



# CITY OF LODI

## COUNCIL COMMUNICATION

**AGENDA TITLE:** Purchase of Three Automatic Defibrillators to Implement the Fire Department's EMT-1-D Defibrillator Program (\$27,760.32)

**MEETING DATE:** June 21, 1995

**SUBMITTED BY:** Fire Chief

**RECOMMENDED ACTION:** That the City Council adopt the attached resolution authorizing purchase of three automatic defibrillators, with accessories, utilizing a purchase agreement between the County of Los Angeles and Physio-Control Corporation of Redmond, Washington, in the amount of \$27,760.32.

**BACKGROUND INFORMATION:** On May 3, 1995, the City Council authorized the Fire Chief and Purchasing Officer to proceed with advertising for bids for the purchase of three automatic defibrillators.

Using a recent bid at Tracy Rural County Fire District as a benchmark (Tracy Rural sought bids for four units), the Purchasing Officer sought contract information from the County of Los Angeles, one of the largest users of defibrillation equipment in California. The intent was to determine which method of purchase was likely to assure the best pricing for the City of Lodi.

Separately, Fire Department staff sought to determine which equipment would best serve the needs of the community. With American Medical Response ambulance (AMR) and Woodbridge Fire District both using Physio-Control defibrillators, compatibility became a factor: with standardized equipment, patients can be transferred from the first-response team to AMR with virtually no loss of time or monitoring capability. This essential advantage, along with the ability to re-program the units in the field, if necessary, combined with their light weight and durability, made the Physio-Control LifePak 300 the unit determined by staff to best serve the needs of the program.

Therefore, it is recommended that purchase of three Physio-Control LifePak 300 units, with accessories, be made through the LA County agreement, thereby saving the City of Lodi about \$1,400 compared to prices expected to be obtained through formal bid (using Tracy Rural as a point of reference). Exhibit A itemizes the equipment recommended for purchase, as well as the results of the Tracy Rural bid.

APPROVED: \_\_\_\_\_

THOMAS A. PETERSON  
City Manager

**Purchase of Three Automatic Defibrillators to Implement the  
Fire Department's EMT-1-D Defibrillator Program**

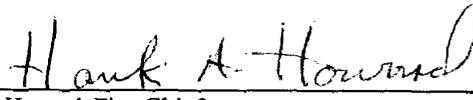
---

June 21, 1995

Page 2

**FUNDING:**

Contingency Fund



Hank Howard, Fire Chief

Prepared by Joel Harris, Purchasing Officer

Att: Exhibit A

**EXHIBIT A**

**I. Items Recommended for Purchase**

<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extension</u>
3	Physio-Control LifePak 300 Automatic Defibrillator	\$6,930.25	\$20,790.75
3	Patient Simulator	\$ 332.50	\$ 997.50
3	ECG Monitoring Cable	\$ 137.75	\$ 413.25
3	Defibrillation/EGC Electrodes (10 sets/bx)	\$ 153.90	\$ 461.70
1	ECG/Voice Translator	\$1,425.00	\$ 1,425.00
1	CODE-STAT Data Management System	\$ 945.25	\$ 945.25
1	LifePak AED Trainer	\$ 565.25	\$ 565.25
1	AED Trainer Instructor Control, Case, Electrodes	\$ 109.25	\$ 109.25
	Subtotal		\$25,707.95
	7.75% Sales Tax		\$ 1,992.37
	Shipping		\$ 60.00
	<b>TOTAL</b>		<b>\$27,760.32</b>

---

**II. TRACY RURAL FIRE DISTRICT BID RESULTS (Bids opened May 5, 1995)  
(Price per unit, including sales tax and delivery; total purchase quantity = 4)**

Physio-Control Corp.	\$8,760.88
Marquette	\$8,714.28
Laerdol Medical	\$7,510.00
First Medic	No Bid

**LA County pricing for Physio-Control equipment purchased by Tracy Rural: \$8,322.84**



June 8, 1995

William F. Stewart  
Director

Joan Ouderkirk  
Chief Deputy

Construction and Real Property

Facilities Operations

Information Technology

Purchasing and Central Services  
Chris Varnes  
Senior Deputy Director

City of Lodi  
P.O. Box 3006  
Lodi, CA. 95241-1910

Attn: Joel E. Harris, Purchasing Officer

Dear Mr. Harris,

Subj: Purchase of Defibrillators and  
Your letter dated June 1, 1995

I am in receipt of your letter inquiring about the purchase of the LifePak defibrillators which are manufactured by the Physio-Control Corp. Per my recent conversation with the supplier, they are interested in extending the same pricing structure, terms, and conditions for your purchase in accordance with Los Angeles County's Agreement #53892. I am sending a copy of the County's agreement and the price list for the LifePak 300 Defibrillator for your use.

