

**CITY OF LODI
INFORMAL INFORMATIONAL MEETING
"SHIRTSLEEVE" SESSION
CARNEGIE FORUM, 305 WEST PINE STREET
TUESDAY, NOVEMBER 14, 2000**

An Informal Informational Meeting ("Shirtsleeve" Session) of the Lodi City Council was held Tuesday, November 14, 2000 commencing at 7:02 a.m.

A. ROLL CALL

Present: Council Members – Hitchcock, Land, Nakanishi and Pennino
Absent: Mayor Mann
Also Present: City Manager Flynn, City Attorney Hays, and City Clerk Blackston

B. CITY COUNCIL CALENDAR UPDATE

Review of the Mayor's and Council Member's Weekly Calendar (filed) was waived.

C. TOPIC(S)

1. "Presentation regarding Verizon Wireless cellular phone services"

Management Analyst Hamilton reported that Verizon Wireless offers a wide range of services as well as reduced costs for cellular phone services. The general consensus from staff who have been testing cellular phone equipment over the past nine months was that the signal strength of Verizon is much stronger than other providers. Staff tested equipment from Nextel, Verizon, Pacific Bell and the City's current provider, AT&T Wireless. Other benefits from the Verizon Wireless equipment include increased accessibility, and a decreased response time in getting in touch with staff. The voice recognition feature on the phones being offered by Verizon is appreciated by staff for safety reasons. In addition, Verizon offers a government rate to City employees for their personal phones, something that AT&T has not been able to offer for the past 1½ years.

Bill West, Major Account Executive with Verizon Wireless, stated that the proposal and the presentation today are the result of a nine-month review of the needs of City of Lodi employees. Verizon is in the process of installing a cell site at Flag City, and a digital cell site has just opened near Victor. They will be spending \$400 billion nationwide as a corporation to build out their system next year. Verizon is the combination of Bell Atlantic Mobile, GTE, AirTouch Cellular, and PrimeCo.

Services include free mobile-to-mobile calling. Verizon has arranged for an inexpensive rate (\$5 for 2½ hours per month) to call 333-6800 so that employees may check their voice mail messages. Every phone being offered is digital and analog which provides a secure call, long battery life, and the ability to transmit data from a laptop computer. E-mail can be sent at no charge from a desktop computer to anyone that has these digital phones.

The Verizon support team conducts a bill analysis every three months to make sure the most economical rate plans are used for their customers. Mr. West referred to a handout (filed) that highlights the Local 150 Plan, which includes 2½ hours of peak calling Monday through Friday, 7:00 a.m. to 7:00 p.m., more than 16 hours of off peak calling, and unlimited calling between the City of Lodi Verizon cell phones and any other Verizon cell phones in San Joaquin County. There is no charge for text messaging, call waiting, conference calling, or call forwarding, and there is a 20% discount off the monthly rates. On the digital choice rate plans, the City of Lodi can receive a 12% discount off any of the plans, if it has over 100 phones. The support team can be accessed directly with an 800 number if there are billing problems. The Samsung 850 phones are voice activated and able to transmit data and access the Internet. The Nokia CDMA digital phones will work in the car kits that are currently installed in some City of Lodi vehicles.

Phone bill analysis indicates that Verizon would save the Police Department over \$9,000 a year. Mr. West listed the City of Stockton, Lodi Unified and Stockton Unified School Districts, and Sacramento and Placer counties as references. There are over 100,000 users of Verizon Wireless in San Joaquin and Stanislaus counties combined. There is no activation fee, and the only changeover cost would be the tax on the (Audiovox 9000) phones. Mr. West stated that every two years, the City can upgrade its phones for free, to any digital phone is being offered at that time as an upgrade, or get \$100 toward another phone.

Discussion ensued regarding the need for headsets to provide the capability of hands-free phone use. Mr. West responded that he would check on whether the company could offer them at a nominal price, or free of charge to the City.

Captain Mauch stated that the Samsung 850 phones have a vibrate mode, which is very important to SWAT members.

Mr. West noted that the \$50 fee for the Samsung 850 is a one-time cost of the equipment. The Audiovox 9000 which is offered for free, vibrates.

Council Member Pennino commented that if the Police Department needs the Samsung 850 phones for safety purposes, the additional cost should come out of the asset seizure fund.

In response to Council Members inquiries related to the possible need to go through a Request for Proposal process, City Manager Flynn and Ms. Hamilton reported that discussions have taken place with the companies of AT&T, Pacific Bell, and Nextel. They emphasized that very poor signal strength has been experienced using AT&T. Ms. Hamilton also explained that the City of Stockton went through a formal bid process to select a cellular phone provider and it is her understanding that a City of Lodi ordinance allows for utilizing the bid processes of other cities in order to save money.

Council Member Hitchcock commented that offering a discount to employees may not be a good idea, as a decision to select a cellular provider should be based solely on economics and service to departments.

Mr. West pointed out that Request for Proposal processes are often very lengthy. Verizon rate plans with free mobile-to-mobile calling do not exist anymore, and it is only being offered now because the company is honoring the proposal they wrote in May.

D. COMMENTS BY THE PUBLIC ON NON-AGENDA ITEMS

None.

E. ADJOURNMENT

No action was taken by the City Council. The meeting was adjourned at approximately 7:55 a.m.

ATTEST:

Susan J. Blackston
City Clerk

Mayor's & Council Member's Weekly Calendar

WEEK OF NOVEMBER 14, 2000

Tuesday, November 14, 2000

- 7:00 a.m. Shirtsleeve Session
1. Presentation regarding Verizon Wireless cellular phone services
- 7:00 a.m. Special meeting
1. Request to establish PCE/TCE Advisory Committee regarding the issuance of subpoenas
- 1:00 – 2:00 p.m. Pennino. Caltrans' Director's Meeting regarding San Joaquin Habitat Conservation Plan.
- 6:00 p.m. Chamber of Commerce Leadership Lodi Graduation Dinner, Elkhorn Country Club, Stockton. City to present 10 Certificates of Recognition (Chamber will have them there).

