

RES
cc-12(9)

CITY COUNCIL MEETING

JANUARY 20, 1982

Council was apprised that the following bids had been received for the Salas Park Sports Complex:

SALAS PARK LIGHTING MATERIAL - UD-E81-4

BIDDER	QUOTED PRICE	AMOUNT
Birdsong	\$38,978.32	\$38,978.32
GESCO	26,952.89	43,978.89
Willie	27,139.18	44,165.18
Consolidated	34,519.96	50,339.96
Valley	34,687.44	50,507.44

AWARD - CONTRACT
SALAS PARK SPORTS
COMPLEX

RES. NO. 82-9

On recommendation of the City Manager, Council, on motion of Councilman Hughes, Katnich second, adopted resolution No. 82-9 awarding the contract for "Salas Park Sports Complex" to Birdsong in the amount of \$38,978.32.

8288

M E M O R A N D U M

TO: Mr. Mayor and Members of the City Council
FROM: Ed DeBenedetti, Director, Recreation and Parks
RE: Bids for Lighting Salas Park
DATE: January 18, 1982

Even though the Birdsong bid seems higher than the others, because of the design of their product it is in essence the cheaper in the long run for the following reasons:

1. Assembly -- The Birdsong unit comes all assembled and ready to install, while with the others it is necessary to put everything together. In order to do so you must purchase many items, the major of which are:
 - a. Panels for each pole
 - b. Crossarms
 - c. Fuses
 - d. Wire

Of course, you must also have the labor to assemble the above versus the preassembled Birdsong product.

2. Installation -- With the Birdsong, when the unit is hung on the pole, everything is concealed in a metal crossarm, making for a neat installation and with all wires protected, which also gives a more esthetic installation.

It might also be pointed out that because of the Birdsong design, since it is pre-aimed, it will save on labor. Birdsong gives a 5-year guarantee on aiming and light adjusting as well, along with a 2-year guarantee on all products.

Consequently, along with the figures submitted by the Utility Dept., we wholeheartedly recommend that Birdsong be given the bid as submitted.

ED:jd
Attach.

SOLAS Frank Livestock Materials - VD-E81-4

BIDDER	(incl. tax) QUOTED PRICE	ESCORTATION	DELIVERY	ADDITIONAL MATERIAL LABOR	TOTAL COST	RANK
BIRDSONG	\$38,978.32	0%	4-6 weeks	— 0 —	\$38,978.32	(1)
GESCO	\$26,952.89	FIRM	6-8 weeks	\$17,026	\$43,978.89	(2)
WILLIE	\$27,139.18	Clause 19	6-8 weeks	\$17,026	\$44,165.18	(3)
CONDORADO	\$34,519.96	LIQUIDATION	6-8 weeks	\$15,820	\$50,339.96	(4)
VALLEY	\$34,687.44	FIRM	6-8 weeks	\$15,820	\$50,507.44	(5)

Notes:

- *1 ADDITIONAL MATERIALS & LABOR INCLUDES THE COST OF PAGES, CIRCUIT BREAKERS, CROSSMANS, LABOR AND ETC. REQUIRED FOR COMPARISON WITH ALTERNATE #1 (BIRDSONG) WHICH IS PREASSEMBLED AND PREWIRED.
- *2 INCLUDES COST OF ADDITIONAL MATERIALS & LABOR AND QUOTED PRICE.

Ben Bolster
1/14/82
YH

Sears Park Lumbar Machine - VD-E81-4

BIDDER	(incl. Tax) QUOTED PRICE	ESCORTATION	DELIVERY	ADDITIONAL MATERIAL & LABOR	TOTAL COST	RANK
BIRDSONG	\$38,978.32	0%	4-6 weeks	- 0 -	\$38,978.32	①
GESCO	\$26,852.89	FIRM	6-8 weeks	\$17,026	\$43,978.89	②
WILLIE	\$27,139.18	Clause 19	6-8 weeks	\$17,026	\$44,165.18	③
CONSOLIDATED	\$34,519.96	UNSURE	6-8 weeks	\$15,820	\$50,339.96	④
VALLEY	\$34,687.44	FIRM	6-8 weeks	\$15,820	\$50,507.44	⑤

NOTES:

- *1 ADDITIONAL MATERIAL & LABOR INCLUDES THE COST OF PANELS, CIRCUIT BREAKERS, CROSSARMS, LABOR AND ETC. REQUIRED FOR COMPARISON WITH ALTERNATE #1 (BIRDSONG) WHICH IS PREASSUMED AND PROVIDED.
- *2 INCLUDES COST OF ADDITIONAL MATERIAL & LABOR AND QUOTED PRICE.

Ben Barber

1/14/82

WV