

CC222  
CC24

CITY COUNCIL MEETING  
FEBRUARY 20, 1985

Pg 372

1983 SCHEDULE

BASE RATE/BASIC	\$107.00
1 Patient	96.30
2 Patients (each)	90.95
3 Patients (each)	6.00
MILEAGE (per mile)	28.00
NIGHT CALL	30.00
(1) EMERGENCY	20.00
OXYGEN	15.00
WAITING TIME (per 15 min.)	

1985 SCHEDULE

BASE RATE/BASIC	\$95.00
	85.50
	80.75
	6.00
	28.00
	137.00
	20.00
	omit

ADVANCED LIFE SUPPORT

ADVANCED LIFE SUPPORT	\$ 55.00
TELEMETRY	20.00
EKG	40.00
HEART/LUNG RESUSCITATOR	40.00
RESUSCITATOR	16.00
ENDOTRACHEAL INTUBATION	40.00
MED. ANTI-SHOCK TROUSERS	34.00
NEEDLE THORACOTOMY	75.00
NEEDLE CRICOTRACHEOTOMY	75.00

(2) 272.00
omit

(1) Current HCFA Billing procedure for Emergency Basic ambulance Base Rate which currently includes Base Rate \$107.00 and Emergency \$30.00, to total \$137.00.

(2) Current HCFA Billing procedure for Emergency Advanced ambulance Base Rate \$107.00, Emergency \$30.00, Advanced Life Support \$55.00, EKG \$40.00, Telemetry \$20.00, and any other ancillary service in Advanced Life Support Category which usually total to \$259.45 on the average throughout 1983, 1984.

RES. NO. 85-32

Following discussion, with questions being directed to Staff, Council, on motion of Council Member Pinkerton, Olson second, adopted Resolution No. 85-32 affirming the Lodi Ambulance Service rates included in the Lodi Ambulance Letter heretofore set forth, which rates will become effective March 1, 1985.

RESOLUTION NO. 85-32

RESOLUTION AFFIRMING LODI AMBULANCE SERVICE RATES  
EFFECTIVE MARCH 1, 1985

RESOLVED that the City Council of the City of Lodi does hereby affirm the following Lodi Ambulance Service amended rates as filed with the Lodi City Clerk on January 31, 1985, which rates will become effective March 1, 1985:

<u>1983 Schedule</u>		<u>1985 Schedule</u>
<b>BASE RATE/BASIC</b>		
1 Patient	\$107.00	\$95.00
2 Patients (each)	96.30	85.50
3 Patients (each)	90.95	80.75
MILEAGE (per mile)	6.00	6.00
NIGHT CALL	28.00	28.00
(1) EMERGENCY	30.00 + 107.00	(1) 137.00
OXYGEN	20.00	20.00
WAITING TIME (per 15 min.)	15.00	omit
 <b>ADVANCED LIFE SUPPORT</b>		
ADVANCED LIFE SUPPORT	55.00	(2) \$272.00
TELEMETRY	20.00	omit
EKG	40.00	omit
HEART/LUNG RESUSCITATOR	40.00	omit
RESUSCITATOR	16.00	omit
ENDOTRACHEAL INTUBATION	40.00	omit
MED. ANTI-SHOCK TROUSERS	34.00	omit
NEEDLE THORACOTOMY	75.00	omit
NEEDLE CRICOTRACHEOTOMY	75.00	omit

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Dated: February 20, 1985

I hereby certify that Resolution No. 85-32 was passed and adopted by the City Council of the City of Lodi in a regular meeting held February 20, 1985 by the following vote:

Ayes: Council Members - Pinkerton, Hinchman, Olson, Reid, and Snider (Mayor)

Noes: Council Members - None

Absent: Council Members - None

*Alice M. Reimche*  
Alice M. Reimche  
City Clerk

CITY COUNCIL

JOHN R. (Randy) SNIDER, Mayor  
DAVID M. HINCHMAN  
Mayor Pro Tempore  
EVELYN M. OLSON  
JAMES W. PINKERTON, Jr.  
FRED M. REID

# CITY OF LODI

CITY HALL, 221 WEST PINE STREET  
POST OFFICE BOX 320  
LODI, CALIFORNIA 95241  
(209) 334-5634

HENRY A. GLAVES, Jr.  
City Manager

ALICE M. REIMCHE  
City Clerk

RONALD M. STEIN  
City Attorney

February 26, 1985

Mr. Michael Nilssen  
Lodi Ambulance Service  
P. O. Box 597  
Lodi, CA 95241

Dear Mr. Nilssen:

Enclosed please find Certified copy of Resolution No. 85-32 "Resolution of the Lodi City Council affirming the Lodi Ambulance Service Rates filed with the City Clerk of the City of Lodi on January 31, 1985", which rates will become effective March 1, 1985. Resolution No. 85-32 was adopted by a unanimous vote of the Lodi City Council at its Regular Meeting of February 20, 1985.

