



# CITY OF LODI

# COUNCIL COMMUNICATION

AGENDA TITLE: Adopt a resolution to 1) reject the low bid for conduit fittings and award the bid in that category to the second-low bidder, Intraline, Inc., of Burlingame, and 2) award the bid for power utility conduit to the low bidder in that category, AZCO of Stockton. (Total: \$32,554.30) (EUD)

MEETING DATE: April 2, 2003

PREPARED BY: Electric Utility Director

RECOMMENDED ACTION: That the City Council adopt a resolution rejecting the low bid for conduit fittings (couplings, elbows) submitted by All-Phase Electric Supply Company of Stockton, awarding the bid for fittings to the second-low bidder by virtue of payment terms offering a 2% discount if invoice is paid within 20 days (Intraline, Inc. of Burlingame), and further awarding the bid for utility conduit to the low bidder in that category, AZCO of Stockton. Total amount of award is \$32,554.30.

BACKGROUND INFORMATION: On March 5, 2003, the City Council approved specifications and authorized advertisement for bids for this material.

Seven bids were received, and opened on March 19, 2003. Since prices for conduit and for fittings move somewhat independently of each other, bid specifications separated conduit and fittings into separate categories, and bid instructions indicated that award would be made to the low bidder in each category.

Bid results were as follows:

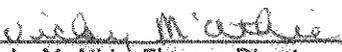
	<u>Fittings</u>	<u>Conduit</u>
Intraline, Burlingame	\$ 5,769.50	\$33,303.18
Graybar Electric, Roseville	\$ 5,770.55	\$37,022.39
AZCO, Stockton	\$ 7,622.21	<b>\$26,784.80</b>
Herning Underground Supply, Sacramento	\$ 7,407.22	\$29,162.95
G E Supply Company, North Highlands	\$ 7,606.29	\$29,352.29
Wesco Distribution, San Francisco	\$ 8,166.16	\$29,956.85
*All-Phase Electric Supply, Stockton	\$ 5,486.85*	\$35,231.90*

*\*All-Phase Electric's bid contained an exception to price protection, and is therefore considered non-responsive*

Although All-Phase Electric's bid for fittings was low, the bid contained an exception to specifications in that quoted prices were valid for only 19 days. Bid specifications require that prices be firm for thirty days. The 19-day "firm" period requested by All-Phase may have given them an unfair pricing advantage over other bidders who complied with the 30-day "firm" requirement. Staff therefore recommends that the bid from All-Phase Electric be considered non-responsive and be rejected, and that award for fittings be made to Intraline, the next-low bidder in that category when their payment terms of 2% 20 days are considered in the bid evaluation. (Bid instructions indicate that terms offering a discount for payment in 20 days or more shall be considered in the evaluation.)

Some of the subdivisions planned for service installation are Century Meadows #1 Units 2 and 3, Century Meadows #2 Unit 4, Century Meadows #3 Unit 4, Almondwood Estates, Legacy Estates, and Woodhaven #3.

FUNDING: Electric Utility Department's Fiscal Year Plan, Page E-29

  
Vicky McAthie, Finance Director

  
Alan N. Vallow, Electric Utility Director

Prepared by Joel Harris, Purchasing Officer  
cc: Hans Hansen, Manager, Electric Utility Engineering and Operations

APPROVED: \_\_\_\_\_

  
H. Dixon Flynn -- City Manager

RESOLUTION NO. 2003-50

A RESOLUTION OF THE LODI CITY COUNCIL REJECTING  
THE APPARENT LOW BID FOR CONDUIT FITTINGS AND  
AWARDING THE BID IN THAT CATEGORY TO SECOND  
LOW BIDDER; AND FURTHER AWARDING THE BID FOR  
POWER UTILITY CONDUIT TO THE LOW BIDDER  
IN THAT CATEGORY

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on March 19, 2003, at 11:00 a.m. for power utility duct and fittings, described in the specifications, therefore approved by the City Council on March 5, 2003; and

WHEREAS, since prices for conduit and for fittings move somewhat independently of each other, bid specifications separated conduit and fittings into separate categories, and bid instructions indicated that award would be made to the low bidder in each category.

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

	<u>Fittings</u>	<u>Conduit</u>
<b>Intraline, Inc.</b> , Burlingame	<b><u>\$ 5,769.50</u></b>	\$33,303.18
Graybar Electric, Roseville	\$ 5,770.55	\$37,022.39
<b>AZCO</b> , Stockton	\$ 7,622.21	<b><u>\$26,784.80</u></b>
Herning Underground Supply, Sacramento	\$ 7,407.22	\$29,162.95
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*All-Phase Electric Supply, Stockton	\$ 5,486.85*	\$35,231.90*

*\*All-Phase Electric's bid contained an exception to price protection, and is therefore considered non-responsive.*

WHEREAS, the bid submitted by All-Phase Electric Supply Company, the apparent low bidder for the conduit fittings, contained an exception to specifications in that quoted prices were valid for only 19 days. Bid specifications required that prices be firm for thirty days. The 19-day "firm" period requested by All-Phase may have given them an unfair pricing advantage over other bidders who complied with the 30-day "firm" requirement. Staff therefore recommends the bid from All-Phase Electric Supply be considered non-responsive and be rejected; and

WHEREAS, staff therefore recommends rejecting the bid from All-Phase Electric Supply Company, of Stockton, California, as being non-responsive, and awarding the bid for conduit fittings to the next lowest bidder, Intraline Inc., of Burlingame, California; and

WHEREAS, staff further recommends awarding the bid for utility conduit to the low bidder in that category, AZCO, of Stockton, California.

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that the bid for conduit fittings from All-Phase Electric Supply Company, of Stockton, California, is hereby rejected, and the bid is hereby awarded to the next lowest bidder, Intraline Inc., of Burlingame, California, in the amount of \$5,769.50; and

BE IT FURTHER RESOLVED that the Lodi City Council hereby awards the bid for utility conduit to the low bidder in that category, AZCO, of Stockton, California, in the amount of \$26,784.80.

Dated: April 2, 2003

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I hereby certify that Resolution No. 2003-50 was passed and adopted by the City Council of the City of Lodi in a regular meeting held April 2, 2003, by the following vote:

AYES: COUNCIL MEMBERS – Beckman, Hansen, Howard, Land, and Mayor Hitchcock

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None

  
SUSAN J. BLACKSTON  
City Clerk