Wednesday, November 15, 2000

- 1130 – 1:00 p.m. Woolsey Oil Inc.'s 8th Annual Customer Appreciation Days, 930 E. Victor Road, Lodi.
- 7:00 p.m. City Council meeting
4 Presentations
26 Consent Calendar items
3 Public Hearings
13 Regular Calendar items
No Ordinances
No Closed Session items

Thursday, November 16, 2000

- 6:00 p.m. 2 x 2 x 2 Greenbelt meeting, Julia Morgan School, Stockton.

Friday, November 17, 2000

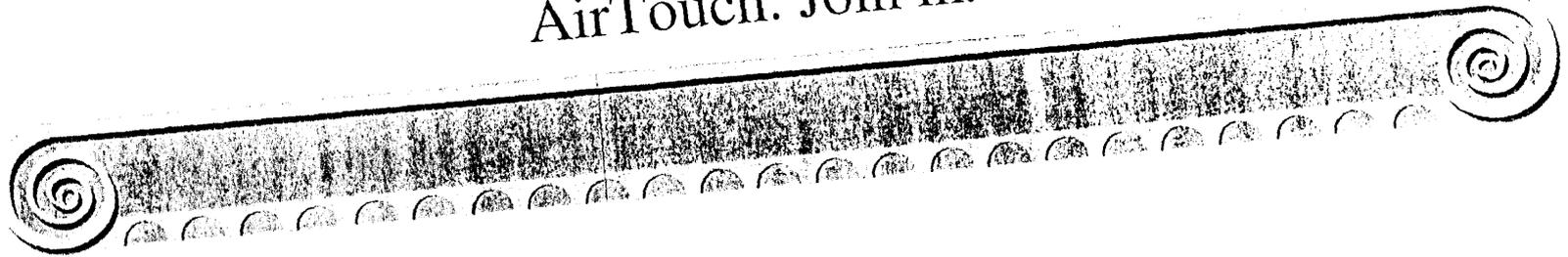
Saturday, November 18, 2000

Sunday, November 19, 2000

Monday, November 20, 2000

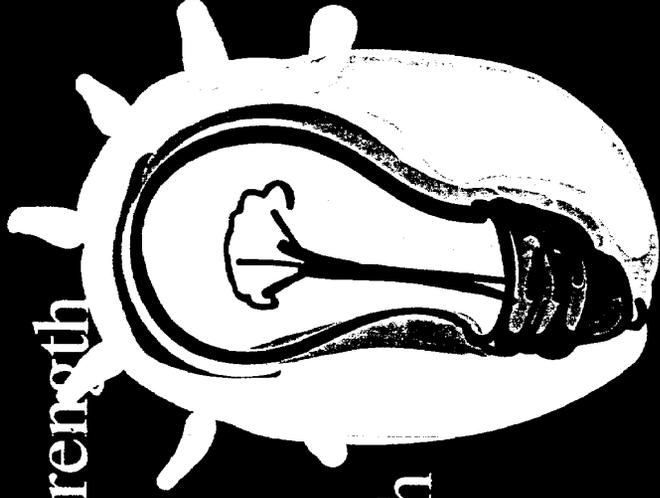
A Proposal for the City of Lodi

Verizon Wireless is the new name for
AirTouch Cellular. Now the largest
wireless carrier in the United States, a
combination of Bell Atlantic, GTE, and
AirTouch. Join in.



Why should the City of Lodi subscribe to Verizon Wireless?

- ◀ Better coverage/signal strength
- ◀ User-friendly benefits
- ◀ Support team
- ◀ Phones and Upgrade Path
- ◀ Lower costs
- ◀ References



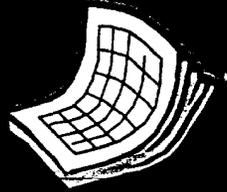
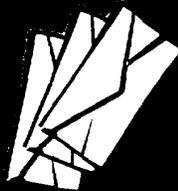
Current carrier could have given a

Coverage



Benefits

- ◀ Mobile-to-mobile
- ◀ One Number Calling
- ◀ Digital technology
- ◀ Data
- ◀ Text Messaging



Benefit: Variety of Rate Plans

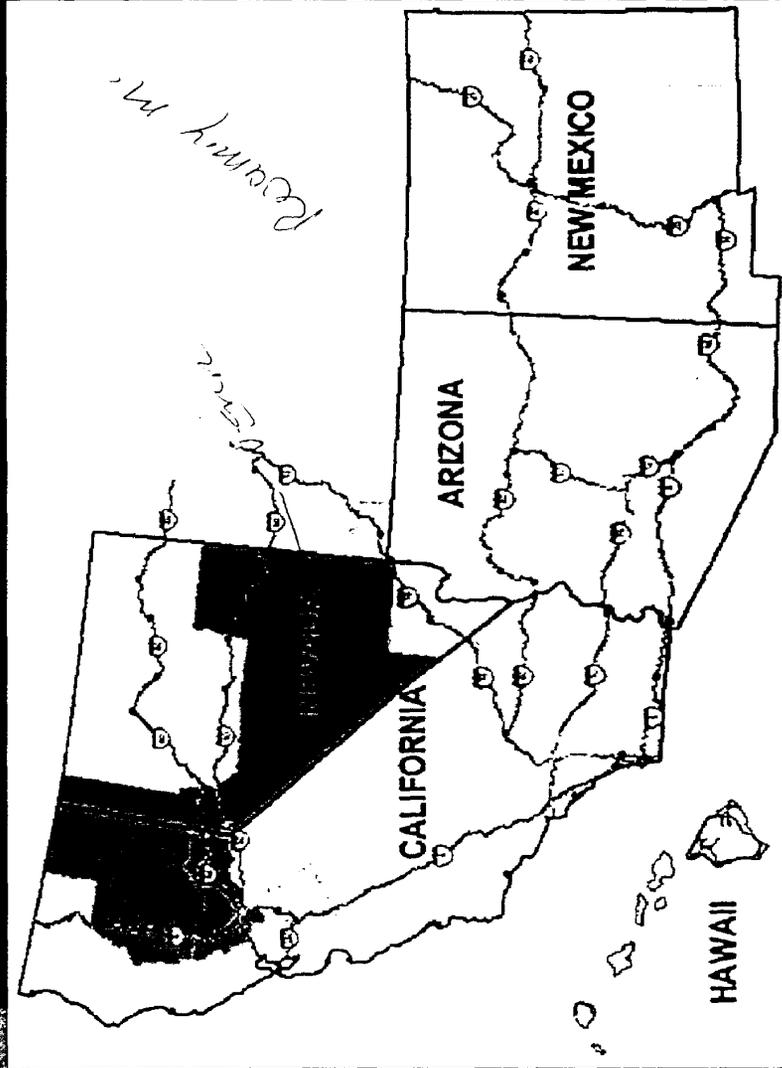
- ▶ Bundled minute rates
 - ▶ Local Rates
 - ▶ Western States Rates
 - ▶ National Rates
- ▶ Aggregate Minutes
- ▶ Flat Rates




verizonwireless

Western States

Western States
are covered by
Digital Choice
Rate Plans.
(Digital Choice
Rate Plans
receive a 12 %
Monthly Access
discount.)