Should you have any questions regarding this matter, please do not hesitate to call.

Very truly yours,

*Alice M. Reimche*  
Alice M. Reimche  
City Clerk

AMR:jj  
Enc.



RECEIVED

## Lodi Ambulance Service

1709 S. STOCKTON ST. • P.O. BOX 597 • LODI, CA 95241 • 209/334-0830

CITY CLERK

January 30, 1985

City Clerk  
Alice Reimche  
City of Lodi  
221 W. Pine St.  
Lodi, CA 95240

Dear Ms. Reimche:

This is to notify the City of Lodi of a rate modification we plan to implement as of March 1, 1985.

Mainly due to the Federal Health Care Finance Administration change in the billing policies of December 1982, we are going to change all patient billing for Emergency Advanced Life Support or Emergency Basic Life Support, to an All-Inclusive Base Rate. Currently, Blue Cross and Blue Shield have requested us to bill in this manner, and other insurances will be following suit in the near future. Approximately 54% of all patients currently billed by this company are billed by using an All-Inclusive Base Rate. To standardize our billing procedure system, we feel it is important to adopt this policy.

The Basic Emergency ambulance rate is currently \$137.00. This rate includes \$107.00 Base Rate, \$30.00 Emergency Rate. Advanced Life Support Base Rate averages out to \$259.45, which usually includes Base Rate \$107.00, Emergency Rate \$30.00, Advanced Life Support \$55.00, EKG \$40.00, Telemetry \$20.00, and miscellaneous ancillary charges. We will increase the Advanced Life Support rate to Medicare's maximum allowance of \$272.00. This is a 6% increase we feel necessary to cover costs for advanced medical care. Please note that our Advanced Life Support rate has not been increased since June of 1982.

(cont.)



# Lodi Ambulance Service

1709 S. STOCKTON ST. • P.O. BOX 597 • LODI, CA 95241 • 209/334-0830

## 1983 SCHEDULE

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OXYGEN	20.00
WAITING TIME (per 15 min.)	15.00

## 1985 SCHEDULE

BASE RATE/BASIC	
	95.00
	85.50
	80.75
	6.00
	28.00
(1)	137.00
	20.00
	omit

## ADVANCED LIFE SUPPORT

ADVANCED LIFE SUPPORT	55.00	(2) 272.00
TELEMETRY	20.00	omit
EKG	40.00	omit
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(cont.)

-2-

We will be eliminating the Advanced Life Support charges of Telemetry, EKG, Heart/Lung Resuscitator, Resuscitator, Endotracheal Intubation, Medical Anti-Shock Trousers, Needle Thoracotomy, Needle Cricotracheotomy and Waiting Time.

Our basic ambulance rate of \$107.00 will be decreased to \$95.00 - an 11% decrease. We feel that it is necessary to decrease this basic rate for the convenience of our users, as the cost of basic medical transportation is not as expensive as an emergency service due to the ability of our office to control and schedule these transfers.

A proposed rate schedule is included for your convenience. Should you have any questions pertaining to this change, please feel free to call me.

Respectfully yours,



Michael Nilssen

MN/jc

Encl.



# Lodi Ambulance Service

1709 S. STOCKTON ST. • P.O. BOX 597 • LODI, CA 95241 • 209/334-0800

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- (b) Multiple casualties, triage direction;
  - (c) Paramedic directive.
- (Ord. No. 1306, § 18.)

~~Sec. 2A-19. Rates to be charged for ambulance service.~~

~~(a) The owner of every ambulance operating in the city shall file with his application for an ambulance operator's permit, a true and correct schedule of rates to be charged for the transportation of passengers in any and all vehicles operated by said operator. Said rates shall not be changed or modified in any manner without first filing said changed or modified rates with the city clerk thirty days prior to the effective date of such change or modification.~~

~~(b) The city council reserves the right to finally determine and fix by resolution the rates to be charged by the operator of the ambulance service. (Ord. No. 1306, § 19.)~~

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RECEIVED  
1984 FEB 20 PM 4:02

ALLEN & BARR  
TOLSON  
1984

LODI AMBULANCE SERVICE, INC.