Our purchase agreements were established on a negotiated-letter basis. Previously, the County solicited price quotations on a competitive bid basis for all our needed medical equipment. Because of the large quantity of historical data on file, including pricing, for the needed equipment, each supplier, who submitted a proposal for a purchase agreement, had to give very competitive proposals with discounts that were in accordance with prior purchase information. Physio-Control Corp. has given a discount that was in accordance with the preceding solicited information, thus resulting in a purchase agreement.

In order to properly place your order, I have been informed that your contact person is Rod Graff, phone (800) 442-1142 to coordinate the placing of your order.

2500 South Garfield Avenue  
P.O. Box 22259  
City of Commerce, California 90040  
(213) 720-6800  
FAX (213) 888-2841

*Satisfied Customers . . . Our Number One Goal*

If there are any further questions, do not  
hesitate to contact the undersigned.

Very truly yours,

Chrys Varnes  
Senior Deputy Director

*A. Yamasaki*

A. Yamasaki  
Senior Deputy Purchasing Agent

## AGREEMENT

COUNTY OF LOS ANGELES  
INTERNAL SERVICES DEPARTMENT  
PURCHASING & STORES  
2500 S. GARFIELD AVENUE  
P.O. BOX 22259  
CITY OF COMMERCE, CA 90040  
Telephone (213) 720-6838

To: PHYSIO-CONTROL CORP.  
11811 WILLOWS RD.-N.E.  
REDMOND, WA 98073-9706

VENDOR NO.		AGREEMENT NO.	
008528		53892	
DATE		QUOTATION NO.	AMEND
3-15-94			B
COMMODITY (OR SERVICE)			
PATIENT MONITORING EQUIPMENT			
VENDOR INFO: (800)442-1142			
C. FALLON			
BUYER YAMASAKI/070/cw			

PERIOD TO RENEW FOR ADDITIONAL	MONTH PERIODS BY MUTUAL CONSENT.
	CASH DISCOUNT: UNLESS OTHERWISE PROVIDED HEREIN
DELIVERED	DELIVER _____ DAYS FROM RECEIPT OF INDIVIDUAL ORDERS

County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and/or districts indicated herein) of listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and Contracts will be deemed to be made and entered into the State of California under the Constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or, should you at any time during the life of this agreement sell the same material or service under similar quantity and delivery conditions to the State of California, or legal district thereof, or to any County or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ITEMS	UNIT PRICE	UNIT
-------	------------	------

## EXTENSION OF AGREEMENT

FROM: JUNE 30, 1994

TO: JUNE 30, 1996, Inclusive

BASIS: LETTER SIGNED BY C. FALLON/BIDS COORDINATOR  
DATED FEBRUARY 18, 1994 OFFERING TO EXTEND AGREEMENT  
FOR TWO ADDITIONAL YEARS IN ACCORDANCE WITH OPTION.

All other terms and conditions remain unchanged.

EST. VALUE \$200,000.00 (2 YRS)

SUBJECT TO SALES TAX		DEPOSIT ON CONTAINERS NOT SUBJECT TO SALES OR USE TAX.
THIS IS A PURCHASE AGREEMENT. MAKE DELIVERIES ONLY UPON RECEIPT OF A PURCHASE ORDER.		COUNTY OF LOS ANGELES
RETURN COPY TO: COUNTY OF LOS ANGELES INTERNAL SERVICES DEPARTMENT PURCHASING & STORES 2500 S. GARFIELD AVENUE P.O. BOX 22259 CITY OF COMMERCE, CA 90040		PURCHASING AGENT
ACCEPTANCE AND RECEIPT OF THIS AGREEMENT IS HEREBY ACKNOWLEDGED:		BY <u>A. Yamasaki</u>
FIRM NAME _____		
BY _____		
VENDOR USE ONLY		

AGREEMENT

COUNTY OF LOS ANGELES  
INTERNAL SERVICES DEPARTMENT  
PURCHASING & STORES  
2500 S. GARFIELD AVENUE  
P.O. BOX 22259  
CITY OF COMMERCE, CA 90040  
Telephone (213) 720-6838