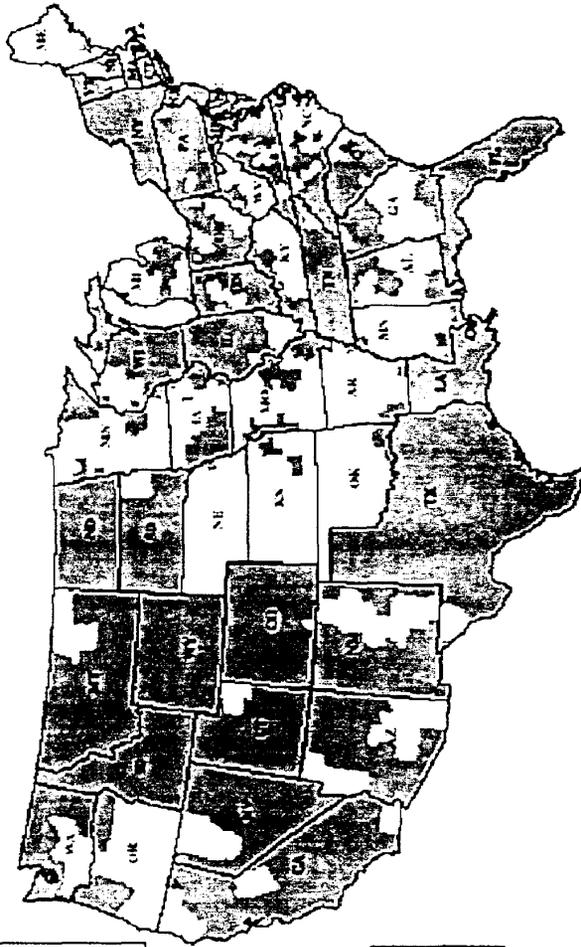
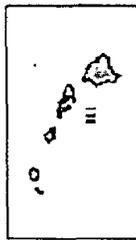
National Rates

The Nation is covered with our **SingleRate Plans.** (These rate plans will receive a 12% discount on the Monthly Access fee.)

Nationwide Licensed Service Areas

 Licensed Markets

 Roaming Markets





Aggregate Minutes are Business SharePlans

Shared minutes	5,000	10,000	20,000	40,000	80,000	99,999
Group Charge	\$400	\$750	\$1,400	\$2,600	\$6,200	\$9,985
Per Line Charge	\$15	\$15	\$15	\$15	\$15	\$15
1 st Line Charge	\$415	\$765	\$1,415	\$2,615	\$6,215	\$10,000
Minimum Lines	4	4	4	4	4	4
Maximum Lines	20	40	80	160	320	500
Post Package	\$0.20	\$0.20	\$0.15	\$0.15	\$0.15	\$0.15
Mobile to Mobile	250 per line					

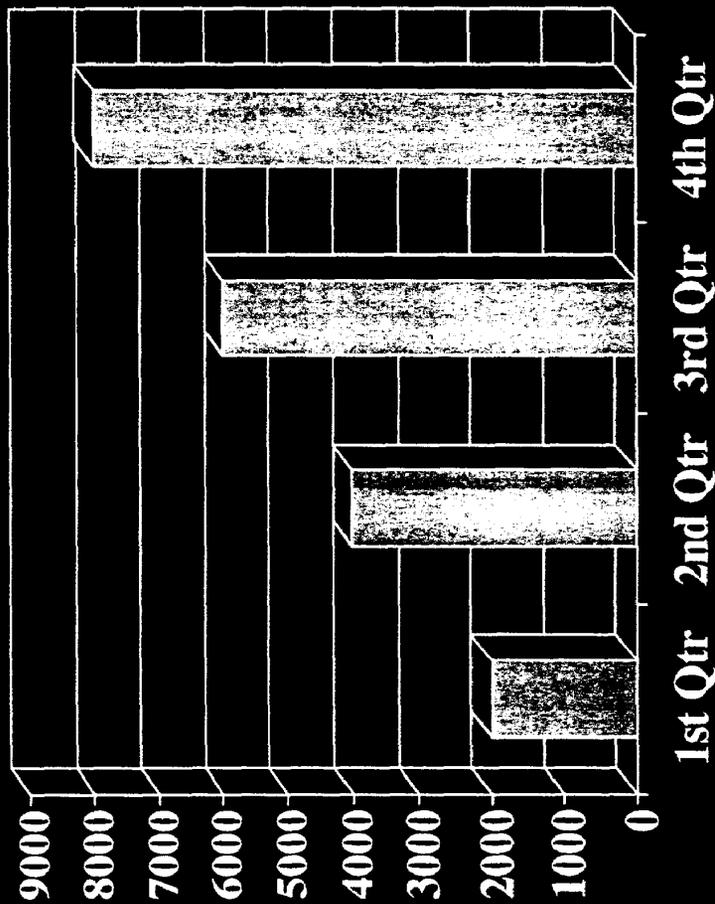
Support Team

Account Executive	Account Manager	Field Technicians	Customer Care Specialists
Bill West	Christine Salmeri	Chris Sliga	Laurie Metzker
		Eric Ernstam	Diane Schaaf
			Marlene McCullough
			Addie Garcia



