

CITY COUNCIL MEETING

February 15, 1981

de-100

COMMUNICATIONS

LODI AMBULANCE
SERVICE REQUESTS
RATE INCREASE

City Clerk Reimche presented a letter dated February 10, 1981 from the Lodi Ambulance Service requesting a rate increase.

Following a lengthy Council discussion with questions being directed to Mr. Perry D. Schimke, Controller of the Company, Mayor Katnich asked that Mayor Pro Tempore McCarty meet with representatives of the Company regarding their request and report back to the Council at its next regular meeting (March 4, 1981) regarding this matter.



**Lodi
Ambulance
Service, Inc.**

1700 SOUTH STOCKTON STREET
LODI, CALIFORNIA 95240
(209) 334-0830

February 10, 1981

Lodi City Councilmen
City of Lodi
221 W. Pine St.
Lodi, CA 95240

Gentlemen:

Please accept this request for a rate increase, for you understand in today's inflation it is impossible to hold prices with the cost of manpower, fuel and supplies used going up almost on a daily basis. We have a responsibility to the people we serve to provide the best quality service to the sick and injured that is humanly possible. To keep a high standard today, we must keep current with our equipment and manpower. Paramedics are professional personnel trained to the highest competency of all state and county levels of emergency field medicine. To keep the professional paramedic, we must compensate them for their knowledge, skills and time so that we do not lose quality trained personnel to other cities.

With all of these demands upon the company, we find it necessary to request an inflation increase to our present rate structure. A cost projection of 23% inflationary raise would enable us to stay at a level of professional service that our community now enjoys. This still would bring us below the state average of cost of service, but place us high in quality for the services the people receive. As always, we will do all possible to hold cost to the best interest of the people we serve.

If you have any questions, please feel free to contact me at my office.

Sincerely,


Perry D. Schimke
Controller

PDS:jm

Enclosures

Medi-Cab

Lodi Medical Products

FEB 13 1981



Lodi Ambulance Service, Inc.

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LODI, CALIFORNIA 95240
(209) 334-0830

PROPOSED RATE INCREASE

<u>DESCRIPTION</u>	<u>CURRENT PRICE</u>	<u>INCREASE PRICE</u>
Base rate	69.00	85.00
Sit-up patient	69.00	85.00
Mileage-one way	3.45	4.50
Night call - 7PM to 7AM	14.37	17.75
Emergency	14.37	17.75
Oxygen - per tank	17.25	21.25
Waiting time - per 15 min	8.65	10.75
Paramedic stand-by per 15 min	11.50	14.25
IPPB respirator	34.50	42.50
Paramedic service	40.25	49.50
Clinical spec - per hour	17.25	21.25
Defibrillator use	11.50	14.25
Emergency EKG	28.75	35.50
Heart/Lung resuscitator	28.75	35.50
Suction	11.50	14.25
Resuscitator elder	11.50	14.25
Infant ambu	11.50	14.25
Adult ambu	11.50	14.25
Emergency child birth	28.75	35.50
O.B. pack	11.50	14.25
Oral airway	3.45	4.25
Reactose	8.65	10.75
Flat stretcher	17.25	21.25
Orthopedic stretcher	17.25	21.25
Spinal board - short	11.50	14.25
Spinal board - long	11.50	14.25
Traction splint	11.50	14.25
Ladder splint	11.50	14.25
Cardboard splint	8.65	10.75
Inflation splint	8.65	10.75
Cold pak	9.00	11.25
Burn pak - large	28.75	35.50
Burn pak - small	11.50	14.25
Sand bags	2.30	3.00
Anti-shock trousers	23.00	28.50
Multi-trauma dressing	5.75	7.25
ET tube		35.00
Esophageal airway		35.00
Needle thoracotomy		75.00
Cricothyroid stick		75.00

Lodi Ambulance Service, Inc.
A California Corporation
Income Statement (Cash Basis)
For the 12 month Period Ending Dec. 31, 1980

INCOME:

Total Cash Basis Income
from Ambulance Services: \$372,252.48

OPERATING EXPENCES:

Salaries	\$133,649.87
Insurance	35,881.89
Notes & Contracts (Interest)	37,643.88
Rent	14,400.00
Advertising & Promotion	5,157.02
Telephone & Utilities	8,247.65
Legal & Accounting	2,239.70
Radio & Medical Equipment	5,531.27
Medical Supplies	2,289.61
Taxes & Licenses	957.00
Payroll Taxes	61,245.42
Laundry	3,201.56
Office Expence	9,661.74
Auto Maintenance	7,970.06
Gas & Oil	15,882.27
Refunds	8,892.91
Depreciation Expence	8,403.00
Officers - Operating Expence	<u>12,727.00</u>

Total Operating Expence: \$366,558.85

Net Income: 5,693.63

The Accompanying Letter is an
integral part of this statement.

(Unaudited)

CALIFORNIA AMBULANCE ASSOCIATION
RATE SURVEY AS OF DECEMBER 1980

<u>COUNTY</u>	<u>BASE</u>	<u>MILEAGE</u>	<u>NIGHT</u>	<u>EMERGENCY</u>	<u>OXYGEN</u>
Alameda	95.00	4.50	16.50	15.00	16.50
Amador	60.00	4.50	12.50	12.50	12.50
Butte	82.50	4.00	19.00	20.00	16.00
Contra Costa	85.50	5.00	20.00	25.00	20.00
Fresno	105.00	5.00	25.00	25.00	15.00
Humboldt	100.00	5.00	15.00	15.00	15.00
Los Angeles	75.00	4.00	9.00	10.00	9.00
Monterey	75.00	3.50	15.00	15.00	10.00
Napa	75.00	3.50	10.00	15.00	8.00
Orange	75.00	4.00	15.00	15.00	15.00
Placer	90.00	5.00	15.00	25.00	15.00
Plumas	65.00	3.00	15.00	15.00	10.00
Riverside	73.00	4.00	20.00	25.00	10.00
Sacramento	75.00	5.00	15.00	15.00	15.00
San Bernardino	70.00	3.00	10.00	15.00	7.50
San Diego	84.00	4.00	15.00	15.00	15.00
San Francisco	85.00	4.00	14.00	14.00	12.00
S.J. (Tracy)	89.00	4.50	22.50	35.00	25.00
San Luis Obispo	95.00	5.00	30.00	30.00	20.00
San Mateo	115.00	4.50	15.00	25.00	15.00
Santa Barbara	99.00	5.50	22.00	39.00	23.00
Santa Clara	115.00	3.50	15.00	15.00	15.00
Shasta	85.00	4.50	15.00	15.00	15.00
Siskiyou	85.00	4.50	15.00	15.00	15.00
Solano	80.00	4.50	15.00	15.00	13.00
Sonoma	95.00	6.00	30.00	40.00	25.00
Stanislaus	89.00	4.50	22.50	35.00	25.00
Tulare	70.00	3.50	15.00	15.00	15.00
Tuolumne	90.00	4.50	15.00	15.00	15.00
Ventura	85.00	5.25	20.00	25.00	20.00
Yolo	<u>90.00</u>	<u>5.00</u>	<u>15.00</u>	<u>15.00</u>	<u>18.00</u>
Averages	85.54	4.39	17.03	20.17	15.50