



# CITY OF LODI

## COUNCIL COMMUNICATION

**AGENDA TITLE:** Approval of Sale of King Videocable Company and Authorization for Execution of Appropriate Documents

**MEETING DATE:** July 17, 1991

**PREPARED BY:** City Manager

**RECOMMENDED ACTION:** That the City Council approve the sale of the King Videocable Company to the Providence Journal Company.

**BACKGROUND INFORMATION:** The City of Lodi has been notified by King Videocable Company, in accordance with the requirements of the Municipal Code, that the company is in the process of being sold. The attached letter (Exhibit A) serves as the official notice. Also attached (Exhibit B) is some additional information regarding this transaction and the purchasing company. King Videocable Company is being purchased by the Providence Journal Company, a newspaper publishing and communications company headquartered in Providence, Rhode Island.

Ms. Deanna Enright, the local cable company's manager, will be in attendance at Wednesday night's meeting to present this item. It is anticipated that there may be a representative or two of the Providence Journal Company and/or Colony Communications, Inc., a wholly-owned subsidiary of Providence, who will manage King Videocable herein Lodi.

The attached information suggests that the Providence Journal Company has a proven record of successful cable television operations. It is anticipated that local subscribers will continue to receive at least the existing level of service.

**FUNDING:** None required

Respectfully submitted,

Thomas A. Peterson  
City Manager

TAP:br  
Attachments

CCCOM251/TXTA.07A

APPROVED: \_\_\_\_\_

THOMAS A. PETERSON  
City Manager





EXHIBIT A

# King Videocable Company

333 Dexter Avenue North  
P.O. Box 24525  
Seattle, Washington 98124  
206/448-3600

May 29, 1991

Edward H. Hewson, Jr.  
President

Hr. Tom Peterson  
City Manager  
City of Lodi  
221 West Pine Street  
Lodi, CA 95240

CERTIFIED MAIL--RETURN RECEIPT REQUESTED

**RE: City of Lodi Cable Television Franchise with King Videocable Company**

Dear Mr. Peterson:

This notification is given pursuant to Chapter 5.16.390 of the City of Lodi Municipal Code. On April 29, 1991 King Broadcasting Company entered into an agreement through which a joint venture of the Providence Journal Company and affiliates of Kelso & Company, Inc., will become the owner of the stock of King Broadcasting Company. When the transaction is completed, King Videocable Company will be managed by Colony Communications, Inc., the Providence Journal Company's wholly-owned cable television subsidiary. Colony enjoys an outstanding reputation for customer service, community involvement, and award-winning local programming.

King Broadcasting Company will continue to exist and will continue to own all of the stock of King Videocable Company. Thus, the cable television franchise will not be transferred or assigned nor will King Videocable Company be merged with another company. King Videocable Company will continue to operate the system under its own name. Nevertheless, the City's approval of this transfer of control is hereby requested.

Representatives from King and Colony will be contacting you shortly with more information. If you have any questions concerning this matter, please contact Deanna Enright, Vice President and General Manager, King Videocable Company (209) 369-7451.

Sincerely,

Edward H. Hewson, Jr.  
President, King Videocable Company



EXHIBIT B

King Videocable Company

1521 S. Stockton Street  
Lodi, California 95240  
209/369-7451

An Affiliate of King Broadcasting Company

May 10, 1991

Tom Peterson  
City Manager  
City of Lodi  
P.O. Box 320  
Lodi, CA 95241

Dear Tom:

We are happy to report that a definitive sale agreement has been reached between King Videocable and The Providence Journal Company. The Providence Journal Company is one of the finest media companies in the nation and will make a fine partner in our community.

Colony Communications, the wholly-owned subsidiary of The Providence Journal Company, will manage the day-to-day operations of the cable franchise once the sale is approved. Colony Communications recently earned the cable industry's highest honor - the National Academy of Cable Programming's 1991 Distinguished Achievement award - for community service.

Enclosed is a copy of the news release announcing the agreement and additional information on Providence and its management. Please feel free to contact me if you have any **questions**. Thank you.

