

**AGENDA ITEM K-3**



**CITY OF LODI  
COUNCIL COMMUNICATION**

**AGENDA TITLE:** Adopt Resolution Authorizing City Manager to Negotiate and Execute Contracts with Greyhound Bus Lines, Inc. and MV Public Transportation, Inc. to Operate Greyhound Bus Services at Lodi Station (Additional Information)

**MEETING DATE:** July 6, 2005

**PREPARED BY:** Public Works Director

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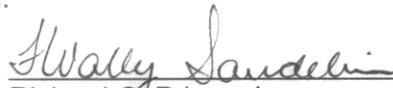
**RECOMMENDED ACTION:** That the City Council adopt a resolution authorizing the City Manager to negotiate and execute a contract with Greyhound Bus Lines, Inc., (Greyhound) to oversee service at the Lodi Station and for the City Manager to negotiate to amend the contract with MV Public Transportation, Inc., to operate the Greyhound services.

**BACKGROUND INFORMATION:** Greyhound Bus Lines, Inc. has operated within the City of Lodi for several years utilizing a contracted station agent. On June 17, 2005, Greyhound terminated the contract with their agent. Greyhound and the City discussed having the City Transit Division operate the Greyhound service. **Staff requests that the City Council authorize the City Manager to negotiate and enter into a contract with Greyhound for the City to perform ticketing services in exchange for 15% commission and such other terms as are favorable to the City.**

Staff met with representatives from Greyhound to determine what the service operation would require. Following that meeting, staff met with representatives from MV Public Transportation, Inc. (MV) to inquire as to their willingness to subcontract the service and provide the day-to-day oversight of the sales. MV has agreed to perform this service as an addendum to their contract. The City's current contract with MV expires in July 2006, although we have an option to extend the contract an additional two years, which will be considered in the future. In addition, MV will utilize the former Greyhound building for training and office space and will pay for utilities for the building which was formerly a City expense. **Staff requests that the City Council authorize the City Manager to negotiate and execute an amendment to the MV contract to provide that MV will perform the ticketing function of the Greyhound operations in exchange for 50% of the commission the City receives from Greyhound (MV's portion would amount to 7.5% of ticket sales), use of the North Annex, and such other terms as the City Manager finds favorable to the City. The MV subcontract would have the same term as their Transit Operations contract.**

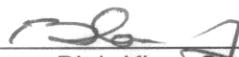
**FISCAL IMPACT:** This will allow the City of Lodi's Transit Division to receive additional revenue with no additional cost incurred.

**FUNDING AVAILABLE:** None required.

for   
Richard C. Prima, Jr.  
Public Works Director

Prepared by Tiffani M. Fink, Transportation Manager  
RCP/TMF/pmf  
cc: Jim Krueger, Finance Director  
Tiffani Fink, Transportation Manager  
Liz Diaz, MV Public Transportation

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**APPROVED:**   
Blair King, City Manager



CITY OF LODI  
COUNCIL COMMUNICATION

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**AGENDA TITLE:** Adopt Resolution Authorizing City Manager to Execute Contracts with Greyhound Bus Lines, Inc. and MV Public Transportation, Inc. to Operate Greyhound Bus Services at Lodi Station.

**MEETING DATE:** July 6, 2005

**PREPARED BY:** Public Works Director

**RECOMMENDED ACTION:** That the City Council adopt a resolution authorizing the City Manager to execute a contract with Greyhound Bus Lines, Inc. (Greyhound) to oversee service at the Lodi Station and for the City Manager to amend the contract with MV Public Transportation, Inc. to operate the Greyhound services.

**BACKGROUND INFORMATION:** Greyhound Bus Lines, Inc. has operated within the City of Lodi for several years utilizing a contracted station agent. On June 17, 2005, Greyhound terminated the contract with their agent. Greyhound and the City discussed having the City Transit Division operate the Greyhound service.

