



CITY OF LODI
COUNCIL COMMUNICATION

AGENDA TITLE: Recommendations by the City Manager's Budget Advisory Committee and the City Manager Regarding the 2004-2005 Financial Plan and Budget.

MEETING DATE: May 19, 2004

PREPARED BY: City Manager

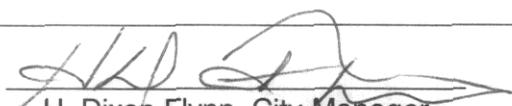
RECOMMENDED ACTION: Recommendations by the City Manager's Budget Advisory Committee and the City Manager regarding the 2004-2005 Financial Plan and Budget.

BACKGROUND INFORMATION: The City Manager convened a group of business leaders to serve as a Budget Advisory Committee during preparation of the City's adjusted Fiscal Year 2004-05 Budget. After a series of meetings, the Committee developed a number of "big picture" recommendations that they will present during their oral report to the City Council during the May 19, 2004 Council meeting. The Committee consisted of the following members:

- Randy Snider, Chairman
- Annette Murdaca, Vice-Chairperson
- Dennis Bennett
- Bill Huyett
- Joanne Mounce
- Debbie Olson
- Kent Steinwert
- Bob Wheeler
- Leon Zimmerman

Mr. Randy Snider (Committee Chairman) and Debbie Olson (Committee Member) will make the presentation to the Council on behalf of the Committee.

The City Manager will present his recommendations for adjusting the Budget based on a number of challenges facing the City including the recently published State "take-away" as projected by the League of California Cities. During the City Manager's presentation, he will frame the City's updated "challenge" (Exhibit A) and will discuss options that Council may consider for making adjustments to the FY 04/05 Budget. Options include such items as a Public Safety half cent sales tax, a mandatory work furlough for non-public safety employees, funding the on-going environmental litigation, the annual Electric Utility transfer to the General Fund Capital, and other possible adjustments.

APPROVED: 
H. Dixon Flynn, City Manager

Additionally, the City Manager will present a list of Significant Expenditures Requests (SERs) (Exhibit B) as submitted both last year and this year for the FY 04/05 and an updated Budget Calendar (Exhibit C).

FUNDING: Not applicable



H. Dixon Flynn
City Manager

HDF/JSK
Attachments

City of Lodi

General Fund Budget Challenge 2004-05

			General Fund						
			General Fund	Capital	Library	Electric	Water	Sewer	Other
State Take Away	(705,000)		(705,000)						
Income Adjustment - General Fund	(906,000)	Ruby's estimate based on performance through March 2004	(1,000,000)						
City Take Away									
General Fund Capital	(350,000)	Transfer from Electric Eliminated		(350,000)			350,000		
Electric Loan plus Interest 5.706%	(545,600)	Repayment of \$350,000 from 1996		(545,600)			576,500		
Reduce In-Lieu Franchise to 9%	-	Rate Reduction of In-Lieu Franchise from 12% to 9%		-			-		
Budget Increases									
City Clerk									
Election Funding	(62,400)		(62,350)						
City Attorney									
Audit of Envision	(250,000)		(250,000)						
TCE/PCE Clean up	(1,351,000)		(1,351,000)						
Electric Utility Services									
Shift Field Services from Finance	-	No Savings					(414,000)		
Fire Department									
Performance Bonus	(48,000)	Approved By Council	(48,000)						
Dispatching Fee	(41,000)	Approved By Council	(41,000)						
Police Department									
Animal Shelter Oart-Time Staff	(19,200)		(19,200)						
Transfer Appeals Clerk to Police	-		(15,000)						
Water/Wastewater Utilities									
Maintenance Worker	(42,700)	Approved By Council					(42,700)		
Transportation									
Traffic Monitor Equipment	(17,500)	Recommended							(17,500)
Human Resources									
PERS Increase	(190,000)		(190,000)						
General Liability	(100,000)	Recommended	(100,000)						
Golden Handshake	(400,000)	Approved Phase II	(400,000)						
Facilities Service									
Rental Finance Department	(108,100)	Recommended	(108,085)						
Total Take Away	(5,136,500)		(4,289,635)	(895,600)	-	512,500	(42,700)	-	(17,500)