Sincerely,

Deann Enright

Enclosures



**King Broadcasting Company**

333 Dexter Avenue North  
PO Box 24525  
Seattle Washington 98124  
206 / 448-5555

## News Release

April 29, 1991

**Seattle, Washington** - King Broadcasting Company, Providence Journal Company and the investment firm of Kelso and Company, Inc. today jointly announced the signing of a definitive sale agreement for the acquisition of King's television and cable operations by the Journal in a joint venture partnership with Kelso.

"This is a significant step in the fulfillment of our goal to place King Broadcasting with a company that shares King's values, its respect for employees and its commitment toward good corporate citizenship," King's president and CEO Steven A. Clifford said. "Work will now begin by both companies to seek the necessary regulatory approvals to transfer the FCC licenses and cable franchises.

Providence Journal Chairman and CEO Stephen Hamblett said, "The agreement places us in a major position in the communications world. It greatly strengthens our broadcast television and cable divisions, adding six television stations and more than 215,000 cable subscribers in strong markets." An added feature, according to Hamblett, is that the acquisition of King will provide Providence Journal with a strong communications presence along the full length of the East and West coasts of the United States.

The Providence Journal Company is a privately held, diversified communications company based in Providence, Rhode Island. The company owns newspapers, broadcast television and cable-TV operations. The company's newspapers, founded in 1829, are among the nation's most respected daily papers. They are known collectively as the Journal-Bulletin. The Journal is the oldest daily newspaper of general circulation in continuous publication in the United States. The company's television stations are: KMSB, Tucson, Arizona; MGSW, Albuquerque, New Mexico; WHAS, Louisville, Kentucky; and WCNC, Charlotte, North Carolina. The Journal's wholly-owned cable-TV company, Colony Communications, is a pioneer company in the cable-TV business and serves over 550,000 subscribers in five states.

-more-

The definitive agreement does not include King Broadcasting's radio stations or its mobile television company. These properties, which constitute the remainder of King, are being sold separately.

"The **search** is underway **to** find buyers for the radio stations and Northwest Mobile Television. We expect that this effort **will be** completed prior to the closing of the **sale** to the Providence Journal later this year," Steve **Clifford** said.

King's television stations consist of: KING, Seattle; KREM, Spokane, Washington; KGW, Portland, Oregon; **KTVB**, Boise, **Idaho**; **K38AS**, Twin Falls, Idaho; and KHNL, Honolulu, Hawaii. King's cable division consists of 13 **systems** with over 215,000 subscribers in Washington, Idaho, Minnesota and California. Together, television and cable comprise about 85 percent of the company.

Sterling Payot Company and **Dillon Read & Company** are financial advisors to King Broadcasting **in the** sale of **the** television, cable and mobile television properties. Both, along with Frank **Kalil** and Company, are assisting **King** in the sale of **the** radio stations. The First Boston Corporation represented **the** Providence Journal Company and **Kelso & Company, Inc.**

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For more information: John D. Hough  
The **Rockey** Company  
**(206) 728-1100**

NEWS  
RELEASE

AWARDS FOR  
CABLE  
EXCELLENCE



National Academy of  
Cable Programming  
1724 Massachusetts Ave., NW  
Washington, DC 20036  
Telephone 202 775-3629

**COLONY COMMUNICATIONS TO RECEIVE  
DISTINGUISHED ACHIEVEMENT AWARD**

Colony Communications is the recipient of this year's Distinguished Achievement Award. In making the announcement, Doris Indyke, Executive Director of the National Academy of Cable Programming, explained, "This award is given annually to a company, project or individual who has made a significant programming contribution at the local level.;

Colony Communications is being recognized for its programming commitment to ethnic audiences. Specifically, the company produces 12 hours per day of Portuguese and Spanish language programming in New Bedford, Massachusetts and Hialeah/Dade County, Florida respectively.