To: Physio-Control Corp.  
11811 Willows Rd.-N.E.  
Redmond, WA 98073-9706

VENDOR NO. 008528		AGREEMENT NO. 53892	
DATE		QUOTATION NO. LTR	AMEND
COMMODITY (OR SERVICE) PATIENT MONITORING EQUIPMENT VENDOR INFO: (800) 442-1142 EXT. 2013 M. Varosky BUYER Yamasaki/070/mt			

AGREEMENT PERIOD: FROM 7-1-91 TO 6-30-94	INCLUSIVE
WITH OPTION TO RENEW FOR ADDITIONAL 12 MONTH PERIODS BY MUTUAL CONSENT.	
CASH DISCOUNT: NET/30	UNLESS OTHERWISE PROVIDED HEREIN
DELIVER	DAYS FROM RECEIPT OF INDIVIDUAL ORDERS
See Below	30-45

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and/or districts indicated herein) of the listed commodity, or service, as provided, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and contracts will be deemed to be made and entered into the State of California under the Constitution and laws of this state and are to be so construed.

PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or should you at any time during the life of this agreement sell the same material or service under similar quantity and delivery conditions to the State of California, or legal district thereof, or to any County or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

\*\*SEE BELOW

ITEMS	UNIT PRICE	UNIT
-------	------------	------

ATTENTION: VENDOR/DEPARTMENT-SPECIAL NOTE: County departments are not authorized to use this agreement as a purchasing source for products not specifically covered herein. Changes of items, equipment, or modifications to prices, specifications, or conditions, etc., of this agreement can be made only by the Purchasing Agent by issuance of official amendment and in accordance with properly authorized changes agreed upon prior to consummation.

NEW est. value: \$450,000.00 (3 YRS) FORWARD

SUBJECT TO SALES TAX ON MATERIAL ONLY

DEPOSIT ON CONTAINERS NOT SUBJECT TO SALES OR USE TAX.

THIS IS A PURCHASE AGREEMENT. MAKE DELIVERIES ONLY UPON RECEIPT OF A PURCHASE ORDER.

ACCEPTANCE AND RECEIPT OF THIS AGREEMENT IS HEREBY ACKNOWLEDGED:

COUNTY OF LOS ANGELES

RETURN COPY TO:  
COUNTY OF LOS ANGELES  
INTERNAL SERVICES DEPARTMENT  
PURCHASING & STORES  
2500 S. GARFIELD AVENUE  
P.O. BOX 22259  
CITY OF COMMERCE, CA 90040

FIRM NAME \_\_\_\_\_  
BY \_\_\_\_\_

PURCHASING AGENT  
BY A. Yamasaki

ITEMS	UNIT PRICE	UNIT
-------	------------	------

26 00 0

DISCOUNT

Less 5%

Patient Monitoring Equipment-consisting of defibrillators, monitors, electro-cardiographs, modules, stress and management systems-Physio-Control Life Pak, Life Net, ELI-100-use current manufacturer's price list dated January 1991, May 1989, January 1990, July 1989, and any subsequent amendments and/or supplements thereto

Restocking Fee-10%

WARRANTY

One (1) year from date of delivery against all defects in parts and workmanship.

LifePak 6S, 8, and 9- five (5) years.

Accessories, including patient cables, paddles and stylus-90 days.

Battery-One Year

Vendor to repair or replace any products which prove to be defective during the warranty period provided the proper use and maintenance procedures were followed as prescribed in the operation and service manuals.

SERVICE

Available 7-days 24-hours basis from the nearest factory direct service center. Loaner instruments are available, at no charge, subject to availability.

IN-SERVICE TRAINING

In-service training is available for each ordering department at the time of purchase. Training to consist of product demonstration, hands-on operation and trouble-shooting. Service and operation manual to be provided with each purchased unit.

ITEMS	UNIT PRICE	UNIT
-------	------------	------

PRICE GUARANTEE: (Supersedes first sentence of Price Guarantee Clause Page 1)-Vendor agrees for the period of this agreement that prices will be based on a minimum trade discount from current manufacturer's published price list.

If manufacturer's price list or discount structure changes, vendor shall notify the County of Los Angeles ISD/Purchasing & Central Services in writing immediately, identifying agreement by number furnishing 12 copies of new list and/or acceptable evidence of change in manufacturer's discount structure. It shall be the vendor's responsibility to keep the County of Los Angeles informed of changes. Revisions shall be effective seven (7) days after such notification and receipt thereof. Upward revisions shall be subject to acceptance by the County of Los Angeles.

Equipment Approvals (Underwriters Laboratories)  
Contact vendor, phone (800) 426-8047.