EXHIBIT A

City of Lodi

Budget Adjustments 2004-05

Budget Reductions

City Council		
Phase I and II	(13,000)	Approved
City Clerk		
Phase I and II	(5,000)	
Community Center		
Phase I and II	(15,100)	Approved
Cut Arts Program	(25,000)	
Community Development		
Phase I and II	(10,500)	Approved
City Manager		Combine City Manager and Economic Development
Phase I and II	(22,900)	Approved
Reduce City Manager's Salary 10%	(12,800)	
Transfer Appeals Clerk to Police	-	No savings
Communications	(3,500)	
Travel	(8,000)	
Supplies and Material	(14,900)	
City Wide Postage	(40,000)	
Economic Development		Combine City Manager and Economic Development
Economic Development Coordinator	(115,800)	
Supplies and Material	(4,000)	
Special Payments	(3,000)	
Information Systems		
Supplies and Material	(24,000)	
Police Department		
Phase I and II	(36,000)	Approved
High Crimes Investigator	(69,000)	Defer
Reclass Management Analyst	(5,200)	Defer
Fire Department		
Phase I and II	(35,000)	Approved
Firefighter	(81,000)	Defer
Defer Paramedic Program	(506,800)	Defer
Vehicle Operations Course	(12,600)	Defer
Finance Department		
Phase I and II	(30,000)	Approved
Shift Field Services to Electric	-	No savings
Human Resources		
Phase I and II	(19,200)	Approved
Workers Comp	(230,500)	Department Recommendation
Medical Account Increase	(352,700)	Approved Phase II
Library		
Phase I and II	(1,000)	Approved
Cut Sunday Hours	(17,000)	
Water/Wastewater Utilities		
Storm Water Analyst	(66,000)	Department Recommendation
Organization Evaluation	(25,000)	Department Recommendation
Electric Utility Services		
Professional Services Increase	(10,000)	Defer
Automated Meter Reading	(2,000)	Defer
Four Computers	(7,000)	Defer
Equipment	(45,000)	Department Recommendation
Parks and Rec		
Phase I and II	(172,600)	Approved
P/T CAD Operator	(11,500)	Defer
Refurbish Basketball Floors	(5,000)	Defer
Public Works		
Phase I and II	(51,000)	Approved
Unrestricted Capital Phase II	(1,116,000)	Transfer from General Fund Capital
Reclass 4 Engineering Positions	(26,400)	Defer

Facilities Service

Maintenance Police Department	(8,500)	
Reduce Janitorial Services	(57,500)	Approved
Sub-Total	<u>(3,317,000)</u>	

Options

Increase Hiring Freeze to 28 positions	(520,000)	8 additional positions
Extend Voluntary Time Off 1 Year	(50,000)	Soft Estimate
Defer Admin Leave Pay Out	(150,000)	Negotiable
Review Community Promotion Programs	-	
Cap Employee Medical Cost	-	Negotiable
Explore 2-Tier Retirement Plan	-	Negotiable
Furlough Non-Safety 26 days	<u>(1,100,000)</u>	Defer Pay Raises \$406,000 or Furlough 12 days \$500,000

Or	<u>(1,820,000)</u>	
Cut additional 28 positions to 56		\$1,800,000

Total Savings (5,137,000)