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Lower Costs



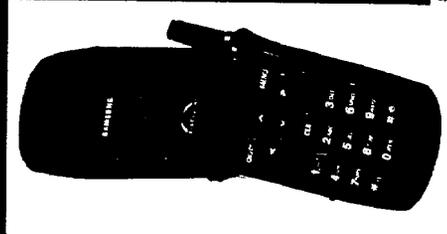
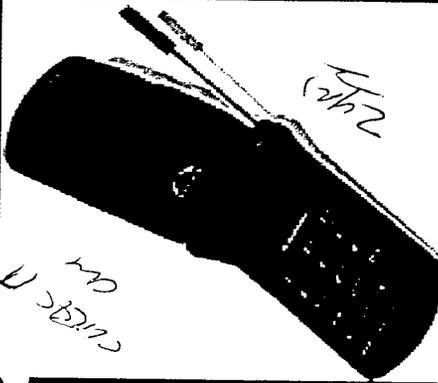
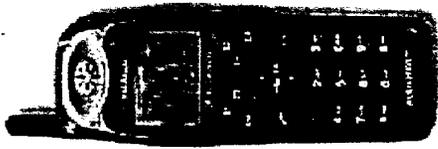
■ Savings



Phones

← Upgrade Path of
Free Phones Every
Two Years

- ← Nokia
- ← Samsung
- ← Audiovox
- ← Motorola
- ← Qualcomm



References

- ◀ City of Stockton
- ◀ Lodi Unified School District
- ◀ Stockton Unified School District
- ◀ Sacramento County
- ◀ Placer County



Summary

- ◀ Better coverage, signal strength
- ◀ User-friendly benefits
- ◀ Support team
- ◀ Upgrade path
- ◀ Lower costs
- ◀ References



Verizon Wireless

Business Services

Simple. Business. Solutions.

Join in.



Welcome To Verizon Wireless



verizonwireless

Bill West
Major Account Executive

Verizon Wireless
6123 Pacific Avenue
Stockton, CA 95207
Fax 209 955-6301
Mobile 209 401-9999

bill.west@
verizonwireless.com

calling area. If a Customer also has Night and Weekend Minutes Included, Mobile-to-Mobile calls made during the Night and Weekend calling period are applied first to the Mobile-to-Mobile Minutes, and thereafter are applied to the Night and Weekend Minutes Included. If a Customer has exceeded their Calling Plan's Anytime Minutes Included, then the Mobile-to-Mobile calls will be applied first to the Night and Weekend Minutes Included, and thereafter are applied to the Mobile-to-Mobile Minutes. Mobile-to-Mobile Minutes not used during a billing cycle will not roll over into the next cycle.

- 7 Long distance and/or toll charges also apply to calls made from outside your local calling area back to your local calling area.
- 8 If you answer Call Waiting, you'll be billed for both calls unless the first caller hangs up.
- 9 Forwarded calls are charged at 15¢/min. Long distance charges may apply.
- 10 Airtime charges apply for each call included in a conference call.

Important Notices: Minutes used and/or charges incurred while outside of your local calling area may not appear on your monthly billing statement during the same month in which you roamed due to processing timing, and, thus, may not be matched against the Anytime Minutes Included and Night and Weekend Minutes for the month in which the usage actually occurred. You pay for the time used while making calls on the cellular network. You'll start using the network shortly after you push the SEND button on your phone, and stop when your call disconnects, which happens a few seconds after you've pushed the END button. Calls placed on your cellular phone are billed in full, one-minute increments, rounded up to the nearest minute, including Calling Plan's Anytime Minutes Included. There is no charge for outgoing busy and no answer calls made in your local calling area.



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24-Hour Customer Care • www.verizonwireless.com

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CP591-NC/NV
8/00

Calling Plans & Coverage

Inland California
Northern Nevada



Join in.



New Verizon Wireless Digital Choice Plans — One-Year Package¹

	Digital Choice 20	Digital Choice 120	Digital Choice 250	Digital Choice 450	Digital Choice 750	Digital Choice 1100	Digital Choice 1700	Digital Choice 3000
Anytime Minutes Included	20	120	250	450	750	1100	1700	3000
Additional Per-Minute Airtime Rate	49¢	35¢	35¢	30¢	25¢	25¢	20¢	20¢
Monthly-Access Charge ²	\$19.99	\$29.99	\$34.99	\$49.99	\$74.99	\$99.99	\$149.99	\$224.99
\$10 Discount For 1st 3 Months ³	—	—	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED

Features and Benefits⁴

Night & Weekend Minutes Included ⁵	—	250	1000	1000	1000	1000	1000	1000
OR		OR						
Domestic Long Distance	—	No Long Distance Charges						
Local Mobile-to-Mobile Minutes Included ⁶	—	250	1000	2000	2000	2000	2000	2000
Long Distance Rate Per Minute ⁷	Calls made to locations outside of your local calling area within the U.S. are just 15¢ a minute , plus regular airtime charges.							
Roaming Rate Per Minute	There are no roaming charges for calls made while traveling within your new home calling area and within your Anytime Minutes allowance on all Digital Choice plans — your Additional Per-Minute Airtime Rate applies thereafter. Calls made while traveling throughout the rest of the U.S. are just 60¢ a minute . Long distance and/or toll charges may apply.							

