



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Adopt a resolution to (1) reject the low bid in Category 1 and all bids in Category 6 of the Electric Utility **Overhead** and **Underground Distribution Hardware Supply Contract** for Fiscal Years **2003-2005**, (2) award contracts to the evaluated low bidders meeting specifications in each of the Categories 1 through 5 of the two-year supply agreement, and (3) authorize **re-advertisement** for bids for certain items in the **equipment list** for Category 6 (\$77,125.08) (EUD)

MEETING DATE: July 2, 2003

PREPARED BY: Electric Utility Director

RECOMMENDED ACTION: That the City Council Adopt a **resolution** to (1) reject the low bid in **Category 1** (Wood Crossarms) for failure to meet bid requirements (bidder proposed a one-time delivery rather than a **two-year supply arrangement**), and all bids in Category 6 (**Underground Rubber Products**) because of restrictive **specifications** in that category, (2) award supply contracts to the low evaluated bidders in each of the Categories 1 through 5 of the two-year supply agreement, for an estimated two-year total amount of **\$77,125.08**, and (3) authorize staff to **re-advertise** for certain items in the equipment list for Category 6, making specifications less restrictive to allow a more **competitive** bid environment.

BACKGROUND INFORMATION: The Electric Utility Department and Finance Department's Purchasing Division have **identified** 37 standard high-volume or **long-leadtime** items routinely used in overhead and **underground construction** and upgrade projects.

By establishing a supply contract with one or more suppliers the City can have a guaranteed source for these 37 components without maintaining a large inventory at the MSC warehouse, This means the City will have less money committed to inventory, yet have the components **available** to schedule and carry out **construction** or maintenance projects.

On May 21 the City Council authorized advertisement for bids to establish supply **contracts** for these 37 items. Bids were opened on June 11, and were evaluated on the basis of price (55% of evaluation criteria) and stocking and replenishment lead-times (45%). **Related** items were **grouped into one** of **six categories**, and lowest **evaluated** bids were determined for each category. The low evaluated bidder and the estimated annual contract amount for each respective category are summarized as follows.

Category 1 (Wood Crossarms)	Western States Electric, Portland, OR	\$ 6,533.96
Category 2 (Overhead Hardware)	Graybar Electric, Sacramento	\$18,323.53
Category 3 (Electrical Tape)	Southwest Power, Benicia	\$ 4,778.50
Category 4 (Underground Hardware)	Southwest Power, Benicia	\$ 2,805.81
Category 5 (Underground Hardware)	Southwest Power, Benicia	\$ 6,120.74
	Estimated <u>annual</u> total:	\$38,562.54
	Estimated two-year total:	\$77,125.08

A detail of the bid evaluation is attached hereto as Exhibit A. Since one of the seven items in Category 6 has only one approved manufacturer, and it was brought to staff's attention that only one bidder is authorized to represent that manufacturer, it is therefore staff's recommendation to reject all bids for Category 6 and redefine the equipment list to allow competition.

APPROVED: _____


H. Dixon Flynn -- City Manager



CITY OF LODI

COUNCIL COMMUNICATION

FUNDING:

Electric Utility Department's 2003-2005 Fiscal Operating Plan

Ruby R. Paine for

Vicky McAthie, Finance Director

Alan N. Vallow

Alan N. Vallow, Electric Utility Director

Prepared by Joel Harris, Purchasing Officer

cc: Mans Hansen, Manager, Electric Utility Engineering and Operations

APPROVED: _____
H. Dixon Flynn -- City Manager

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

EXHIBIT A
Overhead Underground
Distribution Hardware
FY 2003-2005

Description	Qty.	Western States Elec. Portland	Southwest Power Benicia	Wesco Dist. S. F.	Graybar Elec Sacramento	Brooks Mfg Bellingham	General Pacific Portland	Intraline Burlingame	All-Phase Electric Stockton
CATEGORY I									
Wood Crossarm, 9'6" LSP, Treated	200								
Unit Price (each)		\$30.32	\$32.05	\$37.90	\$0.00	\$29.95	\$32.24	\$0.00	\$0.00
Extension		\$6,064.00	\$6,410.00	\$7,580.00		\$5,990.00	\$6,448.00		
Standard Pack		NA	25	25		50	25		
Category Subtotal		\$6,064.00	\$6,410.00	\$7,580.00		\$5,990.00	\$6,448.00		
7.75% Sales Tax		\$469.96	\$496.78	\$587.45	\$0.00	\$464.23	\$499.72	\$0.00	\$0.00
TOTAL CATEGORY I		\$6,533.96	\$6,906.78	\$8,167.45		\$6,454.23	\$6,947.72		

Lead Times:

Est Reserve Stock	30	28 days	30 days	35 days		NA	30 days		
Replenish Reserve Stock	30	28 days	30 days	0 days		NA	30 days		
Prod Dely ARO	5	28 work days	5 work days	Z work days		28 work days	5 work days		

Rankings:

Price	0.55	2	3	5		1	4		
Est Reserve Stock	0.10	1	1	4		5	1		
Repl Resrv Stock	0.15	2	3	1		5	3		
Product Dely ARO	0.20	4	1	1		4	1		

Evaluated Ranking: 2.3 2.4 3.5 2.6 2.95

Comments: Prices firm until 6/3/04 Price firm until 6/30/04 Subj to 6% esc. 7/1/04 1 delivery only No inventory maintained

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

Description	Qty	Western States Elec. Portland	Southwest Power Benicia	Wesco Dist. S. F.	Graybar Elec. Sacramento	Brooks Mfg Bellingham	General Pacific Portland	Intraline Burlingame	All-Phase Electric Stockton
CATEGORY I									
Steel Pin, 5/8" x 6.5"	300								
Unit Price (Each)		\$2.20	\$2.69	\$2.65	\$2.04	No Bid	No Bid	No Bid	No Bid
Extension		\$660.00	\$807.00	\$795.00	\$612.00				
Std Pack		25	25	25	25				
Guy Grip, 3/8", B Coat	400								
Unit Price (Each)		\$1.85	\$2.07	\$1.91	\$1.75	No Bid	No Bid	No Bid	No Bid
Extension		\$740.00	\$828.00	\$764.00	\$700.00				
Std Pack		50	50	25	50				
Guy Wire, 3/8"	2000								
Unit Price (mft)		\$195.00	\$0.21	\$0.24	\$0.161	No Bid	No Bid	No Bid	No Bid
Extension		\$390.00	\$420.00	\$480.00	\$322.00				
Manufacturer			Cal Wire	Cal Wire	Bekaert				
Angle Vee Brace	50								
Unit Price (Each)		\$12.10	\$15.21	\$12.90	\$11.09	No Bid	No Bid	No Bid	No Bid
Extension		\$605.00	\$760.50	\$645.00	\$554.50				
Std Pack		5	5	5	5				
Tension Sleeve, #4-1/0	400								
Unit Price (Each)		\$4.95	\$4.84	\$5.32	\$4.58	No Bid	No Bid	No Bid	No Bid
Extension		\$1,980.00	\$1,936.00	\$2,128.00	\$1,832.00				
Std Pack		25	25	25	25				
Jumper Sleeve, #2/0 -	150								
Unit Price (Each)		\$3.05	\$3.03	\$3.28	\$2.82	No Bid	No Bid	No Bid	No Bid
Extension		\$457.50	\$454.50	\$492.00	\$423.00				
Std Pack		20	20	20	20				
Pin Insulator, 13.2kV	500								
Unit Price (Each)		\$5.35	\$7.46	\$8.86	\$8.05	No Bid	No Bid	No Bid	No Bid
Extension		\$1,605.00	\$2,238.00	\$2,658.00	\$2,415.00				
Std Pack		12	12	12					