\*F.O.B. Point: Redmond, WA.

Shipping Instructions:

Shipments 1-100 lbs., ship UPS Surface. Prepay freight and add to invoice as a separate item. Shipments over 100 lbs., ship via Consolidated Frtways, (206) 483-3633. County will pay freight charges direct to carrier.

Vendor Contact:

S. McGirr, Sr. Account Representative, phone (800) 442-1142, ext. 2430  
J. Wyingarden, Account Representative, phone (800) 442-1142, ext. 2973  
M. Varosky, District Sales Manager, phone (800) 442-1142, ext. 2013

RESERVATION: The County of Los Angeles reserves the right to bid individual large requirements when deemed to be in the best interests of the County.

CANCELLATION:

The County of Los Angeles reserves the right to cancel this agreement/purchase order if delivery or services prove unsatisfactory (default) and may procure the articles or services from other sources and may deduct from unpaid balance due the vendor and/or may collect against the bond or surety for excess costs so paid. The prices paid by the County of Los Angeles shall be considered the prevailing market price at the time such purchase is made. County of Los Angeles shall be sole judge as to satisfactory performance.

4/LAST

AGREEMENT NO. 53892

78A392D - PAGE 11

ITEMS	UNIT PRICE	UNIT
-------	------------	------

This agreement may be cancelled by either party, after initial year of the agreement period, upon sixty (60) days written notice. The County may continue to place orders against this agreement until the effective date of such cancellation.

Items requested in package quantities to be furnished in manufacturer's original packages.

All deliveries shall be made in cartons properly marked and fully labelled showing contents, quantity, sizes and purchase order number. Deliveries may be rejected if not properly identified as indicated above.

# LIFEPAK 300

automatic advisory defibrillator



JULY 1994

PART NUMBER	PRODUCT DESCRIPTION	PRICE
804900-15	<b>LIFEPAK 300 automatic advisory defibrillator</b> Battery powered portable DC defibrillator/monitor with Shock Advisory System™, integral ECG/Voice Recorder and fully annotating strip chart printer with CODE SUMMARY™ critical event record. Includes two Battery Pak batteries, one battery charger, defibrillation cable, soft carrying case, two sets of FAST-PATCH® disposable defibrillation/ECG electrodes, two cassette tapes, one Operating Instruction, one reference check sheet, one Service Manual, one Interview Video, and one pad each of Suggestions for Inspection and Testing, Battery Test Procedure, and Battery Maintenance Log Sheets.	\$7,295.00
804900-22	<b>LIFEPAK 300 automatic advisory defibrillator without Integral Printer</b> Same as 804900-15 but without Integral printer feature.	5,495.00
803499	<b>Patient Simulator</b> Simulates ventricular fibrillation, normal sinus rhythm, ventricular tachycardia, asystole, and motion. Also serves as a cable tester. Includes four 1.5V AA alkaline batteries and two Operating Instructions.	350.00
804782	<b>ECG/Voice Translator</b> ECG/Voice cassette tape playback device for reviewing LIFEPAK 300 defibrillator cassette tapes. Requires additional interface cable to view patient ECG on the LIFEPAK 300 defibrillator or standard ECG monitor. Additional capabilities include direct connection to an Apple® ImageWriter® II printer to generate a summarized printed report, and compatibility with a Macintosh® computer to provide comprehensive ECG/Voice review. Includes AC power transformer, Macintosh/ImageWriter interface cable, two Operating Instructions and one Service Manual.	1,500.00
PART NUMBER	ACCESSORIES AND REPLACEMENT ITEMS	PRICE
804901	Battery Pak, sealed lead-acid, 12V, 3.4 Ah	145.00
804908	Battery Charger, 110V, 60 Hz	195.00
806422	Defibrillation Electrode Cable	145.00
804978	ECG Monitoring Cable, Lead II only	145.00
804995	Soft Carrying Case	150.00
201840	Apple Color Macintosh Classic with 80 megabyte hard disk drive Includes keyboard	1,995.00
201841	Apple ImageWriter II Printer Includes printer ribbon (black), user's guide, Macintosh connector cable and power cable.	625.00
202158	Apple DeskTop Bus™ Mouse with Cable	99.00
804878-00	Translator-Apple Macintosh Interface Cable	30.00
804878-01	Translator-ImageWriter II Printer Interface Cable	30.00