**Significant Expenditure Requests
Fiscal Year 2004/05
Tentatively Approved**

<u>Dept./Request</u>	<u>Approved</u>	<u>Denied</u>
Police		
Reclass Management Anaylist II		\$5,185
Hire High Tech Crime Investigator		\$69,000
Fire		
Fire Admin. Office Relocation		\$40,000
Hire Firefighter (1)		\$81,000
Implement Paramedic Program		\$506,845
Performance Incentive Bonus	\$48,000	
Increase in Physical Exam Costs		\$5,000
Increase in Dispatching Contract	\$41,000	
MDC Tech. Grant Match		\$65,400
SCBC Grant Match		\$24,750
Foam Consortium		\$4,500
Emergency Vehicle Ops Course		\$12,595
PW Water/WasteWater Utilities		
Storm Water Mngmt. Analyst		\$66,000
Organizational Eval & Restructure		\$25,000
Hire PW Maint. Worker for Plant	\$42,725	
Electric Utilities		
Professional Services Increase		\$10,000
Contract Automated Meter Reading		\$2,000
Replace 4 computers		\$7,000
Convert Contract Electric Drafting Tech to FT		\$-
Hire Electrical Technician	\$(45,000)	
Convert Contract Utility Equip Specialist to FT		\$-
Convert Contract Customer Svs Mngr to FT	\$-	
Convert Program Coord to FT		\$-
Transportation		
Traffic Monitor Replacement	\$17,500	
Parks and Recreation		
PT Intern CAD Operator		\$11,495

<u>Dept./Request</u>	<u>Approved</u>	<u>Denied</u>
Refinish Basketball Floors		\$5,000
Purchase Sod Cutter		\$5,000
Parks Division Office Relocation	\$16,000	
Library		
Convert Contract Literacy Prog. Coord to FT		\$36,148
Community & Economic Development		
PW Reclass Engineering Positions		\$26,400
PW AutoCAD Version Upgrade & Sub. Service		\$18,000
Information Systems		
Software Upgrade for Orcom GUI Interface		\$11,000
Convert Contracts to FT Senior Programmers		\$-
City Clerk		
Additional Election Costs	\$62,350	
Human Resources		
Additional General Liability	\$100,000	
Reduce Workers Comp	\$(230,000)	
Organizational Support Services - Facilities		
Additional Maintenance New PD Building	\$120,000	
Reduction of Janitorial Services	\$(57,500)	
Increase Rent for Finance New Location	\$108,085	
Total:	\$223,160	\$1,037,318

2004-05 Financial Plan and Budget Instructions

MAJOR BUDGET PREPARATION MILESTONES

	STAFF	PUBLIC MEETINGS
Review of Possible Budget Shortfall	11/18/03	
Discussion of VLF Impact & Budget Reductions Phase I		12/17/03
City Manager Recommendation to Conduct Public Survey		1/07/04
Discussion on Mid-year Budget Adjustments Phase II		1/21/04
Meetings with City Manager Budget Review Committee Members On-going	Feb '04	
Presentations to Service Clubs on Budget Challenges – 3 weeks		Feb '04
Discussion on Mid-year Budget Adjustments Phase II continued		2/04/04
Review of Public Survey Results by City Manager	4/20/04	
Public Survey Results Presentation		4/21/04
Inter-Fund Transfers Presentation		4/27/04
Governor's May Revise Release		5/13/04
Presentation by City Manager's Budget Advisory Committee and City Manager Regarding Recommended Adjustments		5/19/04
Discussion on Fund Balance & Release of Draft Budget Document		6/02/04
Adoption of 2004-05 Financial Plan & Budget		6/30/04

Dates subject to change.

Shirtsleeve sessions and/or Special Council meetings may be necessary

May 13, 2004

I-1

Jennifer Perrin

From: Richard [rprima@comcast.net]
Sent: Tuesday, May 18, 2004 11:43 PM
To: Larry Hansen; John Beckman; Susan Hitchcock; Emily Howard; Keith Land
Cc: Dixon Flynn; Wally Sandelin; Del Kerlin; Frank R. Beeler; Dennis Callahan; George M. Bradley; Tiffani Fink; Rebecca Areida; Richard Prima
Subject: Budget

To: Lodi City Council

From: Richard Prima

Date: May 18, 2004

As you continue your work on amending and adopting the FY 2004/05 budget, I wanted to offer my comments from the perspective of a long-time City employee and a Department Head. While you are not the first City Council to deal with austere times and difficult budgetary decisions, I believe that of nearly the past 30 years, this economic problem is the most severe in both duration and magnitude. And, the present Council is one of the more diverse in terms of opinions on many issues, beyond just financial ones. Thus, you have a difficult task ahead of you, but I am confident that you will work in the best interest of the citizens of Lodi. Of course, at the heart of the difficulty is figuring out and agreeing on just what that "best interest" is.

