

LODI CITY COUNCIL MEMBERS

The Wine Country Carriage proposes to work a horse drawn wagon-carriage concession at Lodi Lake and in turn bring in revenue for the Lodi City Parks and Recreation Department for the use of the park grounds.

As far as projecting how many people or trips around the lake, I cannot realistically estimate at this time, however I truly believe it will enhance the park's atmosphere and provide an attraction as well.

Here are several ideas in charging the Country Carriage:

1. Ten percent of the daily income.
2. A flat daily rate for the use of the grounds.
3. A fee for every trip around the lake.

As far as liability insurance we will have one million dollars coverage twelve months of the year per vehicle with either the Carriage Association or through a company out of Denver, Colorado.

Lodi City Parks and Recreation Director Ron Williamson thinks this would be an excellent opportunity for Lodi Lake and is contacting the State Recreation and Parks Director on what type of contract could be applied.

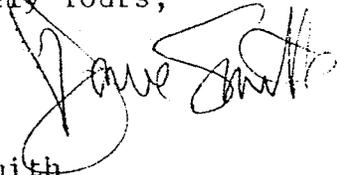
Rides around Lodi Lake would mainly consist of three months of the year from late May to sometime in September but weather permitting, many more days.

My drivers are responsible and cautious professionals. They have done over one hundred events such as weddings, parties, parades, and country rides. These events were performed safely and competently of which I am proud to say. I have learned from folks who have been in the business for sixty years or more. They have been ever so willing to teach us the proper and safe ways of driving.

For the last one-and-a-half years my business has been very satisfying to me and is growing steadily. This venture at Lodi Lake would improve my business as well.

I appreciate the time you have given me to explain my proposition. Thank-You very much.

Sincerely Yours,

A handwritten signature in cursive script that reads "Dave Smith". The signature is written in dark ink and is positioned above the printed name.

Dave Smith