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

15kV Epoxilator Susp	160								
Unit Price (Each)		\$10.35	\$9.26	\$10.90	\$9.46	No Bid	No Bid	No Bid	No Bid
Extension		\$1,656.00	\$1,481.60	\$1,744.00	\$1,513.60				
Std Pack		15	15	15	15				
Jumper Sleeve #397	200								
Unit Price (Each)		\$4.20	\$4.08	\$4.55	\$3.34	No Bid	No Bid	No Bid	No Bid
Extension		\$840.00	\$816.00	\$910.00	\$668.00				
Std Pack		20	20	20	20				
Tension Sleeve #1/0	50								
Unit Price (Each)		\$5.00	\$4.88	\$5.35	\$4.56	No Bid	No Bid	No Bid	No Bid
Extension		\$250.00	\$244.00	\$267.50	\$228.00				
Std Pack		25	25	25	25				
Hot Line Clamp, #6	50								
Unit Price (Each)		\$7.10	\$6.37	\$7.60	\$6.50	No Bid	No Bid	No Bid	No Bid
Extension		\$355.00	\$318.50	\$380.00	\$325.00				
Std Pack		50	50	50	50				
Hot Line Clamp, #6-1/0	400								
Unit Price (Each)		\$6.65	\$6.17	\$7.10	\$6.09	No Bid	No Bid	No Bid	No Bid
Extension		\$2,660.00	\$2,468.00	\$2,840.00	\$2,436.00				
Std Pack		100	100	100	100				
Hot Line Clamp, #4/0	50								
Unit Price (Each)		\$13.80	\$16.31	\$14.65	\$15.43	No Bid	No Bid	No Bid	No Bid
Extension		\$690.00	\$815.50	\$732.50	\$771.50				
Std Pack		20	50	20	50				

Summary of Bids
 Poleline URD Hardware
 Supply Contract 03-05
 Bids Opened 6/11/03

Stirrup Clamp, #2	250								
Unit Price (Each)		\$9.55	\$9.16	\$10.15	\$8.76	No Bid	No Bid	No Bid	No Bid
Extension		\$2,387.50	\$2,290.00	\$2,537.50	\$2,190.00				
Std Pack		25	25	25	25				
Stirrup Clamp, #450	100								
Unit Price (Each)		\$22.00	\$21.04	\$22.05	\$20.15	No Bid	No Bid	No Bid	No Bid
Extension		\$2,200.00	\$2,104.00	\$2,205.00	\$2,015.00				
Std Pack		15	15	15	15				
Category Subtotal		\$17,476.00	\$17,981.60	\$19,578.50	\$17,005.60				
7.75% Sales Tax		\$1,354.39	\$1,393.57	\$1,517.33	\$1,317.93				
TOTAL CATEGORY II		\$18,830.39	\$19,375.17	\$21,095.83	\$18,323.53				

Lead Times:

Est Reserve Stk (Item 1)	60	30 days	60 days	56 days	35 days
Est Reserve Stk (2-18)	30	42 days	30 days	42 days	35 days
Replenish Reserve Stock	30	42 days	30 days	14 days	35 days
Prod Dely ARO	5	42 work days	5 work days	2 work days	2 work days

Rankings:

Price	0.55	2	3	4	1
Est Reserve Stock (1)	0.005	1	1	1	1
Est Reserve Stock (2-18)	0.095	4	1	4	4
Replenish Reserve Stock	0.15	4	2	1	3
Product Dely ARO	0.2	4	1	1	1
Evaluated Ranking:		2.885	2.25	2.935	1.585

Comments:

	Price firm	Price firm
	until 6/30/04	until 6/30/04
	Subj to 4%	Subj to 4%
	esc. 7/1/04	esc. 7/1/04