For many members of the Colony audience, English is not their primary language. Colony has made a substantial and on-going commitment to meet the needs and interests of these audiences,

In 1976, a collaboration between Colony's New Bedford, MA system and a local Portuguese language newspaper started their first foreign language channel. Colony began with an hour of programming a day, serving 10,000 subscribers. The service has grown to 12 hours a day, with an availability to over 175,000 cable households in Massachusetts and Rhode Island,

Approximately half of the programming on the Portuguese channel is original, including a daily newscast, magazine programs, special documentaries produced in Portugal, soccer games, cooking shows, a MTV style music show and discussion programs. Acquired programming from Portugal and Brazil includes novellas (soap operas), movies, musical/variety, comedy, news/special event programs, and live soccer games via satellite. The system also produces access programs in Cape Verdean, Spanish and French.

(more)

In 1981, Colony's . Daleah/Dade County, FL systt launched Miavision. Initially the service provided two hours per day of Spanish language programming, now it offers 12 hours per day, seven days per week of programming. Original programming includes a daily news program, magazine show and music video show, a weekly sports talk show, musical variety program and medical phone-in show, along with boxing, soccer and other sporting events. Acquired programming includes novellas from Venezuela, movies from Mexico, Spain, Argentina and the U.S., and tv series and musical variety programs from Central and South America, Puerto Rico and the U.S.

Colony's on-going commitment to ethnic programming is exemplified by the recent collaboration of its Lowell, MA system with a Cambodian organization to produce a regular program. Similar efforts are underway in Colony's Los Angeles system to create programming for its Spanish-speaking community.

The Distinguished Achievement Award will be presented to Colony Communications at, the "The National Show" Local ACE Awards celebration, March 26 in New Orleans.

#### **COLONY'S PROGRAMMING AWARDS**

The awards that Colony's cable systems have received for their local programming include ACE Awards from the National Cable Television Association, (the industry's highest programming award) the Hometown Video Awards from the National Federation of Local Cable Programmers and various regional and local programming awards. Notably, they have won nine "Awards for Cablecasting Excellence" (ACE), and ten "HometownUSA Video Festival" awards and citations. Colony is also nominated for four additional ACE Awards in 1991. Below is a general summary of these awards.

MARCH 5, 1991

# Seattle Post-Intelligencer

The voice of the Northwest since 1863

Publisher: Virgil Fazio  
Executive Editor: J.O. Alexander  
Editorial Page Editor: Charles J. Dunsmuir  
Managing Editor: Kerry Stage  
Associate Editor: Thomas A. Read  
Business Manager: William R. Cobb

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## Editorials

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### King's fruitful search

**K**ing Broadcasting Co., true to its word, made an earnest effort to find a buyer of its television properties that would carry on King's commitment to community service, and it appears to have found one in the Providence Journal Co.

The company is best known for its respected Providence, R.I., Journal, the oldest major daily newspaper of general circulation in continuous publication in the United States. But it is no neophyte in the broadcasting industry. It has television stations in Tucson, Albuquerque, Louisville and Charlotte, N.C., as well as major cable-TV operations. The latter have earned the company the

industry's 1991 Distinguished Achievement Award for Programming for outstanding community service.

The Bullitt family, founders of King, will continue to work for the best interests of the greater Seattle area through the newly established Bullitt Foundation, which will use proceeds of the King sale to push environmental and social causes. The foundation is sponsor of the current Oil-Smart Wednesday program, encouraging motorists to conserve gasoline each Wednesday through March.

The Bullitts were this area's television pioneers. The Providence Journal Co. promises to be a worthy second-generation successor.

THE SALE OF KING BROADCASTING CO.

# Buyer turns out to be like King's kissing cousin

## Providence company is family based and solid

By Bill Virgin  
PI Reporter

Like its prospective acquisition, the Providence Journal Co. is a longtime family-owned business with a strong regional identity and a solid national reputation.

But Providence Journal differs from King Broadcasting Co. in one important respect. King's owners decided to sell to pursue other interests; the Providence Journal Co. is an expanding media conglomerate whose owners say they're determined to remain independent.