PART NUMBER	ACCESSORIES AND REPLACEMENT ITEMS	PRICE
805593	ECG/Voice Translator/LIFEPAK 300 defibrillator ECG interface Cable	\$125.00
804896	QUIK-VIEW™ operating software Macintosh compatible, 1 program diskette.	275.00
805058-00	QUIK-STAT™ statistical software Macintosh compatible, 1 program diskette.	1,200.00
805058-01	QUIK-STAT statistical software MS-DOS compatible, 1 program diskette.	1,200.00
805690	QA-PAK EMT-D incident report form 100 sheets, designed to work with QUIK-STAT.	75.00
805565	Defibrillation/ECG Training Electrodes (1 set)	35.00
803177	Defibrillation/ECG Training Electrodes Extension Cable	60.00
	FAST-PATCH disposable defibrillation/ECG electrodes	
804545-001	1 set (2 electrodes)	15.00
804545-010	10 sets (20 electrodes)	135.00
804545-050	50 sets (100 electrodes)	600.00
	LIFE-PATCH® ECG electrodes, adult, pre-gelled	
800139-030	Box of 30 electrodes (10 pkgs/box)	20.00
800139-300	Case of 300 electrodes (10 boxes/case)	175.00
	ECG Printer Paper, 50mm x 30m (100 ft)	
804700-003	Box of 3 rolls	13.50
804700-150	Case of 50 boxes (150 rolls)	450.00
804988	Operating Instructions for the LIFEPAK 300 automatic advisory defibrillator	15.00
805690	Service Manual for the LIFEPAK 300 automatic advisory defibrillator	65.00
806670	Inservice Video. VHS 1/2" format Free with purchase of LIFEPAK 300 defibrillator, must specify quantity when ordering, items at no charge not to exceed number of defibrillators ordered.	10.00
805682	Booklet: "Defibrillation: What You Should Know"	1.00
806490	Battery Test Procedure Forms (pad of 25 sheets)	1.50
806491	Battery Maintenance Log (pad of 25 sheets)	1.50
806548	Suggestions for Inspection and Testing (pad of 25 sheets)	1.50

Minimum order of \$50 required. All prices FOB Redmond, Washington and subject to change without notice.

**PHYSIO  
CONTROL**

Corporate Headquarters  
11811 Willows Road Northeast  
Post Office Box 97006  
Redmond, WA 98073-9706 USA  
Telephone: 206.867.4000  
Telex: 206.867.4146

PHYSIO-CONTROL, LIFEPAK, LIFE-PATCH and FAST-PATCH are registered trademarks of Physio-Control Corporation. CODE SUMMARY, Shock Advisory System, QUIK-STAT and QUIK-VIEW are trademarks of Physio-Control Corporation. Apple, Macintosh and ImageWriter are registered trademarks of Apple Computer, Inc. Apple DeskTop Bus is a trademark of Apple Computer, Inc. Specifications and prices subject to change without notice. Made in USA.  
© 1994 Physio-Control Corporation.

P/N 800088-003

AGREEMENT

COUNTY OF LOS ANGELES  
 INTERNAL SERVICES DEPARTMENT  
 PURCHASING & STORES  
 2500 S. GARFIELD AVENUE  
 P.O. BOX 22259  
 CITY OF COMMERCE, CA 90040  
 Telephone (213) 720- 6838

To: **PHYSIO-CONTROL CORP.**  
 11811 Willows Rd.-N.E.  
 Redmond, WA 98073-9706

VENDOR NO. 008528		AGREEMENT NO. 53892	
DATE		QUOTATION NO.	AMEND A
COMMODITY (OR SERVICE) Patient Monitoring Equipment Vendor Info: (800) 442-1142 M. Varosky BUYER YAMASAKI/070/lm			

AGREEMENT PERIOD: FROM	INCLUSIVE
OPTION TO RENEW FOR ADDITIONAL	MONTH PERIODS BY MUTUAL CONSENT
	CASH DISCOUNT: UNLESS OTHERWISE PROVIDED HEREIN
D.S. DELIVERED	DELIVER DAYS FROM RECEIPT OF INDIVIDUAL ORDERS

The County of Los Angeles accepts your offer to furnish our requirements (and such requirements as may be ordered by cities and/or districts indicated herein) of the listed commodity, or service, as needed, subject to conditions of the stated quotation and as provided herein. All Purchase Agreements, Purchase Orders and contracts will be deemed to be made and entered into the State of California under the Constitution and laws of this state and are to be so construed.  
 PRICE GUARANTEE: Unless otherwise provided herein, prices are maximum for the period of this agreement. In the event of a price decline, or should you at any time during the life of this agreement sell the same material or service under similar quantity and delivery conditions to the State of California, or legal district thereof, or to any County or Municipality within the State of California at prices below those stated herein, you will immediately extend such lower prices to the County of Los Angeles.