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

Description	Qty	Western States Elec Portland	Southwest Power Benicia	Wesco Dist. S. F.	Graybar Elec Sacramento	Brooks Mfg Bellingham	General Pacific Portland	Intraline Burlingame	All-Phase Electric Stockton
CATEGORY III									
Elec Tape 2"	240								
Unit Price (Roll)		\$2.30	\$2.17	\$2.35	\$2.11	No Bid	\$2.17	\$2.43	\$4.56
Extension		\$552.00	\$520.80	\$564.00	\$506.40		\$520.80	\$583.20	\$1,094.40
Std Pack		12	12	12	12		12	12	40
Elec Tape 3/4", Black	1000								
Unit Price (Roll)		\$2.70	\$2.54	\$2.58	\$2.66	No Bid	\$2.72	\$2.54	\$2.29
Extension		\$2,700.00	\$2,540.00	\$2,580.00	\$2,660.00		\$2,720.00	\$2,540.00	\$2,290.00
Std Pack		100	100	100	100		100	100	100
Elec Tape 3/4", Red	200								
Unit Price (Roll)		\$2.45	\$2.29	\$2.44	\$2.35	No Bid	\$2.41	\$2.30	\$2.29
Extension		\$490.00	\$458.00	\$488.00	\$470.00		\$482.00	\$460.00	\$458.00
Manufacturer		100	100	100	100		100	100	100
Elec Tape 3/4", Blue	200								
Unit Price (Roll)		\$2.45	\$2.29	\$2.44	\$2.35	No Bid	\$2.41	\$2.30	\$2.29
Extension		\$490.00	\$458.00	\$488.00	\$470.00		\$482.00	\$460.00	\$458.00
Std Pack		100	100	100	100		100	100	100
Elec Tape 3/4", White	200								
Unit Price (Roll)		\$2.45	\$2.29	\$2.44	\$2.35	No Bid	\$2.41	\$2.30	\$2.29
Extension		\$490.00	\$458.00	\$488.00	\$470.00		\$482.00	\$460.00	\$458.00
Std Pack		100	100	100	100		100	100	100
Category Subtotal		\$4,722.00	\$4,434.80	\$4,608.00	\$4,576.40		\$4,686.80	\$4,503.20	\$4,758.40
7.75% Sales Tax		\$365.96	\$343.70	\$357.12	\$354.67		\$363.23	\$349.00	\$368.78
TOTAL CATEGORY III		\$5,087.96	\$4,778.50	\$4,965.12	\$4,931.07		\$5,050.03	\$4,852.20	\$5,127.18
Est Reserve Stock	30	10 days	30 days	14 days	10 days		30 days	30 days	10 days
Replenish Reserve Stock	30	10 days	30 days	14 days	10 days		30 days	30 days	7 days
Prod Dely ARO	5	10 work days	5 work days	2 work days	2 work days		5 work days	5 work days	5 work days

Summary of Bids
 Poleline URD Hardware
 Supply Contract 03-05
 Bids Opened 6/11/03

CATEGORY III

Rankings:

Price	0.55	6	1	4	3	5	2	7
Est Reserve Stock	0.10	1	1	1	1	1	1	1
Replenish Reserve Stock	0.15	2	5	4	2	5	5	1
Product Dely ARO	0.20	7	1	1	1	1	1	1
Evaluated Ranking:		5.45	1.4	3.55	2.6	4.4	2.15	5.5

Summary of Bids
 Poleline URD Hardware
 Supply Contract 03-05
 Bids Opened 6/11/03

Description	Qty	Western States Elec. Portland	Southwest Power Benicia	Wesco Dist. S. F.	Graybar Elec Sacramento	Brooks Mfg Bellingham	General Pacific Portland	Intraline Burlingame	All-Phase Electric Stockton
CATEGORY IV									
Heat Sh Tap Assy #4/0	400								
Unit Price (Each)		\$3.05	\$2.97	\$3.39	\$3.28	No bid	No bid	No bid	No bid
Extension		\$1,220.00	\$1,188.00	\$1,356.00	\$1,312.00				
Std Pack		25	25	9	9				
Heat Sh Tap Assy #350	400								
Unit Price (Each)		\$3.60	\$3.54	\$4.23	\$4.09	No Bid	No Bid	No Bid	No BH
Extension		\$1,440.00	\$1,416.00	\$1,692.00	\$1,636.00				
Std Pack		25	25	9	9				
Category Subtotal		\$2,660.00	\$2,604.00	\$3,048.00	\$2,948.00				
7.75% Sales Tax		\$206.15	\$201.81	\$236.22	\$228.47				
TOTAL CATEGORY IV		\$2,866.15	\$2,805.81	\$3,284.22	\$3,176.47				