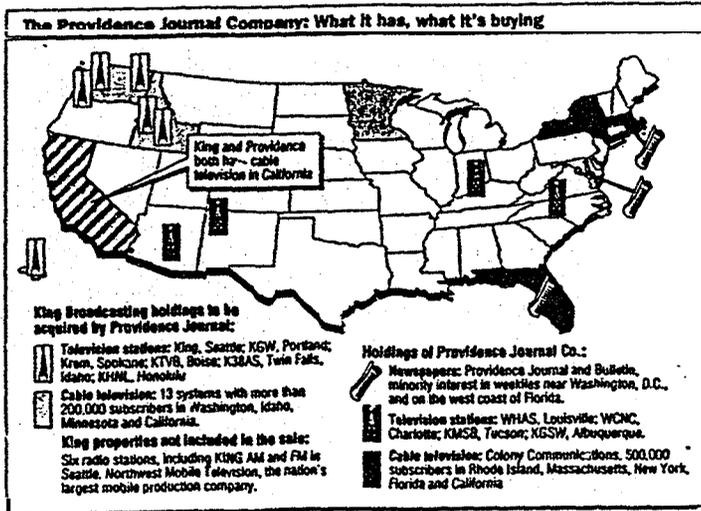
Providence Journal, based in Rhode Island, announced yesterday it has signed a tentative agreement to buy King Broadcasting's television stations, two in Washington, two in Idaho and one each in Oregon and Honolulu, and its four-state cable television system for an undisclosed price.

The deal, subject to a definitive agreement and regulatory approval, doesn't include King's radio stations or video production unit. Stephan Hamblett, Providence Journal's chairman, said his company isn't interested in getting into those businesses.

An insider at King Broadcasting said, "In the course of the last six months we have had dozens and dozens of offers for pieces of the company that were not pursued because the overall intent was to sell it as a whole. We believe we can very quickly go back now with some of the other potential buyers."

Hamblett wouldn't say whether King Broadcasting will be bought in an "assets only" deal, meaning that Providence Journal buys the property and equipment, but doesn't assume responsibility for employee or supplier contracts.

The two sisters who control King Broadcasting — Priscilla "Patsy" Bullitt Collins and Harriet Stimson Bullitt — had hoped to get at least \$500 million for the empire built by their mother. Industry sources said yesterday the actual purchase price will be



close to that amount.

Providence Journal raised the money for the King acquisition through the 1990 sale of another part of its media holdings — cellular telephone properties in North and South Carolina, Georgia and Virginia. GTE Mobile Communications Group paid \$710 million in cash. Forbes magazine estimated the after-tax proceeds of that sale and existing cash would give the company at least \$500 million to work

with.

"They're sitting on an enormous amount of cash," said John Morton, a noted media industry analyst. "I think they're looking (for acquisitions) everywhere."

Providence Journal is also getting financial assistance from Keiso & Co., a New York investment firm that will be a silent partner in the King Broadcasting deal.

King will join Providence Journal's other holdings, including the dominant daily in Rhode Island, four television stations, and investments in newspapers and cable television.

Providence Journal is a privately held company with an estimated \$260 million in annual revenue. The business was built on its Providence newspapers — the morning Journal, the evening Bulletin and a combined edition on the weekends. The Journal, founded in 1823, is the oldest continually published newspaper in the nation, the company says.

"They have a reputation of publishing a good newspaper," Morton said.

The Providence papers have combined circulation of about 200,000 in a state that has a population of less than a million. That makes them highly influential over affairs of the state. Mark Mitchell, managing editor of the Providence Business News, said the papers are generally regarded as providing good service, but they draw criticism "like most large dailies that monopolize a market."

Providence Journal has been expanding its basic newspaper business. It holds minority interests in weekly papers in the Washington, D.C., area and on the west coast of Florida.

Last year Providence Journal agreed to lend the Lowell (Mass.) Sun \$26 million; that loan carries an option to convert the debt to a one-third equity stake in the newspaper. And the company has made an unsuccessful bid for newspapers in Worcester.