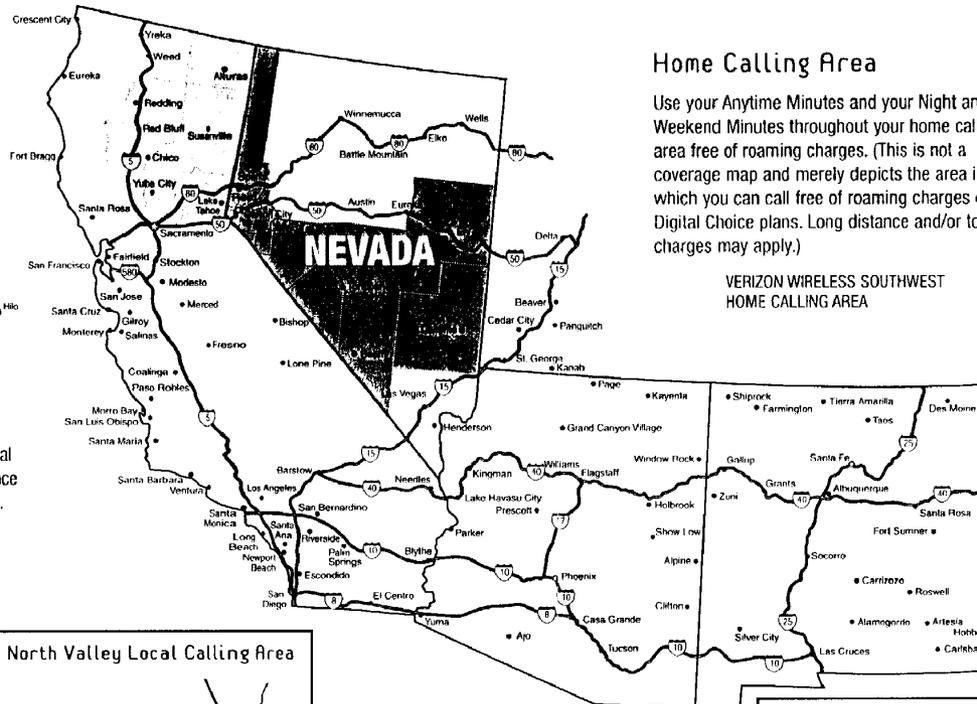
Additional Features and Benefits Available Upon Request⁴

Caller ID (Available on select phones)	FREE of monthly fee
Call Waiting ⁸	FREE of monthly fee (plus airtime)
Call Forwarding ⁹	FREE of monthly fee (plus airtime)
3-Way Conference Calling ¹⁰	FREE of monthly fee (plus airtime)
Voice mail	FREE of monthly fee (plus airtime)
Enhanced Voice mail	\$2.99/mo. (plus airtime)

Home Calling Area

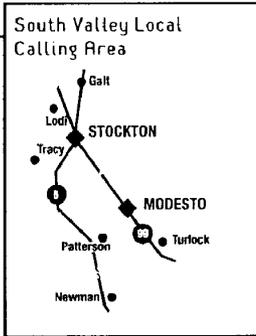
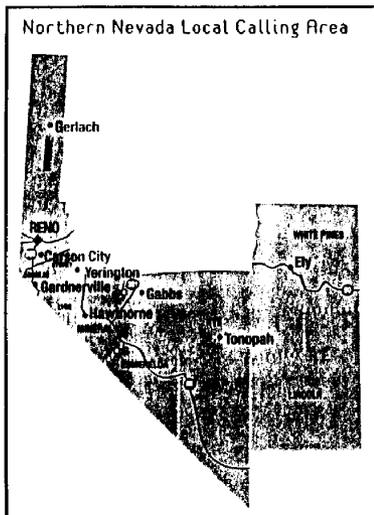
Use your Anytime Minutes and your Night and Weekend Minutes throughout your home calling area free of roaming charges. (This is not a coverage map and merely depicts the area in which you can call free of roaming charges on Digital Choice plans. Long distance and/or toll charges may apply.)

VERIZON WIRELESS SOUTHWEST HOME CALLING AREA



Local Calling Area*

Use your Mobile-to-Mobile minutes to call another Verizon Wireless customer FREE throughout your local calling area. And remember, there are no long distance charges for calls made within your local calling area.



- 1 Requires one-year service commitment. Plan benefits will be provided for 12 months. A \$25 service-establishment fee and \$150 early-disconnection fee apply. Verizon Wireless phones work on many digital and analog systems throughout the U.S. and Canada. Other calling plans may also be available. Customers activating service must have a residence address or business facility located within one of the Verizon Wireless Inland California or Northern Nevada local calling areas to qualify for Digital Choice plans and to determine your local calling area.
- 2 Customer will be charged the "Monthly Access Charge" even if fewer minutes are used than included in the selected Plan. Unused minutes will not roll over into the next billing cycle. Airtime minutes incurred while roaming outside the home calling area are not included in the Plan's Anytime Minutes included and are charged to the Customer at 60¢/min.
- 3 Verizon Wireless will provide a \$10 service credit per billing cycle for new activations beginning with the first full billing cycle following enrollment and continuing for a total of three billing cycles.
- 4 Important Notice: Verizon Wireless reserves the right, upon reasonable notice to Customer, to terminate, change the features of, or change the rates for any Feature and Benefit (as well as for any other Features and Benefits not listed in this guide), for all Customers, on all calling plans (e.g., on day-to-day and one-year (or longer)), even though the term of the plan has not expired at the time of change. Features and Benefits may not be available outside Customer's local calling area.
- 5 Night and Weekend Minutes Included apply to regular airtime charges only and will be provided for up to 12 months. Not available while roaming outside of your local and home calling areas. Standard long distance charges apply for all calls made to or from destinations outside of your local calling area. The Night and Weekend calling period extends from 7p.m. to 7a.m. Monday through Friday and from 7p.m. Friday through 7a.m. Monday. Night and Weekend Minutes that are not utilized during a billing cycle will not roll over into the next cycle.
- 6 250 minutes of free Mobile-to-Mobile calling on the Digital Choice 120 plan, 1,000 minutes of Mobile-to-Mobile calling on the Digital Choice 250 plan and a maximum of 2,000 minutes of Mobile-to-Mobile calling on Digital Choice 450 and above plans will be provided per billing cycle for up to 12 months for new and existing Customers. The Mobile-to-Mobile promotion provides a 100% airtime usage discount off normal charges for the Mobile-to-Mobile calls to an eligible Verizon Wireless Customer placing a call to, or receiving a call from, another eligible Verizon Wireless Customer. The Mobile-to-Mobile discount does not apply to voicemail connects, calls made to or received from Prepaid Customers, call forwarding, and calls made or received outside of your local

Continues on rear panel

*The local calling area maps show the approximate coverage areas offered by Verizon Wireless and do not indicate a guarantee of service availability. Wireless service is a radio technology that is subject to transmission limitations caused by service area limitations such as cell site availability, customer equipment or its installations, as well as weather, atmospheric, magnetic, environmental, topographic and other like conditions. In addition, service may be limited due to "no coverage" areas located within cellular service areas and/or temporarily limited or suspended due to system capacity limitations or system repairs or modifications.