Lead Times:

Est Reserve Stock	69	28 days	60 days	30 days	20 days
Replenish Reserve Stock	60	28 days	60 days	30 days	20 days
Prod Dely ARO	S	20 work days	5 work days	2 work days	2 work days

Rankings:

Price	0.55	2	1	4	3
Est Reserve Stock	0.10	1	1	1	1
Replenish Reserve Stock	0.19	2	4	3	1
Product Dely ARO	0.20	4	1	1	1
Evaluated Ranking:		2.15	1.3	3.45	2.5

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

Description	Qty	Western States Elec. Portland	Southwest Power Benicia	Wesco Dist. S. F.	Graybar Elec Sacramento	Brooks Mfg Bellingham	General Pacific Portland	Intraline Burlingame	All-Phas Electric
CATEGORY V									
Mole, 4-way #12	200								
Unit Price (Each)		\$12.40	\$11.62	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Extension		\$2,480.00	\$2,324.00						
Std Pack		25	25						
Heat Shr Tap Assy #1/0	400								
Unit Price (Each)		\$2.80	\$2.68	No Bid	No Bid	No Bid	No Bid	No Bid	No
Extension		\$1,120.00	\$1,072.00						
Std Pack		25	25						
Comp Lug #1/0	300								
Unit Price (Each)		\$0.77	\$0.75	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Extension		\$231.00	\$225.00						
Std Pack		100	100						
Comp Lug #4/0	100								
Unit Price (Each)		\$0.92	\$0.85	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Extension		\$92.00	\$85.00						
Std Pack		100	100						
Comp Lug #500	150								
Unit Price (Each)		\$4.05	\$3.97	No Bid	No Bid	No Bid	No Bid	No Bid	No
Extension		\$607.50	\$595.50						
Std Pack		100	100						
Comp Lug #750	150								
Unit Price (Each)		\$4.95	\$4.58	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Extension		\$742.50	\$687.00						
Std Pack		100	100						
Comp Lug #350	200								
Unit Price (Each)		\$3.70	\$3.46	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Extension		\$740.00	\$692.00						
Std Pack		50	50						

Summary of Bids
 Poleline URD Hardware
 Supply Contract 03-05
 Bids Opened 6/11/03

Category Subtotal	\$6,013.00	\$5,680.50
7.75% Sales Tax	\$466.01	\$440.24
TOTAL CATEGORY V	\$6,479.01	\$6,120.74

Lead Times:

Est Reserve Stock (1-3)	60	45 days	60 days
Est Reserve Stock (4-6)	120	20 days	120 days
Est Reserve Stock (7)	30	20 days	30 days
Replenish Res Stock(1-6)	60	20 days	60 days
Replenish Res Stock(7)	30	20 days	30 days
Prod Dely ARO	5	20 work days	5 work days

Rankings:

Price	0.55	2	1
Est Reserve Stock	0.10	1	1
Replenish Reserve Stock	0.15	1	2
Product Dely ARO	0.20	2	1

Evaluated Rankings:	1.85	1.1
----------------------------	------	------------

Summary of Bids
 Poleline URD Hardware
 Supply Contract 03-05
 Bids Opened 6/11/03

15kV Stand Off Insulator	100			
Unit Price (Each)		\$36.70	\$31.40	\$31.05
Extension		\$3,670.00	\$3,140.00	\$3,105.00
Std Pack			Note A	Note A
Category Subtotal		\$35,739.20	\$33,580.10	\$33,370.50
7.75% Sales Tax		\$2,769.79	\$2,602.46	\$2,586.21
TOTAL CATEGORY VI		\$38,508.99	\$36,182.56	\$35,956.71