Staff met with representatives from Greyhound to determine what the service operation would require. Following that meeting, staff met with representatives from MV Public Transportation, Inc. (MV) to inquire as to their willingness to subcontract the service and provide the day-to-day oversight of the sales. MV has agreed to perform this service as an addendum to their contract. The City's current contract with MV expires in July 2006, although we have an option to extend the contract an additional two years, which will be considered in the future. In addition, MV will utilize the former Greyhound building for training and office space and will pay for utilities for the building which was formerly a City expense.

The City of Lodi will receive a 15% commission on each ticket sold at the Lodi Station. It is staff's recommendation that the commission be split 50% City of Lodi/ 50% MV. The MV subcontract would have the same term as their Transit Operations contract.

**FISCAL IMPACT:** This will allow the City of Lodi's Transit Division to receive additional revenue with no additional cost incurred.

**FUNDING AVAILABLE:** None required.

Richard C. Prima, Jr.  
Public Works Director

Prepared by Tiffani M. Fink, Transportation Manager

RCP/TMF/pmf

cc: Jim Krueger, Finance Director  
Tiffani Fink, Transportation Manager  
Liz Diaz, MV Public Transportation

**APPROVED:**   
Blair King, City Manager

RESOLUTION NO. 2005-141

A RESOLUTION OF THE LODI CITY COUNCIL AUTHORIZING THE  
CITY MANAGER TO NEGOTIATE AND EXECUTE CONTRACTS WITH  
GREYHOUND BUS LINES, INC., AND MV PUBLIC TRANSPORTATION,  
INC., TO OPERATE GREYHOUND BUS SERVICES AT LODI STATION

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NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council hereby authorizes the City Manager to negotiate and execute a contract with Greyhound Bus Lines, Inc., to oversee service at the Lodi Station; and

BE IT FURTHER RESOLVED that the City Manager is hereby authorized and directed to negotiate and execute an amended contract with MV Public Transportation, Inc., to operate Greyhound bus services at Lodi Station.

Dated: July 6, 2005

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I hereby certify that Resolution No. 2005-141 was passed and adopted by the Lodi City Council in a regular meeting held July 6, 2005, by the following vote:

- AYES: COUNCIL MEMBERS – Hansen, Hitchcock, Mounce, and  
Mayor Beckman
- NOES: COUNCIL MEMBERS – Johnson
- ABSENT: COUNCIL MEMBERS – None
- ABSTAIN: COUNCIL MEMBERS – None



SUSAN J. BLACKSTON  
City Clerk

CITY COUNCIL

JOHN BECKMAN, Mayor  
SUSAN HITCHCOCK  
Mayor Pro Tempore  
LARRY D. HANSEN  
BOB JOHNSON  
JOANNE L. MOUNCE

CITY OF LODI  
PUBLIC WORKS DEPARTMENT

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BLAIR KING  
City Manager  
SUSAN J. BLACKSTON  
City Clerk  
D. STEVEN SCHWABAUER  
City Attorney  
RICHARD C. PRIMA, JR.  
Public Works Director

June 28, 2005

MV Public Transportation  
Attn: Liz Diaz  
24 S. Sacramento Street  
Lodi, CA 95240

SUBJECT: Contracts with Greyhound Bus Lines, Inc. and MV Public Transportation, Inc. to Operate Greyhound Bus Services at Lodi Station

Enclosed is a copy of background information on an item on the City Council agenda of Wednesday, July 6, 2005. The meeting will be held at 7 p.m. in the City Council Chamber, Carnegie Forum, 305 West Pine Street.

This item is on the regular calendar for Council discussion. You are welcome to attend.

If you wish to write to the City Council, please address your letter to City Council, City of Lodi, P. O. Box 3006, Lodi, California, 95241-1910. Be sure to allow time for the mail. Or, you may hand-deliver the letter to City Hall, 221 West Pine Street.

If you wish to address the Council at the Council Meeting, be sure to fill out a speaker's card (available at the Carnegie Forum immediately prior to the start of the meeting) and give it to the City Clerk. If you have any questions about communicating with the Council, please contact Susan Blackston, City Clerk, at (209) 333-6702.

If you have any questions about the item itself, please call Tiffani Fink at (209) 333-6706.



for: Richard C. Prima, Jr.  
Public Works Director

RCP/pmf

Enclosure

cc: City Clerk