FINANCIAL REPORT  
(Compiled)

NOVEMBER 30, 1984



JEFF D. WALKER  
CERTIFIED PUBLIC ACCOUNTANT

LODI AMBULANCE SERVICE, INC.

FINANCIAL REPORT  
(Compiled)

NOVEMBER 30, 1984

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**JEFF D. WALKER**  
CERTIFIED PUBLIC ACCOUNTANT  
2027 Grand Canal Blvd., Suite 22  
Stockton, California 95207  
(209) 957-3996

Board of Directors  
Lodi Ambulance Service, Inc.  
Lodi, CA 95241

The accompanying balance sheet of Lodi Ambulance Service, Inc. as of November 30, 1984 and the related statements of income and retained earnings and supplementary information for the 8 months then ended have been compiled by me.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures required by generally accepted accounting principles. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the company's financial position, results of operations, and changes in financial position. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Jeff D. Walker  
Certified Public Accountant

February 15, 1985

LODI AMBULANCE SERVICE, INC.  
BALANCE SHEET  
NOVEMBER 30, 1984  
See Accountants' Compilation Report

ASSETS

Current Assets		
Cash in bank and on hand	\$ 42,609	
Accounts receivable, trade (net of allowance for doubtful accounts of \$5,572)	199,776	
Prepaid expenses	<u>5,280</u>	
Total Current Assets		247,665
Property Plant and Equipment		
Land	11,046	
Radio equipment	20,655	
Equipment and fixtures	35,781	
Office equipment	28,562	
Vehicles	168,833	
Leasehold improvements	<u>10,614</u>	
	275,491	
Less Accumulated Depreciation	<u>(117,118)</u>	158,373
Other Assets		
Intangibles, net		<u>33,200</u>
Total Assets		\$ <u>439,238</u>

LIABILITIES AND STOCKHOLDER'S EQUITY

Current Liabilities		
Accounts payable, trade	\$ 5,241	
Current maturities of long-term debt	31,807	
Income taxes payable	<u>12,106</u>	
Total Current Liabilities		\$ 49,154
Long-Term Debt		69,984
Stockholders Equity		
Capital Stock	104,866	
Retained earnings	<u>215,234</u>	
Total Stockholder's Equity		<u>320,100</u>
Total Liabilities and Stockholder's Equity		\$ <u>439,238</u>

LODI AMBULANCE SERVICE, INC.  
STATEMENT OF RETAINED EARNINGS  
EIGHT MONTHS ENDED NOVEMBER 30, 1984  
See Accountants' Compilation Report

Retained earnings, beginning	\$ 174,130
Add: Net Income	<u>41,104</u>
Retained earnings, ending	\$ <u>215,234</u>

LODI AMBULANCE SERVICE, INC.  
STATEMENT OF INCOME  
EIGHT MONTHS ENDED NOVEMBER 30, 1984  
See Accountants' Compilation Report

	<u>Dollars</u>	<u>Percentage</u>
Income	\$ 587,515	100.00
Write downs and adjustments	88,909	15.13
Operating Revenues	\$ 498,606	84.87
General and administrative expenses	<u>457,502</u>	77.87
Net Income	\$ <u>41,104</u>	7.00

LODI AMBULANCE SERVICE, INC.  
 DETAIL OF STATEMENT OF INCOME

Advertising	\$ 4,814
Amortization Allowance	3,165
Answering Service	5,244
Auto Maintenance - General	8,668
Auto - Tires and Batteries	2,881
Auto - Gas & Oil	4,938
Auto - Gas & Oil - Medicab	1,815
Auto - Radio Maintenance	2,133
Bank Charges	392
Computer Charges	7,807
Collection Expense	129
Contributions	1,850
Delivery & Freight	85
Depreciation	41,754
Dues and Subscriptions	1,152
Entertainment	1,232
Equipment Rental	658
Interest	9,282
Insurance	29,146
Laundry and Linen	1,246
Legal and Accounting	4,179
Licenses	752
Maintenance & Repairs	3,987
Miscellaneous	144
Office Expense	3,296
Oxygen	886
Professional Training & Education	5,337
Postage	1,309
Uniform allowance	8,779
Rent	11,700
Salaries	201,979
Supplies	4,330
Taxes & Licenses	71,456
Telephone	4,332
Travel	4,627
Utilities	<u>2,018</u>
 Total General and Administrative Expense	  \$ <u>457,502</u>