Lead Times:

Est Reserve Stock	60	45 days	60 days	56 days
Replenish Reserve Stock	60	45 days	60 days	56 days
Prod Dely ARO	5	45 work days	5 work days	2 work days

Rankings:

Price	3	2	1
Est Reserve Stock	1	1	1
Replenish Reserve Stock	1	3	2
Product Dely ARO	3	1	1

Evaluated Rankings:	2.7	1.95	1.1
----------------------------	-----	------	-----

Comments:

Price firm until 6/30/04 Subj to 3% esc. 7/1/04	Price firm until 6/30/04 Subj to 3% esc. 7/1/04	Note A: Approved item is available from only one supplier. Products quoted by Southwest Power and Wesco are not on EUD approved list.
----------------------------------------------------------	----------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------

RESOLUTION NO. 2003-109

A RESOLUTION OF THE LODI CITY COUNCIL REJECTING THE LOW BID IN CATEGORY 1 AND ALL BIDS IN CATEGORY 6 OF THE ELECTRIC UTILITY OVERHEAD AND UNDERGROUND DISTRIBUTION HARDWARE SUPPLY CONTRACT FOR FISCAL YEARS 2003-05, AND FURTHER AWARDING THE CONTRACTS TO THE EVALUATED LOW BIDDERS MEETING SPECIFICATION IN EACH OF THE CATEGORIES 1 THROUGH 5 OF THE TWO-YEAR SUPPLY AGREEMENT, AND FURTHER AUTHORIZING READVERTISEMENT FOR BIDS FOR CERTAIN ITEMS ON THE EQUIPMENT LIST IN CATEGORY 6

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on June 11, 2003, at 11:00 a.m. for various items of overhead and underground distribution hardware under a supply agreement covering Fiscal Years 2003-05, described in the specifications therefore approved by the City Council on May 21, 2003; and

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as shown as follows:

Category 1 (Wood Crossarms)	Western States Electric, Portland, OR	\$ 6,533.96
Category 2 (Overhead Hardware)	Graybar Electric, Sacramento	\$18,323.53
Category 3 (Electrical Tape)	Southwest Power, Benicia	\$ 4,778.50
Category 4 (Underground Hardware)	Southwest Power, Benicia	\$ 2,805.81
Category 5 (Underground Hardware)	Southwest Power, Benicia	\$ <u>6,120.74</u>
	Estimated annual total:	\$38,562.54
	Estimated two-year total:	\$77,125.08

WHEREAS, bids were evaluated on the basis of price (55% of evaluation criteria) and stocking and replenishment lead-times (45%). Related items were grouped into one of six categories, and lowest evaluated bids were determined for each category; and

WHEREAS, by establishing a supply contract with one or more suppliers, the City can have a guaranteed source for these components without maintaining a large inventory at the MSC warehouse. This means the City will have less money committed to inventory, yet have the components available to schedule and carry out construction or maintenance projects; and

WHEREAS, a detail of the bid evaluation is attached hereto as Exhibit A. Since one of the seven items in Category 6 has only one approved manufacturer and it was brought to staff's attention that only one bidder is authorized to represent that manufacturer, it is therefore staff's recommendation to reject all bids for Category 6 and redefine the equipment list to allow competition; and