Mobile-to-Mobile

CALLING AREAS

AIRTOUCH™
Now you can.

Mobile-to-Mobile Calling Areas

With Mobile-to-Mobile Calling¹ conversations between AirTouch customers are free. Just make sure both phones belong to the same Mobile-to-Mobile Calling Area, then talk away! While you're both within the same calling area, you can make local calls to and get local calls from any other AirTouch customer—including friends, family and business associates for FREE!

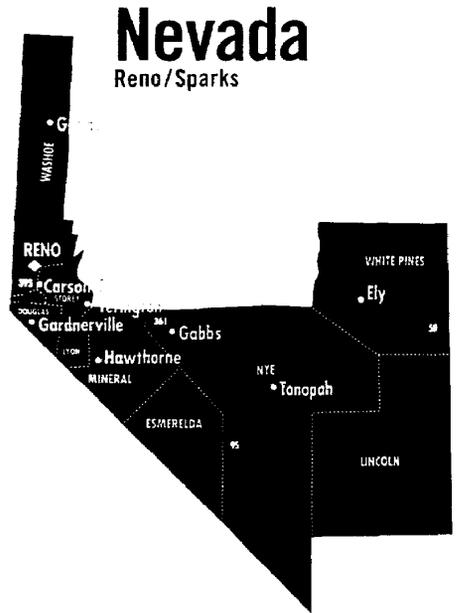


North Valley

Chico/Redding



Greater Sacramento

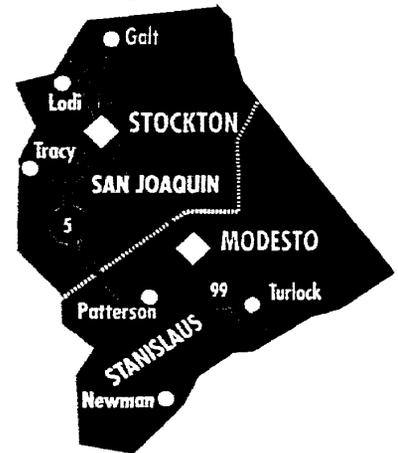


Nevada

Reno/Sparks

South Valley

Stockton/Modesto



¹Mobile-to-Mobile Calling is available only to subscribers who have a residence or business located within the AirTouch Inland California and Northern Nevada service area. Mobile-to-Mobile Calling requires that both phone numbers belong to the same Mobile-to-Mobile Calling Area. Mobile-to-Mobile minutes do not include Call Forwarding or Voice Mail; regular charges apply. Does not apply when calling AirTouch Prepaid Services. * Usage on each call is rounded up to the next minute for billing purposes, including all minutes in packaged airtime plans.

The maps above show the approximate coverage areas offered by the AirTouch Mobile-to-Mobile Calling Areas and do not indicate a guarantee of service availability. * Wireless service is a radio technology that is subject to transmission limitations caused by service area limitations such as cell site availability, customer equipment or its installations, as well as weather, atmospheric, magnetic, environmental, topographic and other like conditions. * In addition, service may be limited due to "no coverage" areas located within cellular service areas and/or temporarily limited or suspended due to system capacity limitations or system repairs or modifications. Free unlimited Mobile-to-Mobile offer expires May 15, 2000. ©2000 AirTouch Cellular. All rights reserved.

Planes de tarifa única Verizon SingleRateSM



Sin cargos de roaming o larga distancia en la misma ciudad o a través del país.

Ahora Bell Atlantic Mobile, AirTouch Cellular y PrimeCo se han unido para crear Verizon, una clase de compañía de comunicación inalámbrica totalmente nueva. Nuestros recursos combinados nos permiten ofrecer la tarifa única SingleRate: cinco planes de llamadas, simples y a precios razonables, sin cargos de roaming o larga distancia, de costa a costa.

Cinco planes simples que hacen de todo el país tu área doméstica de llamadas.

Simple, a precio razonable, nacional.

Con un teléfono tri-mode SingleRate y un plan de llamadas de tarifa única SingleRate, disfrutarás de lo siguiente:

- No hay cargos de larga distancia en los Estados Unidos.
- No hay cargos de roaming (llamar fuera del área) en llamadas de costa a costa.
- Tus minutos de tiempo de uso son aplicables en todas las llamadas, nacionales o locales.

Una tarifa baja,
de costa a costa.

Este no es un mapa de cobertura.

Todo lo que necesitas, a un bajo precio. Los planes de llamadas de la tarifa única SingleRate incluyen lo siguiente:

- Buzón Telefónico
- Indicador de Mensajes en Espera
- Identificador de Llamadas
- Llamadas en Espera
- Traslado de Llamadas (no está disponible en todas las áreas)
- Llamadas de Tres Vías

Servicios mejorados para más conveniencia y productividad.

Puedes escoger varios servicios por un costo adicional. Opciones como servicios de internet—los cuales proveen acceso al correo electrónico, noticias, clima, deportes y más – son una forma de aprovechar al máximo tu plan SingleRate a precio razonable. Para enterarte de los servicios mejorados disponibles en tu área, pregunta a un representante de ventas. Para más información, llama al 1.888.466.4646.

Selecciona un plan de llamadas de acuerdo a tus necesidades:

	SingleRate 150	SingleRate 400	SingleRate 600	SingleRate 900	SingleRate 1500	SingleRate 2000
acceso mensual	\$35	\$55	\$75	\$100	\$150	\$200
tiempo de uso mensual	150	400	600	900	1500	2000
tarifa por minuto (después de los minutos incluidos)	40¢	35¢	35¢	25¢	25¢	20¢
roaming	Incluido	Incluido	Incluido	Incluido	Incluido	Incluido
larga distancia inalámbrica	Incluida	Incluida	Incluida	Incluida	Incluida	Incluida
activación	\$25 por activación y acuerdo de servicio de un año requerido.					