ITEMS	UNIT PRICE	UNIT
-------	------------	------

Ref Page 2- Item Description

Effective August 1, 1991- Change Description

FROM: Patient Monitoring Equipment-Consisting of defibrillators, monitors, electrocardiographs, modules, stress and management systems-Physio-Control Life Pak, Life Net, ELI-100-use current manufacturer's price list dated January 1991, May 1989, January 1990, July 1989, and any subsequent amendments and/or supplements thereto.

TO: Patient Monitoring Equipment-Consisting of defibrillators, monitors-Physio-Control Life Pak-use current manufacturer's price list dated January 1991, May 1989, January 1990, July 1989, and any subsequent amendments and/or supplements thereto.

(3 yrs)  
 Est. Value: 450,000.00

(FORWARD)

SUBJECT TO SALES TAX

DEPOSIT ON CONTAINERS NOT SUBJECT TO SALES OR USE TAX.

THIS IS A PURCHASE AGREEMENT. MAKE DELIVERIES ONLY UPON RECEIPT OF A PURCHASE ORDER.

RETURN COPY TO:  
 COUNTY OF LOS ANGELES  
 INTERNAL SERVICES DEPARTMENT  
 PURCHASING & STORES  
 2500 S. GARFIELD AVENUE  
 P.O. BOX 22259  
 CITY OF COMMERCE, CA 90040

ACCEPTANCE AND RECEIPT OF THIS AGREEMENT IS HEREBY ACKNOWLEDGED:

FIRM NAME \_\_\_\_\_  
 BY \_\_\_\_\_

COUNTY OF LOS ANGELES

PURCHASING AGENT

BY

*W. Yamasaki*

ITEMS	UNIT PRICE	UNIT
-------	------------	------

.SIS: Letter from Physio-Control Corp. dated August 1, 1991 signed by M. Varosky, West District Sales Manager Advising of products distributed by Physio-Control Corp.

All other terms and conditions remain unchanged.

RESOLUTION NO. 95-78

A RESOLUTION OF THE LODI CITY COUNCIL  
AUTHORIZING THE PURCHASE OF THREE PHYSIO-CONTROL LIFEPAK 300 AUTOMATIC  
DEFIBRILLATORS FOR THE FIRE DEPARTMENT'S  
EMT-1-D DEFIBRILLATOR PROGRAM

---

---

WHEREAS, Lodi Municipal Code, Section 3.20.070, authorizes dispensing with bids for purchases of supplies, services or equipment when it is in the best interests of the City to do so; and

WHEREAS, on May 3, 1995 the City Council authorized the Fire Chief and Purchasing Officer to advertise for bids for the purchase of three automatic defibrillators; and

WHEREAS, using a recent bid at Tracy Rural County Fire District as a benchmark, the Purchasing Officer sought contract information from the County of Los Angeles (one of the largest users of defibrillation equipment in California) to determine which method of purchase would assure the best pricing for the City of Lodi; and

WHEREAS, Fire Department staff sought to determine which equipment would best serve the needs of the community by contacting American Medical Response and the Woodbridge Fire District; and

WHEREAS, it was ascertained that both American Medical Response and Woodbridge Fire District use Physio-Control defibrillators and compatibility with their equipment would be a factor; and

WHEREAS, staff determined that standardized equipment would enable transfers from the first response team to American Medical Response with virtually no loss of time or monitoring capability; and

WHEREAS, it is the recommendation of staff to purchase three Physio-Control LifePak 300 units at the cost of \$27,760.32 through the Purchase Agreement between the County of Los Angeles and Physio-Control Corporation; and

NOW, THEREFORE, BE IT RESOLVED, that the Lodi City Council hereby approves the purchase of three Physio-Control LifePak 300 units with accessories through the Los Angeles County Agreement in the amount of \$27,760.32.

Dated: June 21, 1995

---

---

I hereby certify that Resolution No. 95-78 was passed and adopted by the City Council of the City of Lodi in a regular meeting held June 21, 1995, by the following vote:

AYES: COUNCIL MEMBERS - Davenport, Pennino, Sieglock, Warner and  
Mann (Mayor)

NOES: COUNCIL MEMBERS - None

ABSENT: COUNCIL MEMBERS - None

ABSTAIN: COUNCIL MEMBERS - None

  
JACQUELINE L. TAYLOR  
Acting City Clerk