WHEREAS, the City Manager recommends (1) rejecting the low bid in Category 1 (Wood Crossarms) for failure to meet bid requirements (bidder proposed a one-time delivery rather than a two-year supply arrangement), and all bids in Category 6 (Underground Rubber Products) because of restrictive specifications in that category, (2) award supply contracts to the low evaluated bidders in each of the Categories 1 through 5 of the two-year supply agreement for an estimated two-year total amount of \$77,125.08, and (3) authorize staff to re-advertise for certain items in the equipment list for Category 6, making specifications less restrictive to allow a more competitive bid environment.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council hereby (1) rejects the low bid in Category 1 (Wood Crossarms) for failure to meet bid requirements (bidder proposed a one-time delivery rather than a two-year supply arrangement), and all bids in Category 6 (Underground Rubber Products) because of restrictive specifications in that category, (2) hereby awards supply contracts to the low evaluated bidders in each of the Categories 1 through 5 of the two-year supply agreement for an estimated two-year total amount of \$77,125.08, and (3) further authorizes staff to re-advertise for certain items in the equipment list for Category 6, making specifications less restrictive *to* allow a more competitive bid environment.

Dated: July 2, 2003

=====

I hereby certify that Resolution No. 2003-109 was passed and adopted by the City Council of the City of Lodi in a regular meeting held July 2, 2003, by the following vote:

AYES: COUNCIL MEMBERS – Beckman, Hansen, Howard, Land, and Mayor Hitchcock

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


SUSAN J. BLACKSTON
City Clerk

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

EXHIBIT A

Description	Qty.	Western States Elec. Portland	Southwest Power Benicia	Wesco Dist. S. F.	Graybar Elec Sacramento	Brooks Mfg Bellingham	General Pacific Portland	Intraline Burlingame	All-Phase Electric Stockton
CATEGORY VI									
LB Elb Recept #2	300								
Unit Price (Each)		\$25.15	\$22.42	\$22.45	No bid	No bid	No bid	No bid	No bid
Extension		\$7,545.00	\$6,726.00	\$6,735.00					
Std Pack		1	15	1					
LB Elb Recept #2/0	300								
Unit Price (Each)		\$25.15	\$22.42	\$22.45					
Extension		\$7,545.00	\$6,726.00	\$6,735.00					
Std Pack		1	15	1					
200A Protect Cap	160								
Unit Price (Each)		\$20.00	\$19.77	\$19.10					
Extension		\$3,200.00	\$3,163.20	\$3,056.00					
Std Pack									
200A 15kV Bushing W	160								
Unit Price (Each)		\$24.87	\$22.09	\$21.95					
Extension		\$3,979.20	\$3,534.40	\$3,512.00					
Std Pack									
200A 3-way Module	50								
Unit Price (Each)		\$92.00	\$95.34	\$95.35					
Extension		\$4,600.00	\$4,767.00	\$4,767.50					
Std Pack									
200A 4-way Module	50								
Unit Price (Each)		\$104.00	\$110.47	\$109.20					
Extension		\$5,200.00	\$5,523.50	\$5,460.00					
Std Pack									

EXHIBIT A

Summary of Bids
Poleline URD Hardware
Supply Contract 03-05
Bids Opened 6/11/03

15kV Stand Off Insulator	100			
Unit Price (Each)		\$36.70	\$31.40	\$31.05
Extension		\$3,670.00	\$3,140.00	\$3,105.00
Std Pack			Note A	Note A
Category Subtotal		\$35,739.20	\$33,580.10	\$33,370.50
7.75% Sales Tax		\$2,769.79	\$2,602.46	\$2,586.21
TOTAL CATEGORY VI		\$38,508.99	\$36,182.56	\$35,956.71

Lead Times:

Est Reserve Stock	60	45 days	60 days	56 days
Replenish Reserve Stock	60	45 days	60 days	56 days
Prod Dely ARO	5	45 work days	5 work days	2 work days

Rankings:

Price		3	2	1
Est Reserve Stock		1	1	1
Replenish Reserve Stock		1	3	2
Product Dely ARO		3	1	1

Evaluated Rankings: 2.7 1.95 1.1

Comments:	Price firm until 6/30/04 Subj to 3% esc. 7/1/04	Price firm until 6/30/04 Subj to 3% esc. 7/1/04	Note A: Approved item is available from only one supplier. Products quoted by Southwest Power and Wesco are not on EUD approved list.
-----------	----------------------------------------------------	----------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------