



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Contract Award for Dial-A-Ride Radio System

MEETING DATE: June 16, 1993

PREPARED BY: Assistant City Manager

RECOMMENDED ACTION: That the City Council adopt the attached resolution awarding the purchase of radio equipment for the Dial-A-Ride program to Lagorio Communications of Manteca in the amount of \$14,046.70.

BACKGROUND INFORMATION: The Dial-A-Ride program is in need of a radio system to provide communications between the dispatcher and drivers. The City is currently renting a radio system for Dial-A-Ride, but has received funding through the Transportation Development Act (TDA) to purchase a communications system for the program.

Requests for Proposal (RFPs) were mailed to four vendors; four responded prior to the submission deadline. A summary of proposed equipment costs, including shipping, programming, tax and installation, follows. Monthly repeater fees are also indicated.

	<u>Equipment</u>	<u>Repeater Fees/Month</u>
1. McGee Communications Electronics, Inc.	\$12,961.80	\$104.00
2. Lagorio Communications	\$14,046.70	\$165.00
3. Motorola, Inc.	\$17,937.93	\$142.50
4. Nor-Cal Communications - Did not wish to submit a proposal but wants to remain on consideration list for future communication proposals.		

While McGee Communications' proposal is \$1,084.90 less than Lagorio Communications' cost for equipment, it is staff's recommendation that the City contract with Lagorio for compatible Motorola radio equipment as originally recommended.

The recommendation for contracting with Lagorio is based on the assertion that it is in the City's best interest to standardize on radio equipment which is compatible with the City's existing communications system. Equipment proposed by McGee Communications is not compatible with the City's Motorola equipment and, if installed in the Dial-A-Ride system, would require purchase of additional non-compatible units as the program expands. The City presently has Motorola equipment in Public Works, Electric Utilities, Police and Fire

APPROVED Thomas A. Peterson
THOMAS A. PETERSON
City Manager



Contract Award for Dial-A-Ride Radio System
June 16, 1993
Page Two

Departments. The City's radio needs will continue to grow and the City will therefore continue to add onto the radio communications system. The City should strive to standardize equipment, not diversify.

Each company submitted a list of references to the City which staff contacted via telephone. McGee Communications received less than favorable comments from one reference and marginally good comments from the second. One reference stated that his business is considering going to a different system and that they are not at all enthused with McGee Communications.

Lagorio and Motorola are both highly reputable companies with strong and positive references. As mentioned previously, the City currently has Lagorio and Motorola equipment in use by the Public Works, Electric Utility, Fire, and Police Departments. The City's experience with both companies has been favorable. San Joaquin County is also pleased with their Motorola equipment in use throughout their departments.

Lagorio and Motorola both offered lease and lease/purchase options for the proposed radio system. The additional cost for the lease options would add \$2,965.30 to Lagorio's proposal and \$2,038.59 to Motorola's proposal for a three year lease term. Although a representative from McGee Communications contended at the April 7, 1993 City Council meeting that they could provide radios to the City at a very attractive rental price, McGee Communications neglected to include a lease and lease/purchase option in their proposal.

Based on the references, the desire to standardize, and the City's past and current service satisfaction with Lagorio Communications, it is staff's recommendation that the City Council award the Dial-A-Ride radio contract to Lagorio Communications.

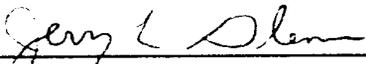
As an aside, CalTrans has offered a pallet of old radios which they are willing to donate to the City at no cost. Upon investigation, it turns out the radios are on a low band which will not be compatible with any other radio owned by the City. In addition, it is virtually impossible to obtain a low band frequency from the Federal Communications Commission (FCC).

Although the radios are no cost initially, the cost to recrystal, program and install the radios would be approximately \$350 per radio or nearly \$4,550 for equipment which is between 12 and 15 years old. A CalTrans representative did state that "all bands are taken up, but State OES may have a low band for the City to piggyback." He also stated that "the General Electric radios are old tube sets and are not good radios". It is City staff's recommendation that the City thank CalTrans for the offer, but decline due to the nature of the radios and the fact that the City has TDA funding to purchase a new system which will be able to easily accommodate future expansion.

Contract Award for Dial-A-Ride Radio System
June 16, 1993
Page Three

FUNDING: Transportation Development Act (TDA) funds.

Respectfully submitted,



Jerry L. Glenn
Assistant City Manager

Prepared by Janet S. Keeter, Administrative Assistant to the City Manager

RESOLUTION NO. 93-81

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A RESOLUTION OF THE LODI CITY COUNCIL
AWARDING THE CONTRACT FOR DIAL-A-RIDE RADIO SYSTEM

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WHEREAS, the Lodi City Council at its regular meeting held April 7, 1993 rejected all bids received for the contract for a Dial-A-Ride radio system due to one vendor's contesting of the Request For Proposal, and directed staff to revise the RFP's and readvertise for the radio system; and

WHEREAS, at its May 5, 1993 meeting, Council approved the revised specifications for same; and

WHEREAS, requests for Proposal (RFPs) were mailed to four vendors and four responses were received; and

WHEREAS, said RFPs have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

	<u>Equipment</u>	<u>Repeater Fees/Month</u>
1. McGee Communications Electronics, Inc.	\$12,961.80	\$104.00
2. Lagorio Communications	\$14,046.70	\$165.00
3. Motorola, Inc.	\$17,937.93	\$142.50
4. Nor-Cal Communications - Did not wish to submit a proposal but wants to remain on consideration list for future communication proposals; and		

WHEREAS, the City Manager recommends that award of the contract for the purchase of a Dial-A-Ride radio system be awarded to Lagorio Communications;

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that award of contract for the purchase of a Dial-A-Ride radio system be and the same is hereby awarded to Lagorio Communications in the amount of \$14,046.70 for equipment, and repeater fees in the amount of \$165.00 monthly.

Dated: June 16, 1993

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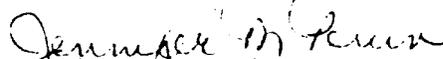
Resolution 93-81
June 16, 1993
Page Two

I hereby certify that Resolution No. 93-81 was passed and adopted by the City Council of the City of Lodi in a regular meeting held June 16, 1993 by the following vote:

Ayes: Council Members - Mann, Snider, and Pennino
(Mayor)

Noes: Council Members - Davenport and Sieglock

Absent: Council Members - None


Jennifer M. Perrin
City Clerk

93-83

RES9383/TXTA.02J