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CITY COUNCIL MEETING  
DECEMBER 4, 1985

cc:2d

AWARD - BID FOR  
AERIAL LINE TRUCK  
ELECTRIC  
UTILITY DEPT.

RES. NO. 85-168

City Manager Peterson presented the following bids which had been received for one hydraulically operated, insulated aerial line truck for the Electric Utility Department:

SUPPLIER	PRICE WITH TAX LESS TRADE-IN
Pac Power, Inc. (Alternate #2)	\$44,258.46
Pac Power, Inc. (Alternate #1)	\$47,746.46
Pac Power, Inc. (Prime)	\$45,462.46
Utility Body Co.	\$54,597.22

On recommendation of the City Manager, Council adopted Resolution No. 85-168 awarding the bid for one hydraulically operated, insulated aerial line truck to Pac Power, Inc. (Alternate #2) in the amount of \$44,258.46.

# COUNCIL COMMUNICATION

TO: THE CITY COUNCIL	DATE	NO.
FROM: THE CITY MANAGER'S OFFICE	November 26, 1985	
SUBJECT: AERIAL LINE TRUCK PURCHASE		

RECOMMENDED ACTION: That the City Council award the bid for an aerial line truck to the low bidder, Pac Power, Inc., in the net amount of \$44,258.46.

BACKGROUND INFORMATION: The attached Council Communication prepared by the Electric Utility Director discusses a bid award for an aerial line truck. The low bid was submitted by a Dixon firm which is using a chassis supplied by a Sacramento-area firm. For reasons not clear to anyone, the specifications provided that the successful bidder had to be located within fifteen miles of City Hall. We believe this phrase was inserted in Electric Utility Department vehicle specifications several years ago to hold down the cost of transportation for repairs covered by the warranty. Public Works Department specifications in use for the last six to eight years provide that the warranty be for a one-year minimum, "including transportation cost for warranty repairs to and from the dealer." The specifications further provide that if the City delivers and picks up the vehicle for service checks, that the City will be reimbursed at the rate of \$40 per hour, outside of the Lodi area. This approach to the issue of transportation costs is more defensible. The staff takes the position that the low bidder is in substantial compliance with the specifications and should be awarded the bid. All future vehicle specifications will contain this preferred wording with regard to warranty. The savings to the City realized by accepting the low bid rather than the second low bid is almost \$3,500.

Respectfully submitted,



Thomas A. Peterson  
City Manager

TAP/lh

# COUNCIL COMMUNICATION

TO THE CITY COUNCIL  
FROM: THE CITY MANAGER'S OFFICE

DATE  
November 22, 1985

NO.

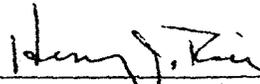
SUBJECT: PURCHASE OF AERIAL LINE TRUCK (UD-E85-12)

On Tuesday, November 19, 1985, bids were received for one hydraulically operated, insulated aerial line truck to replace the existing unit #46.

All bids received for the cab-chassis (which will be furnished by a sub-supplier) include exceptions. Only two of the cab-chassis proposals (Alternate #1 & #2) were determined to be substantially in conformance with the specifications. Both were identical units, one being supplied locally and the other from the Sacramento area, more than 15 miles from Lodi. The saving to the City by accepting the Sacramento area supplier is \$3,438.

Therefore, considering this savings, it is recommended that the bid be awarded to the overall low bidder Pac Power, Inc. (Alternate #2) in the amount of \$44,258.46.

Funding for this purchase (\$48,000) was included in the 1985-86 fiscal-year budget.



Henry J. Rice  
Electric Utility Director

Attach.

AERIAL LINE TRUCK BID EVALUATION

UD-E85-12

<u>Supplier</u>	<u>Price With Tax</u>	<u>Less Trade-in</u>	<u>Price With Tax Less Trade-in</u>	<u>Comments</u>
Pac Power, Inc. (Alternate #2) Dixon, CA	\$47,758.46	\$3,500.00	<u>\$44,258.46</u>	Ford Chassis (Sacramento area supplier)
Pac Power, Inc. (Alternate #1) Dixon, CA	51,246.46	3,500.00	47,746.46	Ford Chassis (Local supplier)
Pac Power, Inc. (Prime) Dixon, CA	48,962.46	3,500.00	45,462.46	Chevrolet Chassis*
Utility Body Co. Berkeley	56,597.22	2,000.00	54,597.22	Ford or Chevrolet* Chassis
Heil Equipment Co. Sacramento, CA	No Bid			
Telelect West Baldwin Park, CA	No Bid			

\* Does not meet specifications.

RESOLUTION NO. 85-168

AWARD - AERIAL LINE TRUCK

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened by the City Clerk of this City on November 18, 1985 at 11:00 a.m. for the contract for Aerial Line Truck as described in the specifications therefor approved by the City Council October 16, 1985; and

WHEREAS, said bids have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

<u>Bidder</u>	<u>Amount</u>
Heil Equipment	No Bid
Pac Power Inc.	\$45,462.46 Alt. 1 \$1,184.00 Alt. 2 \$1,204.00
Telect West	No Bid
Utility Body Co.	\$54,594.34

WHEREAS, the City Manager recommends that award be made to the low bidder, Pac Power, Inc.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Lodi that award of contract for Aerial Line Truck be and the same is hereby made to Pac Power, Inc. (Alternate No. 2), the low bidder, in the amount of \$44,258.46.

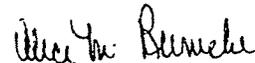
Dated: December 4, 1985

I hereby certify that Resolution No. 85-168 was passed and adopted by the City Council of the City of Lodi in a regular meeting held December 4, 1985 by the following vote:

Ayes: Council Members - Pinkerton, Olson, Reid, Snider, and Hinchman (Mayor)

Noes: Council Members - None

Absent: Council Members - None

  
Alice M. Reimche  
City Clerk