

RESOLUTION NO. 2014-132

A RESOLUTION OF THE LODI CITY COUNCIL  
APPROVING THE PURCHASE OF BUCKET TRUCK  
FROM ALTEC INDUSTRIES, INC., OF DIXON

WHEREAS, the Electric Utility (EU) currently uses a 1997 model year truck that has been utilized as a service vehicle for repair, maintenance, and construction activities of various critical City systems such as, substations, fiber optic, and fixed-network assets; and

WHEREAS, the vehicle is used to haul material and test equipment, as well as personnel, to and from job sites and has been in-service for 18 years; and

WHEREAS, in accordance with the City's Fleet Policy this vehicle is on the annual review list, and the estimated cost to repair the vehicle exceeds its value, therefore staff recommends replacement; and

WHEREAS, staff recommends the purchase of a 2015 Ford F550 4x2 Regular cab truck with an Altec aerial device with material handling be made under the California Multiple Award Schedule (CMAS); and

WHEREAS, per Lodi Municipal Code §3.20.045 as well as Fleet Policies and Procedures, the bidding process may be waived when it is advantageous for the City to use contracts that have been awarded by other California public agencies, provided that their award was in compliance with their formally-adopted bidding or negotiation procedures; and

WHEREAS, staff recommends the purchase of the Altec bucket truck using CMAS Contract Number 4-02-23-0013A, as specified in attached Exhibit A.

CMAS Price	Estimated Tax	Grand Total
\$130,682	\$10,781.27	\$141,463.27

WHEREAS, procurement cost is estimated at \$141,463.27, and available funding is included in FY 2014/2015 Account No. 1611201.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council does hereby authorize the purchase of a 2015 Ford F550 4x2 Regular cab truck with an Altec aerial device with material handling from Altec Industries, of Dixon, in an amount not to exceed \$141,463.27.

Dated: August 6, 2014

I hereby certify that Resolution No. 2014-132 was passed and adopted by the City Council of the City of Lodi in a regular meeting held August 6, 2014, by the following vote:

- AYES: COUNCIL MEMBERS – Hansen, Johnson, Mounce, Nakanishi, and Mayor Katakian
- NOES: COUNCIL MEMBERS – None
- ABSENT: COUNCIL MEMBERS – None
- ABSTAIN: COUNCIL MEMBERS – None

  
JENNIFER M. ROBISON  
City Clerk



Opportunity Number: 46647  
 Quotation Number: 256797  
 CMAS Contract #: 4-02-23-0013A

**GSA PIGGYBACK**

Date: 7/2/2014

Quoted for: City of Lodi  
 Customer Contact: Ed Fitzpatrick  
 Phone / Fax / Email: (209) 642-9653 / (209) 339-0851 / [efitzpatrick@lodielectric](mailto:efitzpatrick@lodielectric)

Quoted by: Michael Freeman  
 Phone: (707) 693-2514 Fax: (707) 678-1819 Email: [Michael.Freeman@altec.com](mailto:Michael.Freeman@altec.com)  
 Altec Federal Account Manager:  
 Altec Local Account Manager: Don Hildebrandt (530) 219-3373

**REFERENCE ALTEC MODEL**

AT40M	Articulating Telescopic Aerial Device with Material Handling (Insulated)	\$114,360
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Per GSA Specifications in GSA Catalog plus Options below

**(A.) GSA OPTIONS ON CONTRACT (Unit)**

1		
2		

**(A1.) GSA OPTIONS ON CONTRACT (General)**

1	SPOT4	6-point recessed LED strobe system	\$656
2	FE	FORD POWER EQUIPMENT (Power Locks and Power Windows)	\$933
3			

**GSA OPTIONS TOTAL: \$115,949**

**(B.) OPEN MARKET ITEMS**

1	UNIT	Delete Safety Harness	-\$217
2	BODY	Custom LGSS with Tailshelf, Compartment Access Step, Class IV Receiver and D-Rings, Vise Bracket Only, 34"L x 20"W x 8"H Punched Metal Box, Step Ladder Box, Nitrogen Bottle Holder, 132"L x 20"W x 8"H Hotstick Box	\$15,683
3	ELECTRICAL	LED FMVSS 108, Backup Camera System with 7" LCD Display	\$1,485
4	CHASSIS	2015 Ford F550 4x2 Regular Cab 362 HP Gas Engine 6,500 lb FAWR	-\$4,834
5	OTHER	Freight	\$2,500
6	DELIVERY	Delivery FOB Customer Site	\$116