The company has diversified into telecasting and cable systems. An indication of the importance Providence Journal is putting on broadcast came in the appointment of Trygve Myhren as president and chief operating officer last year. Myhren had been chairman of Time Warner's cable subsidiary, one of the nation's largest cable operators.

While Providence Journal has grown by acquiring family-owned companies that could not or didn't want to remain independent, it has taken steps to see the same fate doesn't befall it. Forbes said the closely held company is structured in such a way that makes the forced sale to an outsider nearly impossible.

# Seattle Post-Intelligencer

SATURDAY MORNING

MARCH 2, 1991

35 CENTS

## Providence Journal Co. to buy 'King'

### Employees voice relief as Bullitts agree on sale to Rhode Island firm

By Susan Fryer  
PI Times Staff Writer

Keeping its promise, the Bullitt family agreed yesterday to sell much of King Broadcasting Co. to "a good corporate citizen," the Providence Journal Co.

"We promised to look for a company that shared our values — integrity, courtesy and respect; a worthy employer for the King family, who deserves the best; and a good corporate citizen," said Priscilla "Patsy" Bullitt Collins, announcing a buyer for the broadcasting plant founded by her mother, the late Dorothy Simmons Bullitt, in 1946.

"The family says it found those qualities in the Providence Journal Co. The Rhode Island-based media company has agreed to buy King's six TV stations and 13 cable systems for an undisclosed amount. Industry analysts speculate the sale will be worth about \$500 million.

Collins said that while her family's tradition for community service found its match in Providence Journal management, "it's hard to let go."

Her sister, Harriet Simmon Bullitt, said, "It's like giving away part of the family."

The sale of King Broadcasting properties won't become final until a definite agreement is signed and the companies get approval from the Federal Communications Commission. That could happen by fall, insiders say.

Proceeds of the sale will go to the philanthropic Bullitt Foundation, which expects to use the money to generate \$2 million to \$3 million a year to spend on charitable causes in the Northwest.

"Environment will have a priority and it will have a big piece of the money that we use every year, but we also have youth and poverty issues," Bullitt said.

Reaction at KING-TV yesterday was relief, not only at the end of the rumor roller coaster that employees have ridden in the seven months since King went on sale, but at the buyer.

"I called all over the country and I hear this is a very classy outfit," said veteran reporter Bob Simmons. "They're pretty cost-conscious but that can be said of everybody in journalism these days."

"This acquisition will make us a major player in television and cable and also give us a geographical diversity," said Stephen Hamblett, chief executive of

## King: Sale announced next to historic Stimson-Green Mansion

From Page 1

the Providence Journal Co. The Seattle television market ranks 14th nationally. The four television stations already owned by Providence Journal are WCNB-TV in 31st-ranked Charlotte, N.C.; WHAS-TV in 50th-ranked Louisville, Ky.; KGSW-TV in 51st-ranked Albuquerque, N.M.; and KMSB-TV in 31st-ranked Tucson, Ariz.

The announcement came at a somewhat folksy press conference in the attic of the Carriage House, tucked next to Seattle's historic Stimson-Green Mansion.

Next in the easy, unpretentious style of the sisters, the new corporate owners from the East Coast appeared slightly uncomfortable. Ducking under the steeply pitched ceiling, the firm's executives declared their pride in what is, by far, their company's biggest broadcasting buy.

The Providence Journal Co. isn't interested in the radio or the mobile tele-vision production business, Collins said. King will continue to search for a buyer for its six radio stations and Northwest Mobile Television. Collins promised that even if KING-FM is sold, the station's classical format will survive in Seattle.

One King Broadcasting insider said sale of the remaining radio and television production prop-

erties could proceed very quickly.

Hamblett said Providence Journal is concentrating its ownership on newspapers, TV stations and cable TV. Its newspaper roots run deep, as do its pockets.