La tarifa única SingleRate está disponible solamente con el servicio digital y teléfonos CDMA tri-mode especificados. Pueden operar en redes digitales, digitales PCS y análogas. Las tarifas están basadas en el uso del teléfono como fue programado por Verizon Wireless. SingleRate no aplica a llamadas con tarjeta de crédito o con asistencia de la operadora, las cuales pueden ser requeridas en ciertas áreas. El servicio digital y los opciones no están disponibles en todas las áreas. Se requiere larga distancia de Verizon Wireless. Cargo de \$150 por cancelar antes de tiempo. El tiempo de uso es redondeado al siguiente minuto completo, por lo tanto el tiempo de uso proveído puede variar. Los minutos no utilizados se pierden. Los cargos por llamadas comienzan un poco después de presionar SEND y terminan unos segundos después de presionar END. Las llamadas a ciertos módems de data/fax incurrirán cargos aunque suene como que la llamada no es contestada. Se carga tiempo de uso en llamadas a números gratuitos. Aplican cargos, impuestos y sobrecargos, incluyendo el Cargo Regulatorio del Servicio Universal Federal, el cual resulta de nuestros costos de valoración del gobierno federal, y son adicionales al tiempo de uso. Llamadas al 411 de asistencia del directorio telefónico cuestan de 75¢ a 95¢ por llamada más el tiempo de uso. Los cargos pueden variar fuera de la red de Verizon Wireless. Roaming automático puede no estar disponible en todas las áreas, y las tarifas pueden variar. Las tarifas pueden variar por llamadas hechas cuando está fuera del área (roaming). Limitaciones de servicio aplican al Identificador de Llamadas y el Indicador de Mensajes en Espera. Cargos de tiempo de uso aplican al Buzón Telefónico y otras opciones. Podemos cambiar los programas del teléfono por el aire sin aviso. Consultar el folleto de "Planes de Llamadas y Cobertura" para los términos y condiciones completos.

El plan de tarifa única SingleRate está sujeto a los términos del Acuerdo del Servicio Celular, el cual aplica a todas las líneas de la cuenta. Nuestra responsabilidad es limitada significativamente. Los términos y tarifas de las opciones y servicios mejorados están sujetos a cambio. La dirección del usuario y la utilizada para facturar y enviar debe estar dentro del área de servicio donde Verizon Wireless tiene licencia para operar y donde el teléfono inalámbrico fue expedido.

Cientes de Negocios, Corporativos y Gubernamentales, por favor contacten a su representante de ventas para enterarse de los descuentos disponibles para el segmento de negocios. Favor de

Verizon Wireless SingleRateSM calling plans



One low rate,
coast to coast.

Not a coverage map.

No roaming or long-distance charges across town and across the country.

Now Bell Atlantic Mobile, AirTouch Cellular and PrimeCo have united to create Verizon, an entirely new kind of communications company. Our combined resources enable us to provide you with SingleRate: five simple, affordable calling plans without roaming or long-distance charges, coast to coast.

Five simple plans that make the country your home calling area.

Simple, affordable, national.

With the purchase of a new SingleRate tri-mode phone and a SingleRate calling plan, you'll enjoy:

- No long-distance charges in the U.S.A.
- No roaming charges on calls coast to coast.
- Your airtime minutes apply on every call, national or local.

Everything you need, one low price. SingleRate calling plans include the following features:

- Voice Mail
- Message Waiting Indicator
- Caller ID
- Call Waiting
- Call Forwarding (not available in all areas)
- 3-Way Calling

Enhanced services for added convenience and productivity.

You can choose from a number of services for an additional cost. Options like Internet services—which provide access to e-mail, news, weather, sports and more—are an affordable way to get the most out of your SingleRate plan. To see which enhanced services are available in

	SingleRate 150	SingleRate 400	SingleRate 600	SingleRate 900	SingleRate 1500	SingleRate 2000
monthly access	\$35	\$55	\$75	\$100	\$150	\$200
monthly airtime allowance	150	400	600	900	1500	2000
per minute rate (after allowance)	40¢	35¢	35¢	25¢	25¢	20¢
roaming	Included	Included	Included	Included	Included	Included
wireless long distance	Included	Included	Included	Included	Included	Included
activation	\$25 activation fee and one-year service commitment required.					

SingleRate available only with digital service and specified CDMA tri-mode phones. May operate on digital, PCS digital and analog networks. Rates based on use of phone as programmed by Verizon Wireless. SingleRate does not apply to credit card or operator assistance calls, which may be required in certain areas. Digital service and features not available in all areas. Verizon Wireless long-distance required. \$150 early-cancellation fee. Airtime is rounded to the next full minute, so actual allowance may vary. Unused airtime minutes are lost. Charges for calls begin shortly after you press SEND and end a few seconds after you press END. Calls to certain fax/data modems incur charges though it may sound as if the call was unanswered. Airtime is charged on calls to toll-free numbers. Toll, taxes and surcharges, including the Federal Universal Service and Regulatory Fee resulting from our costs of Federal Government assessments apply and are in addition to airtime. Calls to 411 enhanced directory assistance are 75¢-95¢ per call plus airtime. Charge may vary outside of Verizon Wireless network. Automatic roaming may not be available in all areas, and rates may vary. Rates may vary for calls placed while roaming. Service limitations apply to Caller ID and Message Waiting without notice. Please see our "Calling Plans and Coverage" brochure for complete terms and conditions.

AIRTOUCH™
Now you can.

Local Calling Plans

These plans are ideal for callers who talk mostly around town.

- More peak minutes than ever.
- 1,000 night and weekend minutes included with every plan.

	Local 20	Local 150	Local 300	Local 700	Local 1400	Local 2000
Monthly Access	\$19.99	\$29.99	\$39.99	\$59.99	\$99.99	\$129.99
Monthly Peak Minutes	20	150	300	700	1400	2000
Monthly Night and Weekend Minutes 8pm - 7am, Mon - Fri All Day Sat & Sun	1000	1000	1000	1000	1000	1000
Additional Home Rate Minutes	25¢	20¢	20¢	20¢	15¢	15¢
Roaming Rate in the U.S.	49¢ per minute					
AirTouch Long Distance*	14¢ per minute plus airtime					
Call Waiting, Call Forwarding (10¢ per minute), 3-Way Calling	Included*	Included*	Included*	Included*	Included*	Included*
Voice Mail with Paging	\$1.99* per month	\$1.99* per month	Included*	Included*	Included*	Included*
Voice Mail Deluxe with Paging	\$2.99* per month					
One-time Service Establishment Fee	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00

*Plan minutes or airtime charges apply.