**OPEN MARKET ITEMS TOTAL: \$14,733**

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$130,682**

**QTY DISCOUNT(%1): \$0**

**TOTAL FOR UNIT/BODY/CHASSIS: \$130,682**

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1		
2		

**\*\*Pricing valid for 45 days\*\***

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

**TO ORDER:** To order, please contact the Altec Inside Sales Representative listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than 270-300 days ARO, FOB Customer Location

**TERMS:** Net 30 days

**FET TAX:** If chassis over 33K GVWR, a 12 % FET may be applied

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** Dixon, CA



July 9, 2014  
Our 85th Year

**Ship To:**  
CITY OF LODI (CA)  
ALTEC PARTS DISTRIBUTION  
5610 CORPORATE DR  
SAINT JOSEPH, MO 64507-2550  
US

**Bill To:**  
CITY OF LODI (CA)  
PO BOX 3006  
ATTN: ACCOUNTS PAYABLE  
LODI, CA 95241-1910  
United States

Attn:  
Phone: 209-333-6763  
Email: jhood@lodi.gov

**Altec Quotation Number:** 256797 - 1  
**Account Manager:** Don Hildebrandt  
**Technical Sales & Support:** Michael Freeman

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	Altec Model AT40M Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm and a proportional joystick upper control and toggle switches. Built in accordance to ALTEC's standard specifications and to include the following features:	1	
	A. Ground to Bottom of Platform Height: 39.4 ft at 10.0 ft from centerline of rotation (12 m at 3 m)		
	B. Working Height: 44.4 ft (13.5 m)		
	C. Maximum reach to edge of platform: 29.6 ft at 16.3 ft platform height (9 m at 5 m)		
	D. Rotation: Continuous		
	E. Articulating Arm Articulation: -3 to 74 degrees. Insulator provides a minimum of 9.5 in (241.3 mm) of isolation.		
	F. Articulating arm is of a tubular steel structure. The articulating arm is designed so that the articulating arm and tension link are compensating. By raising the articulating arm only, the lower and upper boom maintain the same relative angle with the ground. By raising the articulating arm in conjunction with the lower boom, the operator is able to position himself more quickly and easily into the work area.		
	G. Lower Boom Articulation: -25 to 75 degrees. Insulator provides a minimum of in (0 mm) of isolation.		
	H. Lower boom is a fabricated, reinforced steel box structure. Polyethylene outer slide pads slide pads and Nylastron GSM inner slide pads are installed at the boom tip to guide the telescopic upper boom. These pads have a large contact area in order to reduce wear. The pads are shimmed and attached for ease of adjustment or replacement without disassembly of the booms.		
	I. Telescopic upper boom is constructed of filament wound, square fiberglass, providing a minimum of 31.5 inches (965 mm) of isolation. The inner surface of the fiberglass boom is coated with polyurethane to provide a dry, smooth inner surface, which will cause moisture to bead. The outer surface has a smooth		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	gelcoat finish.		
J.	The upper boom is extended and retracted by a double acting hydraulic cylinder installed within the booms. The boom extends and retracts over slide bearings located in the end of the lower boom.		
K.	Upper Controls: The upper controls system includes a proportional joystick upper control and toggle switches.		
L.	Controls for Boom and articulating arm functions are controlled with a single handle control. Control, through non-metallic linkages, actuates the interlock section and four individual boom function valves. The control provides good metering capability at all boom speeds. The single handle control activates Lower Boom?Up and Down, Upper Boom?Extend and Retract, Rotation? Clockwise/Counter-clockwise, and Articulating Arm?Raise and Lower. Unit rotation is accomplished by moving the control from side to side similar to a tiller while upper boom operation is accomplished by twisting the control handle clockwise to retract and counter clockwise to extend.		
M.	Lower Controls: A lower control station includes and is located on the of the turntable. A selector valve is provided to override the upper controls.		