I believe that a major part of that "best interest" is having a City workforce comprised of individuals who share your goals of doing the best possible job for our citizens and are motivated to do so. Over my time with the City, I have been impressed at the high level of desire of city employees to do a good job for the citizens of Lodi. They are possessive of their responsibilities and take pride in doing a good job. While I can't speak from the experience of working in other cities, I have certainly heard enough stories from others in my profession to believe this is the case.

I believe much of the motivation for any individual needs to come from within the individual. But external factors can severely damage this motivation even among those with the highest levels. And I am concerned that I am seeing and hearing too many such adverse factors in recent months and being contemplated in the budget process. However, before I describe these, I wanted to comment on another theme that I am, and I'm sure you are hearing as well – that is the notion that past, bad decisions have put the City in this situation.

While it is obvious that past decisions have played a significant – but by no means the sole – role in the City's current financial problems, it is pointless to dwell on them now. One of the major ongoing costs we have now relates to borrowing money to build major City facilities and the associated costs of program operation and maintenance. These facilities (the completion of Hutchins Street Square, the Central City Revitalization Project and the Police Facility) were needed then and are wonderful assets now. We made the decision at that time given the information we had available and what was perceived to be in the best

interests of the citizens. The citizens who enjoy them now and the services they provide are the ones paying the bill as I believe it should be. And, perhaps most pertinent to our current situation, these decisions are not ones we can go back and redo. They were not bad decisions, simply they may not be the same ones we might make today, which tells us to be cautious as we consider the decisions we will be making now and in the future.

Perhaps the most discouraging "de-motivational" factor is that much of the City's current financial picture is the result of actions of others – mainly the State of California through their "take-aways" – and other external factors such as increased costs for insurance and reduced interest earnings. But how we deal with these impacts are the ones I am concerned with:

- "Doing it to ourselves" – by this I mean discussion of further reducing, or even paying back, past transfers from city utilities to the General Fund. While I understand and even concur with adjusting the in-lieu transfers when faced with major rate increases as recently took place with water and wastewater; it makes no sense to me to similarly reduce the electric transfer simply to make the percentage the same as water/wastewater. If we did so, and later had a large electric increase (and I'm certain someday there will be one) would we reduce it again, and reduce the water/wastewater transfers just to keep pace?

Similar to the above discussion on projects, past City Councils made the decisions they did given the situation at the time. While you may disagree with them now, it hardly seems appropriate to attempt to undo these decisions retroactively in such poor financial times.

- "Carrying on business-as-usual" – The City considered a number of budget reduction measures in adopting the current 2-year budget and selected minimal, relatively painless measures to help balance the budget. The result was a year of relatively little impact to services and to the public. We used various delaying and one-time tactics to get through the year in the hopes things would turn around. Now it appears we went through a year of stress and dread and things look even worse.

I believe the public understands that when times are tough, things need to either get cut, delayed or other things (taxes/fees) will cost more, and the probably expect some of each. To continue to expect that we can continue services as usual while carrying more and more vacant positions and not only ask the remaining employees keep up, but do it with less pay, is unrealistic and is a serious "de-motivator".