Known collectively as the Journal-Bulletin, the Providence papers were founded in 1829. The company reportedly reaped \$710 million cash in the recent sale of its cellular communications holding.

According to the media magazine Electronic Media, the Providence Journal Co.'s relatively small size does not mean it is a small-time operation. The company is reported to have very little debt and to run a well-respected, straightforward news operation.

Although Hamblett described the company as "liberal when it comes to free speech issues and conservative when it comes to finances," it did pump needed millions into the struggling Charlotte station to save its NBC affiliation.

Most King employees said they'd have preferred K if North-westerners had bought KING-TV, but no local buyer had both money and media experience. Among the many rumored buyers was Nordstrom.

But Simmons said, "Frankly, I'd rather be owned by a damn good newspaper than folks with no news experience at all."

**Anchor Mike James cited three Pulitzer Prizes won by Providence Journal's newspapers as proof "these people are into journalism." After all, James said, "you could be owned by a light bulb company."**

Anchor Mike James repeated yesterday's most oft-used phrase: that the sale is a "good fit," citing three Pulitzer Prizes won by Providence Journal's newspapers as proof "these people are into journalism." After all, James said, "you could be owned by a light bulb company."

James said that was not a reference to General Electric, owners of NBC.

Reporter Glenn Farley spoke for many KING staffers when he said he's "relieved it's over." Of all the possible buyers rumored since August, he said, this buyer is the best because, at least in Louisville, "they didn't screw around with the news product."

Hamblett said his company allows its subsidiaries "lots of autonomy."

Of the Providence Journal executives, Jack Clifford, the company's vice president for broadcasting and cable operations, will visit KING most often. Clifford said he

is a "hands-on manager as opposed to a hands-off one." He said no decision on staff changes has been made.

"Each station is evaluated on its own merits," he said.

Clifford said he has looked at KING's on-air talent. He said he is not apt to pick up the phone and tell a station to let someone he doesn't like off the air.

Still, two media observers in Louisville called the Providence Journal arrogant in its handling of WHAS-TV after the company took it over in 1986. The company dismissed the station's general manager and switched his affiliation to ABC — after 40 years with CBS. Clifford acknowledged yesterday that the switch angered many viewers. He said he is not considering a similar shift here.

Louisville anchorman Jim Mitchell, a 12-year WHAS veteran, left the station two years later. Admitting he was hardly unbiased, Mitchell called the com-

pany's management style remote and unwelcome. He said that within a year of buying the station, the Providence Journal Co. made major management cutbacks.

The Louisville station produces few documentaries and specials. Its only regular local program is the syndicated "PM Magazine," to which stations may add local content. In contrast, KING-TV has been known for the quality and energy of its local programming.

WHAS led the ratings in the Louisville market in both news and entertainment when Providence Journal bought it. Those numbers have slipped.

**UNCERTAINTIES CAUSED BY management changes at the corporate level and in the news division at KING-TV in the past two years may worsen if the new owners don't understand local subtleties,** said Bob Brown, media director for McCann-Erickson in Seattle.

"The Bullitt family knew who they were," Brown said. "They had an image and a goal, more than any other station in the market."

He believes a change in that image is inevitable and is bound to be felt and resented by viewers. "Because it worked somewhere else doesn't mean it will work here," Brown said.

### The King Broadcasting sale/A10

- The purchasing company is an expanding media conglomerate whose family owners say they want to remain independent.
- The Bullitt Foundation is expected to spend up to \$3 million on charitable causes in the Pacific Northwest.
- Bullitt sisters say they'll honor their mother's wishes and preserve classical music on Seattle's radio air waves.

RESOLUTION NO. 91-137

=====

A RESOLUTION OF THE LODI CITY COUNCIL  
APPROVING THE SALE OF KING VIDEOCABLE COMPANY  
AND AUTHORIZING EXECUTION OF APPROPRIATE DOCUMENTS

=====

WHEREAS, the City of Lodi has been notified by King Videocable Company, in accordance with the requirements of the Lodi Municipal Code, that the company is in the process of being sold; and

WHEREAS, a letter of official notice of said intended sale has been received by the City (Exhibit A);

NOW, THEREFORE, BE IT RESOLVED, that the Lodi City Council does hereby approve the sale of King Videocable Company to the Providence Journal Company, headquartered in Providence, Rhode Island; and

BE IT FURTHER RESOLVED, that the City Manager and City Clerk are hereby authorized to execute the appropriate documents on behalf of the City.