N.	The platform is leveled by hydraulic leveling means, contained within the upper boom and designed to maintain the dielectric integrity of the aerial device. Controls for leveling and tilting the platform are located at the platform. Leveling for the platform includes two double acting cylinders incorporating counterbalance load holding valves to lock the platform in the event of hydraulic line failure. Cylinders are located at the platform and at the end of the lower boom. The master-slave action of the cylinders maintains a level platform throughout the full range of boom articulation		
O.	Diagnostic Pressure Test Quick Disconnect Couplings: are located at the turntable to allow a mobile service technician to quickly and easily attach a test gauge to verify system and tool circuit pressure. This convenient troubleshooting feature saves time and reduces the risk of high pressure oil sprays.		
P.	Tool circuit system relief pressure to be set to 2250 psi at 5.5 GPM.		
Q.	Unit meets or exceeds ANSI 92.2 standards.		
2.	Pedestal	1	
3.	Steel Reservoir, 15 gallon capacity, triangular, 17" L x 17" W x 24" H, and includes breather caps and dipsticks	1	
4.	Single 1-Man Platform, Fiberglass (Insulated), 24" x 30" x 42", End Mount, 180 Degree Rotation, Platform-Mounted Single Handle Controls, ARM Jib	1	
5.	One (1) Platform Step - located on the side of the platform nearest the elbow in the stowed position	1	
6.	Platform Cover - soft vinyl, 24 x 30 inches (610 x 762 mm)	1	
7.	Platform Liner - for one-man fiberglass platform, 24 x 30 x 42 inches (610 x 762 x 1067 mm), 50 kV rating (minimum)	1	
8.	Hydraulic Tool Circuit at Platform: One set of quick disconnect couplings at the boom tip for open center tools. Tool system relief pressure set at 2,250 psi.	1	
9.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.		
10.	Jib Stick, 36" L, non-extension, non certified, grey in color	1	
11.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1	
12.	Primary Modified A-Frame Outriggers With Integrated Subbase, fixed shoe, provides 112 inch (2844 mm) maximum spread. Includes motion alarm and outrigger interlocks, which will not allow the unit to be operated until the outriggers have been deployed. For installation on a 30 to 34 inch chassis frame height.	1	
13.	Electric Outrigger Controls: drive hydraulic outrigger control valves. Durable weather proof electronic switches are located at the rear of the unit unless otherwise specified. Use of electronic switches reduces the number of hydraulic hoses and leak points.	1	
14.	Lifting Eye - lifting eye at outer end of lower boom. Rated at 1,000lbs (454kg) lifting capacity	1	
15.	Winch load line swivel hook	1	
16.	Altec Aerial Device Powder Painted White	1	
<b><u>Unit &amp; Hydraulic Acc.</u></b>			
17.	HVI-22 Hydraulic Oil (Standard).	25	
18.	Standard Pump For PTO	1	
19.	Electric Shifted PTO	1	
20.	Standard PTO/Transmission Functionality for Small Ford and Dodge Chassis	1	
<b><u>Body</u></b>			
21.	Altec Body	1	
22.	Steel Body	1	
23.	Low-Side General Service With Step (LGSS)	1	
24.	Body Is To Be Built In Accordance With The Following Altec Standard Specifications:	1	
A.	Basic Body Fabricated From A40 Grade 100% Zinc Alloy Coated Steel.		
B.	All Doors Are Full, Double Paneled, Self-Sealed With Built-In Drainage For Maximum Weather-Tightness. Hinge Rods Extend Full Length Of Door.		
C.	Heavy-Gauge Welded Steel Frame Construction With Structural Channel Crossmembers And Tread Plate Floor.		
D.	Integrated Door Header Drip Rail At Top For Maximum Weather Protection.		
E.	Fender Panels Are Either Roll Formed Or Have Neoprene Fenderettes		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	Mechanically Fastened.		
F.	Steel Treated For Improved Primer Bond And Rust Resistance.		
G.	Automotive Type Non-Porous Door Seals Mechanically Fastened To The Door Facing.		
25.	132" Estimated Body Length (Engineering To Determine Final Length)	1	
26.	94 Inch Body Width	1	
27.	40 Inch Body Compartment Height	1	
28.	20 Inch Body Compartment Depth	1	
29.	Finish Paint Body Altec White (Applies To Steel And Aluminum)	1	
30.	Undercoat Body	1	
31.	5 Inch Drop-In Metal Cargo Retaining Panel At Rear Of Body	1	
32.	5 Inch Drop-In Metal Cargo Retaining Panel At Top Of Side Access Step	1	
33.	All Locks Keyed Alike Including Accessories (Preferred Option)	1	