- "Continuing give-away programs" – While the amount of money the City puts into various discretionary grant, community promotion and other subsidized programs is not as large as the overall budget shortfall, the impression is that these programs are more important than the day-to-day services provided by the City.
- "Creating employee and service have and have-nots" – While this may not be the exact case, there is certainly the impression that the City is essentially not touching "public safety" positions and solving the budget problem on the backs of the remaining employees and the services they provide. This is not unlike the situation within Public Works in which some employees in the water and wastewater utilities feel they shouldn't be affected by General Fund budget problems. I believe both are inappropriate. I am not saying that services should necessarily be cut evenly across-

the-board, but there should be meaningful "participation" in all aspects of City operations.

This have/have not impression is being bolstered by the current labor negotiation situation in which the Maintenance & Operators Unit is without an agreement. This situation goes beyond just salary issues and includes certification and incentive programs and other working condition issues which seem to be commonplace in other units but become "no-can-do's" in this unit. We need to get this situation resolved so all our employee units are on the same basis.

With the above comments as background, I do have specific suggestions regarding the budget:

1. Do not further reduce the utility in-lieu transfers to the General Fund nor "pay-back" past transfers to the General Fund Capital. Stopping future transfers to the General Fund capital will have adverse impacts on the capital and equipment replacement programs, but could be managed.
2. Suspend Administrative Leave payments as being proposed.
3. Continue the voluntary furlough program, providing implementation options for the employee such that the reduction in pay does not affect retirement benefits. (This is also a consideration for the mandatory furlough program being considered, although I do not favor this program.)
4. Temporarily raise discretionary fees to reduce program subsidies. Call it a "State take-away surcharge".
5. Severely scale-back or eliminate the various discretionary grants, community promotion and other "free" entertainment programs offered by the City.
6. Reduce the General Fund reserve level to some minimum level recognizing past revenue shortfalls. This is the rainy day we save for...
7. Establish a General Fund cost reduction target for each Department and have the Staff provide a list of positions and service curtailments to meet or exceed the target. The targets should take into account existing vacancies/frozen positions, but also expect that some specific service reductions will need to occur.
8. Update the General fund revenue and expense model to plan for replenishment of reserves and restoration of reduced services.

Cc: H. Dixon Flynn, City Manager
Public Works Division Heads

filed 5-19-04
CM

I-1

DIRECT CASH DONATIONS

Grantee	Contributions										
	94-95	95-96	96-97	97-98	98-99	99-00	00-01	2001-02	2002-03	2003-04	2004-05
Arts Commission	35000	35000	35000	50000	50000	50000	50000	75000	75000	75000	50000
Downtown Lodi Business Parntership	2700	2700	2700	41550	26650	33850	61500	62000	100000	47000	47000
Lodi Conference & Visitors Center(LWWC)					60000	60000	130000	130000	130000	130000	130000
Lodi District Chamber of Commerce	15000	75000	75000	10000	10000	25000	25000	25000	25000	25000	25000
Lodi-Tokay Rotary (Oooh Ahh)		8000	15000	15000	15000	15000	15000	15000	18000	18000	18000
Lodi-Tokay Rotary(Kids Night)						15000	15000	15000	18000	18000	18000
San Joaquin Parntership	20000	20000	20000	20000	20000	20000	30000	30000	30000	30000	27000
Viacom Outdoor Signs*			27960	27968	28807	29672	29760	30630	31800	34500	35480
	\$ 72,700	\$ 140,700	\$ 147,700	\$ 164,518	\$ 181,650	\$ 248,522	\$ 356,260	\$ 382,630	\$ 427,800	\$ 377,500	\$ 350,480

*reimbursed approximately \$2000 annually by LWWC for Hwy 12 sign)

