly Council resolutions 99-53 and 99-106.

The CALNET agreement has been written with a refresh clause that ensures that the State (and the City) will get the lowest prices for goods and services during the term of the contract. The CALNET contract will end in 2005.

**[CALNET Contract wording]**  
**Section 17. ANNUAL SERVICE REVIEW**

For the purpose of maintaining competitiveness throughout the term of this Agreement, Contractor agrees to a joint review of its pricing and service functionality, and marketing efforts annually to ensure State and its customers will receive cost and technologically competitive services throughout the terms of the Agreement. Contractor agrees that no other customer of Pacific Bell and MCI, collectively or as individual companies, will receive better rates for a substantially similar suite of services offered under substantially similar terms and conditions when the volume of business from the other customer is equal to or less than the volume of business the State delivers under this Agreement.  
Revised: Amendment No. 1 - 12/4/98

The proposed upgrade is estimated at \$48,000.00. Staff has obtained extensive pre-sales engineering and design, and an informal quote from SBC-Pacific Bell under the State's CALNET contract.

In January 2001, after seeking pre-sales design from Nextira (formerly Williams Communications,) staff had budgeted \$20,000.00 for upgrading the telephone system at Hutchins Street Square Community Center and \$25,000.00 to upgrade the main PBX at the Civic Center. Upon entering into more extensive system design with Pacific Bell engineers, more precise costs have been developed. The upgrade of Civic Center PBX is required to allow the Community Center to be upgraded, for Fire Station #4 to be connected to the City's telephone system and to allow for growth at the Civic Center. The telephone PBX is at maximum capacity with all card slots populated; no telephones can be added at this time. The PBX currently consists of a main cabinet and two expansion cabinets. Staff is recommending the addition of one expansion cabinet for this PBX at the Civic Center and adding two 16 port cards which will allow 32 more telephones to be added. The PBX can eventually handle an additional 200 telephones with additional cards.

APPROVED: \_\_\_\_\_

H. Dixon Flynn -- City Manager



# CITY OF LODI, COUNCIL COMMUNICATION

Upgrading the Community Center telephone system will allow staff to be on the same system as the Civic Center with same functionality and features. Also, by adding the point to point T1 communication line between the Community Center and the Civic Center, multiple existing OPX circuits can be eliminated for an over all annual savings of \$1,800.00.

## Phone System Equipment Upgrade

### Main Civic Center PBX Switch Upgrade

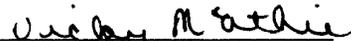
Switch Equipment, Installation, Labor, and Warranty  
**Estimated Subtotal: \$17,000.00**

### Community Center Phone Equipment Upgrade

Switch Equipment, Installation, Labor and Warranty \$29,000.00  
New T1 Point to Point Communication Line installation \$2,000.00  
**Estimated Subtotal: \$31,000.00**

**Telephone System Upgrade Estimated Total: \$48,000.00 (includes tax)**

FUNDING: 2001/2003 Capital Improvement Budget

  
Finance Director

Respectfully submitted,

  
Stan Helmle  
Information Systems Manager

Prepared by:  
Janet Keeter, Deputy City Manager,  
Stan Helmle, Information System Manager  
Mark White, Information Systems Coordinator

Cc: Joel Harris Purchasing Officer

RESOLUTION NO. 2001-220

A RESOLUTION OF THE LODI CITY COUNCIL AWARDING BID FOR  
THE PURCHASE OF TELEPHONE SYSTEM UPGRADE FROM  
SBC-PACIFIC BELL UNDER THE TERMS OF THE  
STATE OF CALIFORNIA CALNET CONTRACT

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WHEREAS, during the past three years the City Council has approved purchases of various communications equipment from SBC-Pacific Bell under the terms of the State of California competitively bid CALNET contract; most particularly Council resolutions 99-53 and 99-106; and

WHEREAS, the CALNET agreement has been written with a refresh clause, which ensures that the State (and the City) will get the lowest prices for goods and services during the term of the contract. The CALNET contract will end in 2005; and

WHEREAS, the proposed upgrade is estimated at \$48,000.00. Staff has obtained extensive pre-sales engineering and design, and an informal quote from SBC-Pacific Bell under the State's CALNET contract; and

WHEREAS, in January 2001, after seeking pre-sales design from Nextira (formerly Williams Communications,) staff had budgeted \$20,000.00 for upgrading the telephone system at Hutchins Street Square Community Center and \$25,000.00 to upgrade the main PBX at the Civic Center. Upon entering into more extensive system design with Pacific Bell engineers, more precise costs have been developed. The upgrade of Civic Center PBX is required to allow the Community Center to be upgraded, for Fire Station #4 to be connected to the City's telephone system, and to allow for growth at the Civic Center. The telephone PBX is at maximum capacity with all card slots populated; no telephones can be added at this time. The PBX currently consists of a main cabinet and two expansion cabinets. Staff is recommending the addition of one expansion cabinet for this PBX at the Civic Center and adding two 16 port cards, which would allow 32 more telephone to be added. The PBX can eventually handle an additional 200 telephones with additional cards.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council hereby awards the bid for the purchase of telephone system upgrade for the City's main telephone system switch (PBX) and the Community Center's telephone system to SBC-Pacific Bell, of Stockton, California, under the terms of the competitively bid State of California CALNET contract, in the amount of \$48,000.00.

Dated: September 19, 2001

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I hereby certify that Resolution No. 2001-220 was passed and adopted by the City Council of the City of Lodi in a special meeting held September 19, 2001, by the following vote:

- AYES: COUNCIL MEMBERS – Hitchcock, Howard, Land, Pennino and Mayor Nakanishi
- NOES: COUNCIL MEMBERS – None
- ABSENT: COUNCIL MEMBERS – None
- ABSTAIN: COUNCIL MEMBERS – None

  
SUSAN J. BLACKSTON  
City Clerk