34.	Custom Latch Style For Body Doors Eberhard Whale Tail Latch	1	
35.	Gas Shock (Gas Spring) Rigid Door Holders On All Vertical Doors	1	
36.	Chains On All Horizontal Doors	1	
37.	Standard Master Body Locking System (Standard Placement Is At Rear. Sidepacks With A Throughshelf/Hotstick Door At Rear, Standard Placement Is At The Front)	1	
38.	Two Chock Holders In Fender Panel On Curbside Of Body	1	
39.	1st Vertical (SS) - Outrigger Housing, With Outrigger Pin Access As Needed	1	
40.	Custom 1st Vertical (SS) Compartmentation 34"W, to include:	1	
	a. Locking Swivel Hooks On An Adjustable Rail (2-3-2)		
41.	Custom 2nd Vertical (SS) Compartmentation 24"W, to include:	1	
	a. Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
42.	Custom 1st Horizontal (SS) Compartmentation 50"W x as high as possible, to include:	1	
	a. Two (2) 4 Inch High Pull-Out Drawers On Slides, As Wide As Possible, Latched, No Dividers, Installed as High as Possible		
	b. Bottom of Compartment Vacant		
43.	Custom Rear Vertical (SS) Compartmentation 24"W, to include:	1	
	a. Locking Swivel Hooks On An Adjustable Rail (2-2-2)		
44.	1st Vertical (CS) - Outrigger Housing, With Outrigger Pin Access As Needed	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
45.	Custom 1st Vertical (CS) Compartmentation 34"W, to include: a. Three (3) Adjustable Shelves With Removable Dividers On 4 Inch Centers	1	
46.	2nd Vertical (CS) - Gripstrut Access Steps w/Two (2) Sloped Grab Handles, Vented Chain/Battery Storage (Keyed Lock)	1	
47.	Custom 1st Horizontal (CS) Compartmentation 50"W x as high as possible, to include: a. Three (3) 4 Inch High Pull-Out Drawers On Slides, As Wide As Possible, Latched, No Dividers, Installed as High as Possible b. Bottom of Compartment Vacant	1	
48.	Custom Rear Vertical (CS) Compartmentation 24"W, to include: a. Three (3) Adjustable Shelves With Removable Dividers On 4 Inch Centers	1	
<b><u>Body and Chassis Accessories</u></b>			
49.	Custom Tailshelf 29" L Steel Tailshelf, Width To Match Body, to include: a. cross storage drop down doors with whale tale paddle latches, one (1) curb side and one (1) street side, keyed to match body	1	
50.	Cable Step Installed At Rear, Single Step to include: a. One (1) installed curb side	1	
51.	Rubber Belted Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1	
52.	Compartment Top Access Step from Body Floor	1	
53.	U-Shaped Grab Handle	2	
54.	ICC (Underride Protection) Bumper Installed At Rear	1	
55.	Set Of D-Rings for Trailer Safety Chain, installed one each side of towing device mount.	1	
56.	Custom Towing Device Receiver Hitch, 2", Class IV	1	
57.	Platform Rest, Rigid with Rubber Tube	1	
58.	Boom Rest for a Telescopic Unit	1	
59.	Outrigger Pad Holder, 20" L x 20" W x 3" H, Fits 19.5" x 19.5" x 2" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	2	
60.	Pendulum Retainers For Outrigger Pad Holders	2	
61.	Plastic Outrigger Pad, 18" x 18" x 1", Black With Handle	2	
62.	Wheel Chocks, Rubber with Metal Hairpin Style Handle, 9.75" L X 7.75" W X 5.00" H	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	(Pair)		
63.	Mud Flap Without Altec Logo (Pair)	1	
64.	5 LB Fire Extinguisher With Light Duty Bracket, Installed	1	
65.	Triangular Reflector Kit, Installed	1	
66.	Rear Torsion Bar Installed On Chassis	1	
67.	Slope Indicator Assembly For Machine With Outriggers	1	
68.	Vise Mounting Bracket, 2 Square Tube Vertical Receiver Type with 8 x 8 Mounting Plate installed rear of tailshelf street side	1	
69.	Vinyl manual pouch for storage of all operator and parts manuals	1	
70.	Additional Body/Chassis Accessory Punched Metal Box, 34"L x 20"W x 8"H, bolt on, installed on curb side 1st Vertical	1	
71.	Additional Body/Chassis Accessory Step Ladder storage box, 74"L x 20"W x 8"H, bolt on, installed curb side over rear vertical and horizontal, to include:	1	
	a. Drop Down Door with slam paddle latch, keyed to match body		
	b. Treatplate top for walking surface		
72.	Additional Body/Chassis Accessory Nitrogen Bottle Holder, installed curb side rear of body in cargo bed, shall hold a 30" diameter bottle and include a ratchet strap	1	
73.	Additional Body/Chassis Accessory Hotstick Box, 132"L x 20"W x 8"H, bolt on, installed curb side compartment top, to include:	1	