I-1

filed 5-19-04
CW

City of Lodi

General Fund Budget Challenge 2004-05

		General Fund						
		General Fund	Capital	Library	Electric	Water	Sewer	Other
State Take Away	(705,000)	(352,500)	(211,500)	(141,000)				
Income Adjustment - General Fund	(858,207) Estimate Based on March Performance	(858,207)						
City Take Away								
General Fund Capital	(350,000) Transfer from Electric Eliminated		(350,000)		350,000			
Electric Loan plus Interest 5.706%	(545,600) Repayment of \$350,000 from 1996		(545,600)		545,600			
Reduce In-Lieu Franchise to 9% - EUD	- Rate Reduction of In-Lieu Franchise from 12% to 9%				-			
Budget Increases								
City Clerk								
Election Funding	(62,400)	(62,400)						
City Attorney								
Audit of Envision	(250,000)	(250,000)						
TCE/PCE Litigation	(1,351,000)	(1,351,000)						
Electric Utility Services								
Shift Field Services from Finance	- No Savings							
Fire Department								
Performance Bonus	(48,000) Approved By Council	(48,000)						
Dispatching Fee	(41,000) Approved By Council	(41,000)						
Police Department								
Animal Shelter Part-Time Staff	(19,200)	(19,200)						
Transfer Appeals Clerk to Police	-	-						
Water/Wastewater Utilities								
Maintenance Worker	(42,700) Approved By Council					(42,700)		
Transportation								
Traffic Monitor Equipment	(17,500) Recommended							(17,500)
Human Resources								
PERS Increase	(190,000)	(190,000)						
General Liability	(100,000) Recommended	(100,000)						
Golden Handshake	(400,000) Approved Phase II	(400,000)						
Facilities Service								
Rental Finance Department	(108,100) Recommended	(108,100)						
Total Take Away	(5,088,707)	(3,780,407)	(1,107,100)	(141,000)	895,600	(42,700)	-	(17,500)

(1)

City of Lodi

Budget Adjustments 2004-05

General Fund

Budget Reductions		
City Council		
Phase I and II	(13,000) Approved	(13,000)
City Clerk		
Phase I and II	(5,000) Approved	(5,000)
Community Center		
Phase I and II	(15,100) Approved	(15,100)
Cut Arts Grants	(25,000) Return to 2001 level of \$50,000	(25,000)
Community Development		
Phase I and II	(10,500) Approved	(10,500)
City Manager		
Phase I and II	(22,900) Approved	(22,900)
Reduce City Manager's Salary 10%	(12,800)	(12,800)
Transfer Parking Appeals Clerk to Police Communications	- No savings	
Travel	(3,500)	(3,500)
Supplies and Material	(8,000)	(8,000)
City Wide Postage	(14,900)	(14,900)
Economic Development		
Combine City Manager and Economic Development	(40,000)	(40,000)
Economic Development Coordinator	(115,800)	(115,800)
Supplies and Material	(4,000)	(4,000)
Special Payments	(3,000)	(3,000)
Information Systems		
Supplies and Material	(24,000)	(24,000)
Police Department		
Phase I and II	(36,000) Approved	(36,000)
High Crimes Investigator	(69,000) Defer	(69,000)
Reclass Management Analyst	(5,200) Defer	(5,200)
Fire Department		
Phase I and II	(35,000) Approved	(35,000)
Firefighter	(81,000) Defer	(81,000)
Defer Paramedic Program	(506,800) Defer	(506,800)
Vehicle Operations Course	(12,600) Defer	(12,600)
Finance Department		
Phase I and II	(30,000) Approved	(30,000)
Shift Field Services to Electric	- No savings	
Human Resources		
Phase I and II	(19,200) Approved	(19,200)
Workers Comp	(230,500) Department Recommendation	(230,500)
Medical Account Increase	(352,700) Approved Phase II	(352,700)
Library		
Phase I and II	(1,000) Approved	
Cut Sunday Hours	(17,000)	
Water/Wastewater Utilities		
Storm Water Analyst	(66,000) Department Recommendation	
Organization Evaluation	(25,000) Department Recommendation	
Electric Utility Services		
Professional Services Increase	(10,000) Defer	
Automated Meter Reading	(2,000) Defer	
Four Computers	(7,000) Defer	
Equipment	(45,000) Department Recommendation	
Parks and Rec		
Phase I and II	(172,600) Approved	(172,600)
P/T CAD Operator	(11,500) Defer	(11,500)
Refurbish Basketball Floors	(5,000) Defer	(5,000)
Public Works		
Phase I and II	(51,000) Approved	(51,000)
Unrestricted Capital Phase II	(1,116,000) Transfer from General Fund Capital	(1,116,000)
Reclass 4 Engineering Positions	(26,400) Defer	(26,400)