Dated: July 17, 1991

=====

I hereby certify that Resolution No. 91-137 was passed and adopted by the Lodi City Council in a regular meeting held July 17, 1991 by the following vote:

Ayes : Council Members - Pennino, Pinkerton, Sieglock, Snider  
and Hinchman (Mayor)

Noes : Council Members - None

Absent: Council Members - None

  
Alice M. Reimche  
City Clerk

91-137

RES91137/TXTA.02J



K

Colony Communications, Inc.  
169 Weybosset Street  
P.O. Box 969  
Providence, Rhode Island 02901-0969  
401 277-7446  
Fax 401 277-7694

Bruce A. Clark  
President

July 11, 1991

Mr. Tom Peterson, City Manager  
City of Lodi  
221 West Pine Street  
Lodi, CA 95240

Dear Mr. Peterson:

Colony Communications is looking forward to our new association with King Videocable Company. We know they have a fine history in Lodi and we intend to carry on their tradition of excellent customer service and community involvement. We think it is important to maintain the value of the service to all the customers. Our company also has a history of local programming and it's good to see the commitment that King Videocable has made to covering community events and meetings.

We have carefully reviewed all sections of the franchise renewed to King Videocable on November 5, 1986. We will fulfill all existing terms and conditions of the franchise.

We have had a great deal of success in our systems with various forms of pay-per-view and other new technologies and have been in the forefront of testing and using optical fiber. Lodi has a well-maintained system with capacity for additional programming and other changes in technology. As we assume the management of King Videocable we will examine technical matters, as well as financial matters relating to changes to the Lodi system.

It will be several months until the closing of the transaction is complete and the transfer of the cable franchise is the first step in the process. As we move forward in this change, system operations - construction of new system, daily maintenance, responding to customer concerns local programming, etc. - will not be affected. King Videocable will continue to provide a valuable service to the community. Our challenge is to meet the needs of the customers and the community in a rapidly changing industry and in a community that will grow and change. We look forward to that opportunity.

sincerely,



Bruce A. Clark

BAC :am

CITY COUNCIL

DAVID M. HINCHMAN, Mayor  
JAMES W. PINKERTON, Jr.  
Mayor *Ex Tempore*  
PHILLIP A. PENNINO  
JACK A. SIEGLOCK  
JOHN R. (Randy) SNIDER

CITY OF LODI

CITY HALL, 221 WEST PINE STREET  
P.O. BOX 3006  
LODI, CALIFORNIA 95247-11910  
(209) 334-5634  
FAX (209) 333-6795

THOMAS A. PETERSON  
City Manager  
ALICE M. REIMCHE  
City Clerk  
ROB McNATT  
City Attorney

July 19, 1991

Mr Bruce A, Clark  
President  
Colony Communications, Inc.  
P.O. Box 969  
Providence, RI 02901-0969

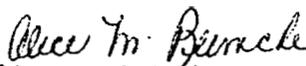
Dear Mr Clark:

Attached please find a certified copy of Resolution No. 91-137 entitled, "A Resolution of the Lodi City Council Approving the Sale of King Videocable Company and Authorizing Execution of the Appropriate Documents". The City Council was formally advised of the pending sale at its meeting of July 17, 1991 and subsequently took this action.

Representatives of King Videocable Company and Providence Journal Company/Colony Communications addressed the City Council regarding the matter and responded to questions posed by the City Council.

Should you have any questions, please do not hesitate to call this office.

Very truly yours,

  
Alice M. Reimche  
City Clerk

AMR/jmp

Enclosure

cc: Deanna Enright, King Videocable Co.