Home Rate Calling Area*

This is the area (Inland California and Northern Nevada) where AirTouch is your service provider. You can use your plan minutes throughout this service area. Digital signal is available in certain areas.

Additional Home Rate Calling Area*

AirTouch has partnered with other carriers in this area so you can continue to take advantage of your plan minutes.

Roaming Area*

Local Calling Plans:

49¢ per minute in the 50 states;
99¢ per minute outside the 50 states.

In the home rate calling area your plan minutes apply even if your phone's roaming indicator appears. Feature operation may vary outside the AirTouch Inland California and Northern Nevada calling area.

*Local Calling Plans: Long distance charges apply on inter-LATA calling.

The map above shows the approximate cellular coverage areas offered by AirTouch and does not indicate a guarantee of service availability. Wireless service is a radio technology that is subject to transmission limitations caused by service area limitations such as cell site availability, customer equipment or its installation; as well as weather, atmospheric, magnetic, environmental, topographic and other like conditions. In addition, service may be limited due to "no coverage" areas located within cellular service areas and/or temporarily limited or suspended due to system capacity limitations or system repairs or modifications.



**Unlimited
Mobile-to-Mobile
calling FREE on
these digital plans
as low as
\$29.99
per month**

For more
information, call
1-800-AIRTOUCH
(1-800-247-8682)
or *611 free
in the AirTouch Inland
California and
Northern Nevada
calling area.

Total minimum commitment for one year is \$239.88 on the Local 20 Calling Plan, plus a one-time \$25 service establishment fee. • In the event of early termination, \$10 per month is charged for the remaining term of the contract. • Additional non-packaged minutes, taxes, roamer airtime, roamer toll, long distance, service area charges, and feature airtime charges are extra. • Usage on each call is rounded up to the next minute for billing purposes, including all minutes in packaged airtime plans. • Free unlimited Mobile to Mobile offer expires May 15, 2000.
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Local CALLING PLANS



Now you can.

Regional Calling Plans

Your Anytime Minutes are good for calling anywhere in California and Nevada – there's no roaming or long distance.¹



Mobile-to-Mobile calling FREE on these digital plans as low as **\$29.99** per month

	Regional 150	Regional 300	Regional 700	Regional 1400
Monthly Access	\$29.99	\$39.99	\$59.99	\$99.99
Monthly Anytime Minutes	150	300	700	1400
Mobile-to-Mobile Calling	UNLIMITED with digital service, or get 120 minutes per month with analog service			
AirTouch Long Distance [®]	No Long Distance charges across California and Nevada			
Roaming Rate in CA/NV	No Roaming charges across California and Nevada			
AirTouch Long Distance [®] outside CA/NV*	14¢ per minute	14¢ per minute	14¢ per minute	14¢ per minute
Roaming outside CA/NV*	49¢ per minute	49¢ per minute	49¢ per minute	49¢ per minute
Additional Anytime Minutes	30¢	25¢	25¢	20¢
Call Waiting, Call Forwarding (10¢ per minute), 3-way Calling	Included*	Included*	Included*	Included*
Voice Mail with Paging	\$1.99* per month	Included*	Included*	Included*
Voice Mail Deluxe with Paging	\$2.99* per month	\$2.99* per month	\$2.99* per month	\$2.99* per month
One-time Service Establishment Fee	\$25.00	\$25.00	\$25.00	\$25.00

*Plan minutes or airtime charges apply.

Everyone knows another AirTouch customer. Now call them for FREE with Unlimited Mobile-to-Mobile Calling.² You can make local calls to and get local calls from any other AirTouch customer –including friends, family and business associates–without using your Anytime Minutes or incurring airtime charges.

For more information, call 1-800-AIRTOUCH (1-800-247-8682) or *611 free in the AirTouch Inland California and Northern Nevada calling area.

CALLING PLANS
Regional

¹Total minimum commitment for one year is \$359.88 on the Regional 150 Calling Plan, plus a one-time \$25 service establishment fee. * In the event of early termination, \$10 per month is charged for the remaining term of the contract. * AirTouch Long Distance[®] is required on the Regional Calling Plans. * Regional Calling Plans are available only to subscribers who have a residence or business facility located within the AirTouch Inland California and Northern Nevada service area. Mobile-to-Mobile Calling is available only to subscribers who have a residence or business located within the AirTouch Inland California and Northern Nevada service area. ²Mobile-to-Mobile Calling requires that both phone numbers belong to the same Mobile-to-Mobile Calling Area. Mobile-to-Mobile minutes do not include Call Forwarding or Voice Mail; regular charges apply. Does not apply when calling AirTouch Prepaid services. * Usage on each call is rounded up to the next minute for billing purposes, including all minutes in packaged airtime plans. * Additional non-packaged minutes, taxes, roamer airtime, roamer toll, long distance, service area charges, and feature airtime charges are extra. * Usage on each call is rounded up to the next minute for billing purposes, including all minutes in packaged airtime plans. Credit approval required. Limited time offer. ©2000 AirTouch Cellular. All rights reserved.



Business Services From Verizon Wireless

In today's fast-paced business world, staying in contact and being accessible are more crucial than ever before. Now you can take your business even further with Business Services from Verizon Wireless.

As the nation's largest wireless service provider, Verizon Wireless has the power to provide you with more of what you've always wanted –
Simple. Business. Solutions.

We understand that no two businesses are the same, and we'll work closely with you to ensure that the wireless service we deliver will help improve your company's efficiency and productivity. We offer greater value for your wireless investment and provide simple solutions to your company's complex communication needs. Plus, we'll help you choose the mix of calling plans, products and equipment that's right for you and your business.

With Verizon Wireless, you'll get more than great options and service – you'll have a wireless partner to help you meet your business needs.

Join in today.

Business Services Benefits

- Coast-to-coast calling across a nationwide network.
- Business-specific calling plans.
- Special business promotions and discounts.
- Wireless data services offering benefits such as Internet, e-mail and remote database access.
- Account representatives dedicated solely to business accounts.
- Flexible billing options, including consolidated statements.
- Unsurpassed scale and scope to deliver affordable products, features and services.

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Simple

Business

Solutions

Join in.

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