(Handwritten mark)

Facilities Service

Maintenance Police Department	(8,500)	Reduce from \$128,500	(8,500)
Reduce Janitorial Services	(57,500)	Approved with new contract	(57,500)
Sub-Total	<u>(3,317,000)</u>		<u>(3,104,000)</u>

Options

Increase Hiring Freeze to 28 positions	(520,000)	8 additional positions	(520,000)
Extend Voluntary Time Off 1 Year	(50,000)	Soft Estimate	(50,000)
Defer Admin Leave Pay Out	(150,000)	Negotiable	(150,000)
Review Community Promotion Programs	-		
1% to 2% pay cut across the board	(520,000)		(520,000)
Explore Medical Cap	-	Negotiable	
Explore 2-Tier Retirement Plan	-	Negotiable	
Mandatory Furlough 26 days Non-Safety	(1,100,000)	Defer Pay Raises \$406,000 or Furlough 12 days \$500,000	(1,100,000)
Or	(2,340,000)		
Cut additional 28 positions to 56		\$1,800,000	

Total Savings	<u>(5,657,000)</u>		<u>(3,104,000)</u>
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(3)

City of Lodi

Budget Adjustments 2004-05 Revenue Adjustments

Item	Amount	Comments	General Fund						
			General Fund	Capital	Library	Electric	Water	Sewer	Other
Revenue Enhancements 2004-05									
Increase Sales Tax 1/4 cent	1,950,000	General Revenue Voter Approval 50%	1,950,000						
Increase Sales Tax 1/4 cent	1,950,000	Special Revenue Voter Approval 67% Public Safety or TCE/PCE	1,950,000						
TOT Tax 6% to 10%	266,000	General Revenue Voter Approval 50%	266,000						
Promote Bid for Community Promotion	-	Membership Contributions							
In-Lieu Tax to 9% - Electric July 1, 2005	-	General Revenue Voter Approval 50%	(1,500,000)			1,500,000			
In-Lieu Tax to 9% - W/W July 1, 2005	-	General Revenue Voter Approval 50% Revenue Neutral							
Capital Transfer	-	Capital Transfer Approved By Council April 2004		(350,000)		350,000			
Capital Transfer Electric Loan	-			(545,600)		545,600			
Water Rate Increase	2,000,000	Approved By Council April 2004					2,000,000		
Sewer Rate Increase	1,540,000	Approved By Council April 2004						1,540,000	
911 Fee	300,000	Council Approval Required							
Total Revenue Enhancements	8,006,000		2,666,000	(895,600)	-	2,395,600	2,000,000	1,540,000	-

(H)

City of Lodi

Revenue Adjustments General Fund 2003/04

Department	Estimate June 30, 2003	Revised May 13, 2004	Difference
Fees			
Police	302,915	134,600	(168,315)
Finance	545,365	704,000	158,635
Community Development	810,460	467,200	(343,260)
Public Works	534,760	704,000	169,240
Parks and Recreation	686,429	600,000	(86,429)
Hutchins Street Square	563,098	437,000	(126,098)
Sub-Total	3,443,027	3,046,800	(396,227)
Interest Earnings	1,644,380	1,200,000	(444,380)
First Responder Fee	400,000	200,000	(200,000)
High Crimes Investigator	69,000	-	(69,000)
Sales Tax	9,105,000	9,505,000	400,000
Soccer Field Revenues	148,600	-	(148,600)
Sub-Total	11,366,980	10,905,000	(461,980)
Total	14,810,007	13,951,800	(858,207)

(5)