	a. Divider centered lengthwise		
	b. Drop Down door at rear with paddle latch for access to inner half of box, keyed to match body		
	c. Top Opening Lid, Treadplate for walking surface, Gas Props, Hasp Lock, And Grab Handle		
74.	Additional Body/Chassis Accessory Remove Rear seat(s) from chassis	1	
<b><u>Electrical Accessories</u></b>			
75.	Install secondary stowage system.	1	
76.	Install Remote Start/Stop system in Final Assembly.	1	
77.	Install Outrigger Interlock System	1	
78.	Altec Standard Multi-Point Grounding System	3	
79.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
80.	6-Position Strobe Lighting, Amber LED	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	A. Two (2) Surface Mounted Lights in Front Grille		
	B. Two (2) Oval Grommet Mounted Lights on Body Side Panels		
	C. Two (2) Round Grommet Mounted Lights at Rear		
81.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
82.	Altec Backup Camera System, 7" Color LCD Monitor, Heated Infrared Camera with Day/Night Sensor and Audio	1	
	A. 7" Color LCD Monitor With LED Backlighting And Proximity Indicators		
	B. 2 Inputs With Independent Triggers		
	C. Heated Infrared Camera With Day/Night Sensor And Audio		
	D. Mirror/Normal View		
	E. IP68 Rated		
	F. Wide Viewing Angle (104 Degrees Horizontal x 78 Degrees Vertical)		
	G. 20 Meter Cable Assembly		
83.	PTO Hour Meter, Rectangular With 10,000 Hour Display	1	
84.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1	
85.	Dash panel rocker switches supplied with Ford Chassis, 4 auxiliary switches supplied in up fitting package from Ford	1	
86.	PTO Indicator Light Installed In Cab	1	
87.	Power Distribution Module Is A Compact Self-Contained Electronic System That Provides A Standardized Interface With The Chassis Electrical System. (Includes Operator's Manual)	1	
<b><u>Finishing Details</u></b>			
88.	Non-Focus Factory Build	1	
89.	Delivery Of Completed Unit	1	
90.	Powder Coat Unit Altec White	1	
91.	Finish Paint Body Accessories Altec White	1	
92.	All interior body compartments to remain primed	1	
93.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
94.	Apply Additional Undercoating from behind the chassis cab to the rear of truck.	1	
95.	Black Undercoating, Applied per Altec Standard	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
96.	Apply Non-Skid Paint to all walking surfaces to include: a. cargo bed b. Tailshelf c. Top Opening Box Lid d. Top of Ladder box	1	
97.	English Safety And Instructional Decals	1	
98.	Vehicle Height Placard - Installed In Cab	1	
99.	Dielectric test unit according to ANSI requirements.	1	
100.	Stability test unit according to ANSI requirements.	1	
101.	Placard, HVI-22 Hydraulic Oil	1	
102.	Inbound Freight	1	
103.	Installation - AT40M	1	
<u>Chassis</u>			
104.	Chassis	1	
105.	Altec Supplied Chassis	1	
106.	2015 Model Year	1	
107.	Ford F550	1	
108.	4x2	1	
109.	Chassis CA Length - 84"	1	
110.	Regular Cab	1	
111.	Chassis Color - White	1	
112.	Ford Gas 6.8L	1	
113.	362 HP Engine Rating	1	
114.	Ford Torqshift 5 Speed Automatic Transmission (w/PTO Provision)	1	
115.	GVWR 19,500 LBS	1	
116.	Other Front Axle Rating 6,500 lbs	1	
117.	Other Rear Axle Weight Rating 14,706 lbs	1	
118.	225/70R19.5 Front Tire	1	
119.	225/70R19.5 Rear Tire (Traction)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
120.	Hydraulic Brakes	1	
121.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1	
122.	No Idle Engine Shut-Down Required	1	
123.	No California Emission Requirements	1	
124.	Air Conditioning	1	
125.	AM/FM Radio, Bluetooth 585 Radio: AM/FM Stereo/Single CD/MP3 (Fleet) 91M SYNC Communications & Entertainment System 62D Steering Wheel Audio Cont	1	
126.	Power Door Locks 90L Power Equipment Group	1	
127.	Power Windows 90L Power Equipment Group	1	
128.	Tilt Steering Wheel	1	
129.	Other Interior Cab Options Driver and passenger power remote black heated convex spotter folding manual extendable trailer outside mirrors - 90L Power Equipment Group	1	
130.	Other Exterior Cab Options 18B 6" Angular Black Molded-in-Color Running Boards	1	
131.	Vinyl Bucket Seat L Vinyl 40/Mini-Console/40 Front Seats - Bucket front seats with adjustable head restraints	1	
<b><u>Miscellaneous</u></b>			
132.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	

<b>Unit / Body / Chassis Total</b>	
<b>FET Total</b>	
<b>Total</b>	<b>130,682.00</b>

**Altec Industries, Inc.**

BY \_\_\_\_\_

Michael Freeman

**Notes:**

1 Altec Standard Warranty:

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UTILITY EQUIPMENT AND BODIES SINCE 1929

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Bidder is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

2 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would like to ensure that the following items are offered to you as part of the attached quotation package:

Outrigger pads (When Applicable)  
Fall Protection System  
Fire extinguisher/DOT kit  
Platform Liner (When Applicable)  
Back up alarm  
Wheel Chocks

The aforementioned equipment is traditionally offered in our new equipment quotations, unless requested otherwise by the customer. If you find that any of these items have not been listed as priced options in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quotation developed for you. These options must be listed as individual options in the body of the quotation for them to be supplied by Altec.

3 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

4 F.O.B. - Customer Site

5 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

6 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

7 Interest charge of 1/2% per month to be added for late payment.

8 Delivery: 270-300 days after receipt of order PROVIDING:  
A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.

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And Opportunity of Serving You

- B. Chassis is received a minimum of sixty (60) days before scheduled delivery.
- C. Customer approval drawings are returned by requested date.
- D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
- E. Customer expectations are accurately captured prior to releasing the order. Unexpected additions or changes made at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

- 9 Trade-in offer is contingent upon equipment being maintained to DOT (Department of Transportation) operating and safety standards. This will include, but not limited to tires, lights, brakes, glass, etc. If a trade-in is not maintained to DOT standards, additional transportation expenses will apply and could be invoiced separately.

All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with the vehicle unless otherwise agreed upon in writing by both parties. Altec Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time Altec Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order.

Titles for trade-in equipment should be given to the appropriate Altec Sales associate or forwarded to Altec Nueco at address 1730 Vanderbilt Road, Birmingham, AL 35234.

- 10 This quotation is valid until AUG 29, 2014. After this date, please contact Altec Industries, Inc. for a possible extension.

- 11 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

- 12 Please email Altec Capital at [finance@altec.com](mailto:finance@altec.com) or call 888-408-8148 for a lease quote today.

- 13 Please direct all questions to Don Hildebrandt at (707) 678-0800